

where the natural conditions were so adverse that they could not be overcome. In looking over the ground for a suitable location the intending settler should be particularly careful regarding any district that is booming, and should carefully bear in mind that the fact that it is booming has a necessary relation to its suitability as a place for locating or investing capital in. As there was a time when it did not boom so there is as certain to be a time when it will not boom, and when the calculations that have been made on a boom basis will as certainly break those who have made them as the boom itself will certainly break. The men who make the money in a boom are the men who located before there was a boom, or before it was thought of. The men out of whom they make their money are the men who come in after the boom is started and mistake the boom for permanent prosperity. Therefore if it is desired to locate or invest, do not go to a place where a boom is in progress but to a place where there is no boom, where the natural conditions are such as to insure a lasting prosperity as the result of industry, which is the only true source of wealth.

#### WHERE DOES FARMING PAY BEST?

In answer to the question, What region produces those articles which are of the highest and most permanent commercial value? The agricultural products which are of the highest and most permanent value are those which are most universally necessary to the existence of civilized man, for civilized man alone has the commercial facilities to give them world wide distribution and he alone has money to pay for them. These products are wheat and cattle in their manufactured state of flour and beef. It would be possible for the world to do without sugar or tea or coffee or tobacco or cotton altogether for a time, or to reduce the consumption to such a degree as to break everyone engaged in growing these products. Men engaged in raising these products may occasionally make large profits easily but they are subject to as heavy losses from low markets. It is not possible for the civilized world to do without flour or beef, nor is it possible for consumption to be as greatly reduced on account of an increase of price, as in the case of other products. A decrease of production or an increase of demand increases the price of flour and beef according to the buyer's necessity, which is not under his control to the same extent as regarding other pro-

ducts. Therefore the farmer engaged in raising wheat and beef for export has a surer market for all time than the farmer raising any other article of produce. He is not then subject to the losses from low markets or from lack of a market as those who raise sugar or coffee or tobacco or cotton are, and as a consequence the farmers who depend on raising wheat and cattle for export are on the average more prosperous and the country which depends upon their prosperity has more wealth than the farmers who depend on less staple articles or the country which depends on them. The farmer who desires a permanent prosperity as the reward of industry should locate in wheat and cattle growing country rather than in a sugar and coffee and tobacco and cotton country. It should be remembered that the crops and products raised where wheat and cattle thrive are second only in importance to these articles themselves. These are the products of the Northern States and of Canada while the Southern States and West Indies produce sugar and coffee and tobacco. There is double as much wealth per head in Canada and the Northern States as in the West Indies and the Southern States, and it is more evenly divided.

#### WHERE ARE RETURNS MOST CERTAIN.

If wheat and cattle are the products upon which the farmer may most safely depend for continued prosperity the next question is In what part of the region adapted to their growth can they be produced in the greatest perfection and abundance in its southern or its northern part—in Canada or in the States? It is an established fact that all products can be brought to the greatest perfection near the northern limit of their growth. It is a well established fact that the cultivated grains and domestic animals of Eastern Canada attain a greater perfection than those of the States immediately adjoining to the south. And it is also a well established fact that although Ontario contains a very much larger proportion of inferior farming land its yield of wheat per acre is considerably greater than that of the immediately adjoining and very fertile State of New York, and greater than that of any State of the Union. Regarding the superiority of its domestic animals it need only be pointed out that Canadian cattle are admitted to the British markets without quarantine, while cattle from the United States are invariably quarantined, as being more liable to be diseased. The rule regarding the better