

The Standard

Published by The Standard Limited, 52 Prince William Street, St. John, N. B., Canada.

SUBSCRIPTIONS:
Daily Edition, by Carrier, per year.....\$5.00
Daily Edition, by Mail, per year.....3.00
Semi-Weekly Edition, by Mail, per year.....1.00
Single Copies Two Cents.

TELEPHONE CALLS:
Business Office.....Main 1122
Editorial and News.....Main 1746

ST. JOHN, N. B., WEDNESDAY, DECEMBER 20, 1911.

TRADE EXTENSION.

Canadian newspapers owe it to the business interests of our country and the manufacturers of Britain not to overlook the effort being made in the United States to establish Reciprocity with Latin-America, thus cutting off some of Britain's valuable trade. One of the chief American newspaper advocates of Reciprocity, says:

"It is not time that the business men of the United States, through the closer relations, the better understanding, the equalization of tariff rates that will come under a Pan-American Reciprocal Trade Pact, should secure for themselves a more equitable percentage of the vast Latin-American trade."

"A Latin-American export market of one thousand millions annually is neglected by the business men of this country, while they give pursuit to the Far Eastern trade will of the west."

"South America bought in the markets of the world in 1910 \$93,908,894 of merchandise. In the same period Central America bought \$28,850,704. Of this total of \$93,908,894 sold to the twenty Latin-American republics, the share of the United States was a meagre \$29,251,867."

"Why should Great Britain annually sell to Argentina only \$39,193,269 and the United States sell Argentina only \$42,068,829?"

"Why should Great Britain and Germany annually sell Chile \$31,842,746 and \$29,436,041, respectively, and the United States sell her only \$9,801,048?"

"Why should the purchases of Peru from Great Britain amount to \$3,170,645 per year, and from the United States amount to only \$5,923,340?"

"We may turn to Cuba for the adequate explanation. Reciprocal trade relations have been established between Cuba and the United States, and under the beneficial results of this Reciprocity the United States enjoyed in 1909, the last figures available, \$18,320,198 out of a total of \$52,447,581 that Cuba spent in purchases abroad."

"Without Reciprocity with Latin-America the United States gets less than 25 per cent. of their import market. Under Reciprocity with Cuba we get more than 50 per cent. of the island republic's trade."

"The entire trade of Latin-America—richer than the markets of India—is there, just around the corner from the United States. There is even a preference in Central and South America for goods of United States manufacture. The demand for them is constant. Why is it not met?"

"Is one of the prime reasons the fact that our business, or 'dollar' diplomacy, as well as the individual efforts of most of our business men interested in the export trade is concentrated on the conquest of the Far Eastern market?"

"Since the days of Secretary Hay and the establishment of the 'Open Door' in China, there has been a determined effort made to insure to the business men of the United States a fair share of the Far Eastern trade. With what result? A stock-taking demonstrates that despite all of our efforts, our exports to China and Japan have actually fallen off. Here are the figures:

"In 1906 we exported to China \$42,774,775 of merchandise. In 1910 we exported to the same country \$16,820,912. Again, in 1906, we exported to Japan \$36,494,952. By 1910 the exports to Japan had dwindled to \$21,559,310."

"It is to be noted at the same time that while our exports to these two principal nations of the Far East have gradually fallen off, our imports from them have steadily increased, enlarging each year the balance of trade against us. Nor is there the slightest hope that the situation will ever improve."

"Coincident with the effort that the United States is making to better trade with the Far East, both China and Japan are mastering our methods of manufacture, and the time is near when, with abundant cheap labor and a genius for imitation, they will be able to make for themselves cheaper than we can sell them the articles which we are now seeking to dispose of in the East. This has already happened in many lines in Japan, which is slowly but surely crowding the United States out of the Chinese market. The quoted statistics illustrate to what an alarming extent the movement is going forward."

"Meanwhile the Latin-American market is absolutely neglected. No man can put a limit upon the extent of our nation's ready-to-hand mart. The Latin-American States are essentially agricultural communities. Many of them, by decree of nature, are destined to remain so. Their need for all sorts of machinery and manufactured goods of the peculiarly American type is great and insatiable. They are eager to trade with the people of the United States. Their tastes are the same as ours, as are their likes and dislikes. The spirit of their institutions is identical with ours. By geographical, as well as sentimental ties, they are united to us. The Panama Canal will further strengthen those ties. And they are spending a thousand million dollars a year to satisfy needs that are constantly expanding."

"Isn't the time at hand for the conclusion of a Pan-American Reciprocal Trade Pact which will end the pursuit of a commercial war of the wisp in the Orient and put the Americans on a sound business basis with respect to each other?"

"The article quoted is only one of many of the same stamp printed today in the United States. Next to our own trade extension we are concerned about Britain's markets. It seems certain that the United States is about to make a desperate bid for more trade in Latin-America. If the Latin-American States are principally agricultural communities, has not Canada a great opportunity, almost equal with the United States, of extending Canada's trade?"

SENATOR ELLIS AND THE GLOBE.

An appreciative review of the journalistic career of Hon. John V. Ellis, who last week celebrated the completion of fifty years in the editorial chair of the St. John Globe, appears in the Vancouver News-Advertiser, from the pen of Mr. S. D. Scott, and will be read with interest by many friends of the Globe who have united in congratulating Mr. Ellis on this unique and happy event. Mr. Scott labored for many years in this journalistic field and writes from personal recollections. The article follows:

"It seems safe to say that only one daily newspaper in Canada has had the same editor for fifty years. If there is one in the United States we do not know of it. The St. John, New Brunswick, Globe is the Canadian exception. That journal is publishing a special edition today on the completion of half a century of continuous ownership and editorial control by Senator John V. Ellis. Mr. Ellis, who was a printer by trade and a native of Halifax,

removed to St. John from Montreal in 1857, being then twenty years of age. He worked for a time at the trade and then as a reporter, and in 1861 acquired an interest in the Globe and became its editor. He has had several partners in the newspaper and job printing business since then, but always retained financial and editorial control of the paper, and has regularly furnished the copy for the leaders.

"The Globe is a Liberal paper, and when the Mackenzie Government was in office Mr. Ellis was appointed postmaster of St. John. This did not separate him from the Globe, for he continued to write political articles, and therefore on the change of Government he lost the postmaster's office. For two terms Mr. Ellis sat in the New Brunswick Legislature as a supporter of Mr. Blair's Administration. He was elected to the Commons in 1887, defeated in 1891, elected in 1896 and called to the Senate in 1900.

"Senator Ellis has been and is yet a firm party man, but he has strong individual views and does not allow party affiliations or popular opinions to suppress them. As a young editor he expressed his sympathy with the North in the Civil War, though the press of British America generally favored the South. He opposed the union of the Provinces. For many years he was the strongest Loyalist in the Globe, though in the last twenty years it seems to have given up this idea. In 1887 the Globe strongly censured a Supreme Court Judge for issuing an order in an election case, and refusing to apologize was committed to jail for one month and paid a fine.

"During the recent provincial regime, controlled by Mr. Pugsley and his friends, who passed as Liberals, the Globe found reason to believe that the Ministry was in a successful struggle to defeat the Conservative Government. On the whole Mr. Ellis has been much more independent than the average public man and political editor.

"The editor of the Globe, at the age of seventy-six, performs his daily task regularly and with no apparent loss of vigor. He is active in many public, charitable and educational enterprises in St. John, serving on the board of several institutions, and acting as treasurer of three or four. He has been for several years president of the New Brunswick National History Society, and a member of the Senate of the Provincial University, and for a long time was chairman of the St. John School Board."

A step forward which we doubt not is but the beginning of a determined and successful effort to increase the flow of immigration to this Province, was made at the informal conference held under the auspices of the Council of the Board of Trade last evening, to discuss this important problem with Mr. Arthur Hawkes. The proposals with which the Board of Trade has taken up this question, and the resolution, with which Premier Flemming's proposal that a guarantee fund should be provided to bring the families of immigrants to this Province was met, are practical proof of an awakening interest. Mr. Hawkes' suggestion that vacant farms should be taken in hand and made suitable locations for immigrants is a feasible proposition which may be worked out on a commercial basis. The whole trend of the discussion struck a note of optimism in the future of New Brunswick.

Developments on the lines of the suggestions made will be awaited with interest and should be productive of far-reaching results.

An interesting experiment is about to be made in Chelsea, Mass., by resorting to the initiative which is one of the bulwarks of Commission Government. The members of the fire department, it appears, want more pay and are availing themselves of that provision of the new charter which requires the aldermen to give prompt consideration to any measure presented to them by the firemen. The aldermen of Chelsea are the registered voters. The endorsement of 25 per cent. of the registered voters. The further conditions in the case are that the aldermen must get within 30 days, and if they refuse the plea a special election shall be called to settle it by popular vote. It will be instructive to watch how this provision works out.

Current Comment

(Hamilton Spectator.)

Palestine is being rapidly Americanized, says a writer in the Chicago Tribune. On streets of its cities the Prince of Peace wanders his dusty and weary way, the rattle of electric trolleys is heard, telephone tinkles in modern buildings of reinforced concrete, fire engines, railroads and motor boats are ordinary features of the various centres of population and adjacent waters, and steam threshers and harvesters occupy the fields—this and more all due to "American" methods, and dollars. But there is a chastened satisfaction of learning that two watering carts of English make are sprinkling the streets of the holy city, and that even bicycles for the Jerusalem police are to be furnished from the same source.

(Boston Post.)

Probably no community will feel the passing of Mrs. Kate Gannett Wells so keenly and sorrowfully as Campbell, New Brunswick. Some 20 years ago she and her husband, the late Samuel Wells, discovered the beautiful island lying in Passamaquoddy Bay, and they gave to it their prestige and support and were mainly instrumental in its becoming the nourishing and favorite resort it is today. Mrs. Wells held the island in affection of every inhabitant of the Canadian island. Each summer her advent was watched for. She was familiar with their lives, and to each she gave an interest that was almost personal. By her graceful pen she expressed much of the fabled charm of the place.

(Ottawa Journal.)

The yarn that the present Government is about to sell or lease the Intercolonial Railway to Mackenzie and Mann is going the rounds of the Canadian press once more. Mr. Bourke made the position of the Conservative party exceedingly clear on this subject a few sessions ago, but the revival of the story probably is indicative more of the wishes of a certain group of Canadian capitalists than any political possibility.

(Ottawa Citizen.)

Mr. Hugh D. Lumden, who has been appointed chief engineer of the Toronto Harbor Commission, is the gentleman who, as chief engineer of the Transcontinental, under the last Liberal Government, resigned that position rather than stand for the irregularities that were being perpetrated. Which is another instance that goes to show that virtue is not always its own and only reward.

(Montreal Herald.)

In England fifteen per cent. of a man's earnings is regarded as the largest proportion that should be paid for rent. We are apt to think of England as a land of low rent country, but the city dweller who gets off with as low a rental as that in Montreal is a rare bird in a rare nest.

(Edmonton Journal.)

Remember the shop girl at holiday time—she doesn't want a present, but she will be eternally grateful if you will do your buying now.

(Winnipeg Telegram.)

At any rate, the Liberal minority in the Commons can be depended upon to make a noise like a real party.

(Portland Argus.)

Next year will be leap year, girls.

IN THE COURTS.

Chancery Division.

In the Chancery Division yesterday morning Chief Justice Barker delivered a written judgment in the case of the Bishop of Fredericton vs. The Union Assurance Co. and others, deciding that the bells belonging to the burned Cathedral at Fredericton were fixtures and not part of the realty. This means that the insurance companies win. The matter came before His Honor at Fredericton by way of a stated case. On July 3 last the Cathedral was struck by lightning, and in the fire which resulted the building and contents were considerably injured. There was insurance on the property amounting in all to \$55,000, divided among a number of companies. The risk was distributed in the several parts of the property as follows: Class 1, Building; Class 2, Fixtures, and Class 3, Windows. The building was insured for \$42,000, the fixtures \$10,000 and the windows for \$3,000. In the Cathedral Tower was a chime of eight bells weighing all some 1,000 pounds, the largest of which weighed a ton. They were securely fastened by bolts to a frame work erected in the tower for that purpose, the upper and lower beams of which were let into the stone walls of the building. These bells were today Dr. J. J. Walker, K. C., of Fredericton, appeared for the plaintiff, and Mr. M. G. Teed, K. C., for the defendant.

The December sittings of Chancery Division were held in the Chancery court with Chief Justice Barker presiding. There were no common motions, no cases ready for trial and the court adjourned this day.

The case of the Attorney General vs. John Lumber Co., Ltd. vs. Calhoun, and Manchester vs. Hassam Pacific Co., no over until the next court in January.

King's Bench Division. In the King's Bench Division Mr. Justice McKenna disposed of a large number of ex parte matters. The case of Waltham vs. Ferguson and Ferguson will be tried before His Honor Dr. J. J. Walker, K. C., of Fredericton, appeared for the plaintiff and Mr. M. G. Teed, K. C., for the defendant.

Settled out of Court. The case of William A. Cairns vs. the Canada Fire Insurance Co., has been settled out of court. The parties refused to publish the details of the settlement. It is understood that it amounted to over half the sum sued. This is an action brought for the recovery of \$1250 under a fire insurance policy. The case was commenced yesterday morning before Mr. Justice Landry and a jury. The plaintiff was on the stand all morning. When the court resumed in the afternoon, counsel announced that a settlement had been made.

J. B. O'Brien, K. C., appeared for the plaintiff and Fred R. Taylor for the defendant.

DREAMSTICKS



MORAL—SHOP EARLY.

Only 4 days—Tues.—Christmas.

Suggestions for Christmas Gifts

Do you wonder what to give father, mother, sister or brother? Let us help you. We have good gifts—things a little off the beaten path—but suit all purses and all tastes.

FOR LADIES.
Bar Pins \$.50 to \$ 3.50
Bracelets 3.00 to 30.00
Neckties 1.50 to 7.00
Brooches 1.50 to 50.00
Crosses75 to 4.00
Belt Pins 1.00 to 5.00

These and many more await your inspection. We will gladly aid you in selection.

W. TREMAYNE GARD
Goldsmith, Jeweler and Optician, 77 Charlotte St.

FOUNTAIN PENS

We guarantee the quality of them and that means something to you.

The Largest Stock in Eastern Canada. Prices to suit all.

BARNES & CO., Limited
84 Prince William St.

XMAS PRESENTS

Our large assortment of beautiful

ART PACKAGES OF HIGH GRADE CHOCOLATES
English, Canadian, American and German; also

Perfumes, Hair Brushes, Toilet Articles
Are now open for your inspection

W. Hawker & Son, Druggists
104 Prince William Street

JUST RECEIVED:

Another shipment of

The "Campbell Kids"

The latest Sensation in Dolls.

DOLLS CARRIAGES — 20c., 30c., 60c., 75c. to \$2.95 each.

TREE TRIMMINGS — Glass Ornaments, 10c. dozen; 1c., 2c., 3c., 4c., 5c., 10c., each.

Tinsel, Snow, Icicles, Bells, etc.

Store open every evening.

Arnold's Department Store
83-85 Charlotte St.

Kristy Cases.

The SILENT SALESMAN, with the wide shelves, 12 and 16 inches (not 8 and 12 as generally sold.)

All plate, and no common glass used, nor cheap shock mirrors.

No heavy bars to interfere with view of the goods. Built strong for service.

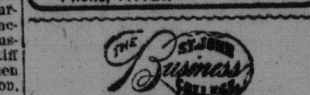
THE CASE YOU'LL LIKE—6, 8 and 10 foot cases in stock.

The Christie Woodworking Company, Ltd.
(Two Factories.)
245½ City Road Erin Street

Scene Painting

Write For Quotations.

ST. JOHN SIGN CO.
143 1-2 Princess St., St. John, N. B.
Phone, 1414-21.



Last year we thanked the public for the best year we had ever had. This year we give most hearty thanks for a very much better one.

Our new term will begin Tuesday, January 2nd. Send for Catalogue.

S. KERR, Principal.

A.C. SMITH & CO.

WHOLESALE

Hay, Oats

AND

Millfeeds

Choice White Middlings and Manitoba Oats Now on Hand

Telephones West 7-11 and West 81

West St. John, N. B.

Watches

The most critical judge of beauty of design as applied to the handicraft of watch production, will of a surety be more than satisfied with

The Artistic Merchandise

that we are showing in this branch of the jeweller's art. For this season's trade.

GOLD WATCHES, GOLD FILLED WATCHES, also watches cased in Silver, Gun Metal and Nickel.

LADIES' AND MISSES' BRACELET-WATCHES of various styles and prices.

The prices throughout the whole wide range of our watch stock are Quality for Quality, the lowest obtainable.

Ferguson & Page

Diamond Importers and Jewelers

41 KING STREET

Silverware



CASSEROLE BAKERS. \$ 5.25 to \$ 9.00

CASSEROLE BEAN POTS. 4.50 to 5.50

CHOCOLATE SETS. 13.75

CANDLABRAS, 8 Lights, Complete. 15.00 to 24.00

AFTERNOON TEA SETS. 9.00 to 17.50

Fern Pots. \$ 2.00 to \$ 6.00

Entree Dishes. 7.00 to 12.00

Toast Racks. 1.75 to 3.50

Crumb Sets. 3.00 to 6.00

Egg Frames. 2.75 to 7.00

Compartment Dishes. \$10 to \$17.50

Marmalade Dishes. \$1.50 to \$4.50

Spoon Trays.25 to .375

Bread Trays.25 to .525

Fruit Bowls.475 to 5.00

T. McAVITY & SONS, LTD. 13 KING ST.

Edgecombe & Chaisson

TAILORS

We have in stock choice lines of fancy winter vestings, suitable for Christmas gifts. Call at once and secure one.

Trinity Block, 104 King St.

Look! Look! Look!

GREAT SPECIAL CLEARANCE SALE

For Wednesday and Thursday

TOYS, DOLLS AND FANCY GOODS

Unprecedented Bargains at this Special Sale. Dolls in great variety. Complete showing of Toys at the Big Clearance Sale.

60 King Street

Hockey Boots

For Men, Youths and Boys

Note the Prices

Men's \$1.75, \$2.25, \$2.50

Youth's 1.25, 1.50, 1.75

Boys' 1.00, 1.25, 1.50

Skates Adjusted Free of Charge. SINCLAIR'S, 65 BRUSSELS ST.

Haviland China

We have just opened the largest line of this World-famous China ever seen in Eastern Canada.

W. H. HAYWARD & CO. LTD.

85, 87, 89, 91, 93 Princess St.

Greatest Bargain Sale

Toys, Dolls, Books,

Framers, Doll Carriages, Go-Carts,

Velocipedes, Wicker Doll Cribs,

Hobby Horses.

Boys' and Girls' Annual, Chums, \$1.50.

Young Canada 89c. Chatterbox 43c. 49c. 63c.

Two-Wheel Carts 20c. 25c.

Come to our store and save from 25 to 50 per cent. on what you buy. Come in anyway; it costs you nothing to look around.

Strictly Cash Sale

WATSON & CO.

Corner of Charlotte and Union Streets

RAILWAYS.

CANADIAN PACIFIC

THE SHORT DIRECT ROUTE

ST. JOHN

TO

MONTREAL

Leave St. John 5.55 p.m.

Arrive at Montreal 8.30 a.m.

CLOSE CONNECTIONS FOR ALL POINTS BEYOND

NO CHANGES OR TRANSFERS.

NEW ELECTRIC LIGHTED SLEEPERS ON CANADIAN PACIFIC

WALFAX-ST. JOHN-MONTREAL TRAIN

THE BEST DINING CAR SERVICE

THE ONLY LINE OPERATING COMPARTMENT CARS

MONTREAL AND OTTAWA TO TORONTO

MONTREAL AND