

2. Distribuidora Cummins S.A.C.I.

Address: Bulnes 1203
Santiago
Telephone: 56-2-6972929
Fax: 56-2-6717037

In Operation: 20 years

Business Area: Mining, forestry

Product Line: Blount Inc. Forestry Equipment Div. (USA) - cranes, feller, buncher, Hydro-ax tractors Komatsu Inc. and Dresser Int. Co. - crawler tractors, front-end loaders, retro excavators Cummins Engine Co. - diesel engines

Customers: Mining companies, forestry contractors, construction companies

Annual Sales: Over US\$50-million

3. Distribuidora Perkins Chilena S.A.C.

Address: Av. España 69
Santiago
Telephone: 56-2-6972929
Fax: 56-2-6717037

In Operation: About 15 years

Business Area: Engines, front-end loaders, cranes, fork lift

Product Line: Perkins Engine (U.K., Brazil, Argentina) Clark, Link Belt, Bob Cat (USA)

Customers: Mining companies, Mapal, Forestal Mininco, construction firms

Annual Sales: Around US\$15-million