

Companies requiring further information on World Bank opportunities should contact the Office of Liaison with International Financial Institutions at the Canadian Embassy in Washington, D.C., Tel. (202) 682-7788, Fax (202) 682-7789.

Companies interested in competing for ADB contracts should :

1. Register themselves or their organization with DACON (Data on Consultants) or DICON (Data on Individual Consultants) at the ADB. This is a lengthy but obligatory process. Care should be taken when filling out the required forms to ensure that they are as detailed and accurate as possible. This is the first thing the ADB project officers consider when developing a usually long list of possible contractors for individual projects. To obtain these forms, please contact The Manager, Consulting Services Division, Central Projects Services Office, Asian Development Bank, P.O. Box 789, 1099 Manila, Republic of Philippines, Tel. (632) 711-3851, Fax (632) 741-7961.
2. Obtain a subscription to the monthly ADB publication, *ADB Business Opportunities*, which provides information about upcoming loan and technical assistance projects. This should be perused at length and is vital for advance identification of projects of interest. To obtain a subscription, contact Subscriptions, Information Office, Asian Development Bank, P.O. Box 789, 1099 Manila, Republic of Philippines, Tel. (63-2) 711-3851, Fax (63-2) 741-7961. The cost of this invaluable publication (in US dollars to be paid by check, draft or money order drawn on a US account, or by an international money order in US dollars drawn on a bank elsewhere) is US\$100 for 12 months or US\$160 for 24 months.

Further details related to registering and bidding on Asian Development Bank projects can be obtained from Mr. Art Fraser at the Canadian Embassy in Manila, the Philippines, Tel. (63-2) 810-8861, Fax (63-2) 810-1699.

LABOUR AND EMPLOYMENT OF FOREIGNERS

Malaysia's labour force consists of more than seven million workers. They are generally reliable, productive and open to skill development. The level of literacy is among the highest in Asia and industrial training is provided at government vocational and technical schools. The Malaysian government requires foreign companies to make every effort to train Bumiputra for jobs.

Average hourly wages, in Malaysian ringgit, are as follows:

Unskilled factory/plantation worker	15
Semi-skilled factory/plantation worker	20-25
Junior to supervisory positions	750-1500 (monthly)
Non-professional, non-managerial positions	1500-3500 (monthly)
Managers	3500+ (monthly)

An annual bonus worth one- to three-months' wages is customary.