CONTENTS

Foreword
Introduction
What is a Partnership? 6
Working with a Filipino Partner:
How it Differs from Working with a Canadian Partner
Understanding Filipino Culture
Relationships
Faith 10
Humour
Reciprocity 11
Leadership Styles
Other Cultural Characteristics
Communicating Effectively with your
Filipino Partner 14
Working Effectively with your Filipino Partner 16
Education and Research Sector
Background 16
Structure 17
Issues 18
Advice to Canadians 19