

U.S. medical industry event rescheduled

NIAGARA FALLS, ONTARIO — September 12, 2003 — Formerly scheduled for mid-May in Niagara-on-the-lake, Ontario, the **Cross-border Exchange** initiative has been fostering collaboration in the medical industry between Canada and the United States since 1996. Over 100 medical manufacturers, service firms and research

institutions from both sides of the border attend each year to network, receive regulatory updates and find partners to sell their products and services to the rest of the world.

For more information, contact Mary Mokka, Business Development Officer, Canadian Consulate General in Buffalo, tel.: **(716) 858-9556**, e-mail:

mary.mokka@dfait-maeci.gc.ca
Web site: **www.aommcanada.com/cbe** *

(For the unabridged version, see **www.dfait-maeci.gc.ca/canadexport**)

Caribbean export showcases

PUERTO RICO and **U.S. VIRGIN ISLANDS** — October 27-31, 2003 — Canadian Export Development Inc (CEDI), together with the Canadian Consulate General in Atlanta and Consulate in Miami, is once again organizing Canadian food and beverage and construction and building products showcases in the Caribbean. Canadian companies participating in these shows can display their products and services under one umbrella as they pursue business opportunities in the Caribbean markets. Key Caribbean decision makers and buyers, both in government and the private sector, will visit the shows. This is an excellent opportunity to introduce your company to important emerging markets, and could be very rewarding in obtaining sales or initiating business relationships with Caribbean partners.

For more information, contact Robert Grison, Director of Operations, CEDI, tel.: **(613) 825-9916**, fax: **(613) 825-7108**, e-mail: **cced@sympatico.ca** *

Successes in Japan — continued from page 5

For more information, contact Doug Fraser, Vice-President, Business Development, IDELIX Software Inc., tel.: **(604) 656-6300**, Web site: **www.idelix.com** or Greg Singleton, Vice-President, International and Channel Sales, Databeacon, tel.: **1-888-921-8360**, ext. 309, e-mail:

gsingleton@databeacon.com
Web site: **www.databeacon.com**
or Claude Giorgi, Vice-President, Marketing and Sales, ITS, tel.: **(613) 567-9444**, ext. 307, e-mail: **cggiorgi@infinity-its.com** Web site: **www.infinity-its.com** *

New dates for Filmart 2003

HONG KONG — September 24-26, 2003 — **Filmart 2003**, the Hong Kong International Film and TV Market, has been rescheduled (originally set for June 2003). *

(For the unabridged version, see **www.dfait-maeci.gc.ca/canadexport**)

Boston food and wine

— continued from page 4

For more information, contact Colette Lekborg, Business Development Officer, Canadian Consulate General in Boston, tel.: **(617) 262-3338**, ext. 3357, e-mail: **colette.lekborg@dfait-maeci.gc.ca** Diane Farquharson, Market and Trade Officer, Agriculture and Agri-Food Canada, tel.: **(902) 566-7307**, fax: **(902) 566-7316**, e-mail: **farquharsond@agr.gc.ca** or Heath Coles, Senior Market and Trade Officer, Agriculture and Agri-Food Canada, tel.: **(902) 566-7305**, fax: **(902) 566-7316**, e-mail: **colesh@agr.gc.ca** *

Enquiries Service

DFAIT's Enquiries Service provides counselling, publications and referral services to Canadian exporters. Trade-related information can be obtained by calling **1-800-267-8376** (Ottawa region: **(613) 944-4000**) or by fax at **(613) 996-9709**; by calling the Enquiries Service FaxLink (from a fax machine) at **(613) 944-4500**; or by accessing the DFAIT Web site at **www.dfait-maeci.gc.ca**

Return requested
if undeliverable:
CanadExport (BCS)
125 Sussex Drive
Ottawa, ON K1A 0G2

Canada Post
Agreement Number 40064047