

Shred-Tech Limited

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Marketing Profile

Founded fifteen years ago, Shred-Tech Ltd. is now the world's largest designer and manufacturer of industrial shredders for a broad range of waste. With over 50% of the company's sales in plastics, applications include: the reduction of polyethylene purgings and film at the point of manufacture; production rejects such as car bumpers, bath tubs, and garbage pails; and post-consumer wastes such as PET bottles. Low speed shredding is generally the first phase in plastic recycling - Shred-Tech designs, manufactures, and installs total recycling systems including conveyors, controls, and granulators. Customers include primary manufactures for production rejects, and recycling companies for post-consumer waste.

Fifty percent of the company's sales are in the U.S. market with another 30% in the U.K., Europe, and the Far East. In addition to the head office and manufacturing plant in Cambridge, Ontario, the company has a demonstration plant in Spartanburg, South Carolina, a plant in Peterborough, U.K., a distributor in Korea, and a licensee in Japan. The company has in excess of 500 working systems around the world with an average selling price of over \$100,000. Shred-Tech won the award for business Excellence for the Environment in 1990. The company works with non-exclusive distributors and agents throughout the world and welcomes new contacts.

Products/Services Available for Export:

Scrap Recycling Systems
Shredders