

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

POST : 645-SAN JOSE

EL SALVADOR

QUARTER: 1

001-AGRI & FOOD PRODUCTS & SERVICE
UNDERTAKE TRADE PROMOTION TRIPS IN ORDER TO SEEK
TRADE OPPORTUNITIES FOR CANADIAN EXPORTERS AND
DEVELOP CONTACT WITH LOCAL IMPORTERS.

007-POWER & ENERGY EQUIP. & SERV.
ESTABLISH AND DEVELOP CONTACTS WITH SALVADOREAN
POWER AND ENERGY COMPANY TO OBTAIN COMMERCIAL
INFORMATION ON THEIR REQUIREMENT.

INFORMATION ON NUMEROUS PROJECTS OFFERING EXPORT
POTENTIAL FOR CANADIAN COMPANIES. HAVE BEEN SENT
TO CANADA WITH GOOD RESULTS SO FAR PARTICULARLY
IN THE FIELD OF CATTLE EXPORTS.

PRESIDENT OF MOST IMPORTANT SALVADOREAN POWER &
ENERGY FIRM VISITED CANADA (ALBERTA) AND WAS IN
CONTACT THERE WITH MANY COMPANIES. POSITIVE
RESULTS ARE EXPECTED FROM THIS VISIT.