

EASTERN PRECISION CASTING INC.

820 DesLauriers Street
Montreal, Québec
H4N 1X1

Contact: Peter Tam, Marketing Coordinator
Tel: (514) 337-9600
Fax: (514) 745-1780

Keywords: Manufacturer of precision ferrous and non-ferrous investment castings to client's requirements. (Castings: Precision parts and components).

Capability/Products: The following are a partial list of our customers: Pratt & Whitney, Martin Marietta, McDonnell Douglas, Raytheon, Boeing Aircraft, DeHavilland, Spar Aerospace, Canadair, Eaton Corporation, GEC Marconi, Lockheed Sanders, LTV and Canadian Marconi Company.

Experience: Defense and Aerospace Work.

Current Market Activity: Our current priority is to recruit sales representatives in the U.S., Europe and Asia.

Rank Export Countries: U.S., U.K., Germany.

Market Strategy: The priority is to recruit sales representatives in the U.S., Europe and Asia. This is a continuing strategy.

Plant Size: 50,000 square feet.

Average Work Force: 150

Gross Sales: \$6 Million

Export Sales: \$5 Million

Ratio Commercial/Defence Exports: 1:10

Qualifications: Military/OEM Certifications, approvals and quality assurance.

Date: July 30, 1992