

FANGY GOODS AND STATIONERY.

SOME NOVELTIES IN THE MARKET.

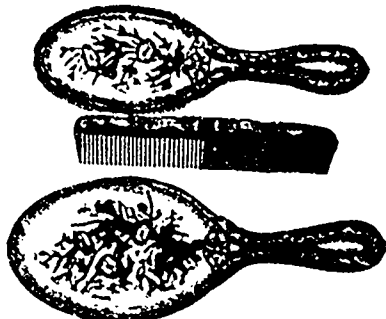
THE H. A. Nelson & Sons Co., Limited, are well stocked with novelties this month. They have a special line of American picture frames, both in miniature and full sizes, made of solid brass, heavily gilded, from \$3.25 per dozen upwards. Fine mirrors, both oval and round, with hand-painted china



The H. A. Nelson & Sons Co. Limited.

backs and frames of the same heavily gilded brass, which they are showing, should sell quickly. Handsome combination card cases and purses, retailing at from \$8 to \$24 per dozen are one of the chief specialties for this month. This firm are well supplied with Raphael Tuck's handsome books.

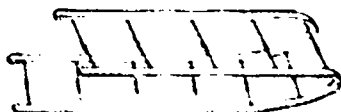
They are showing a great many pretty pearl nick-nacks, such as gilt button hooks



The H. A. Nelson & Sons Co., Limited.

with carved pearl handles, and their range of side-combs, with brilliant tops, is apparently endless. In English leather goods, they show satin and plush-lined jewel boxes, solid leather writing desks, etc. They have many new stereoscopic views.

The "Fireside" series of games is one of the clever American specialties that The



The H. A. Nelson & Sons Co., Limited.

H. A. Nelson & Sons Co., Limited, handle. The series includes the game of flags, nationalities, authors and castlesland. These have been warmly endorsed by leading educationists, on account of the knowledge

of the world's geography and its leading men that a child can obtain from them. French steel watch chains, rubber toys, including dolls, from two to ten inches, and stamp albums, from \$2 to \$9.75 per dozen, are other goods worthy of note. The Yanko-Spanko game is going off well. The trade price is \$1.90 per dozen, but a closer figure can be given on gross lots. A sample will be sent on receipt of 25c.

The football season is approaching, and The H. A. Nelson & Sons Co., Limited, have made ample provision to supply their retail friends with all the footballs and their necessary etceteras that may be needed. They are carrying a specially large stock of leg-guards, including boys' cotton guards at 25c. per pair, canvas, padded with cane, guards at 34c. per pair, chamois, with cane guards, and heavy padding, at 45c., and leather guards, made with chamois lining and padded cane guards, at \$1.

In sleighs, they are showing over sixty patterns. A new patent rail which they sell can be adapted to any style of cutter.

BOOK OF SAMPLES.

A book of samples, which may be submitted to customers enquiring for typewriter paper, is something every dealer can use to advantage. Buntin, Gillies & Co., Hamilton, have recently issued a book containing samples of their complete range of "Acme" typewriter papers. A copy will be sent on application.

COLORED SAMPLES OF SHEET TISSUE

Buntin, Gillies & Co., Hamilton, have recently issued a compact sample book, showing the colors of sheet tissue they carry in stock. Each sample is numbered and lettered, corresponding to the lines of a price list which accompanies the book, making it a complete book of reference. Every dealer should have one.

PHOTOGRAPHY IN CERAMICS.

An English firm has developed an electric process for the production of ceramic wares which is stated to produce a very superior product. Photography is employed to produce the designs, and the electric furnaces for burning. After the photograph has been applied to the material the photograph is put under a specially prepared glaze and burned in. A great deal of the beauty and success of the system depends upon the use of the electric furnace, due to the regu-

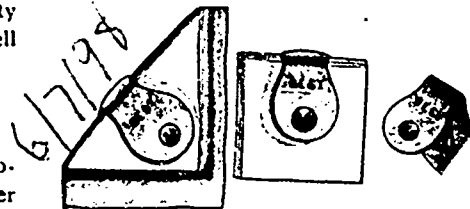
lation of its high temperatures. A representative of a London paper who examined several specimens of this ware pronounced them excellent, and gave his opinion that the process can be applied to all kinds of ware with commercial success, as it is not costly.

NEW STATIONERY GOODS.

The Brown Bros., Limited, have just received from England a large supply of the ball pointed pens, both in gilt and grey, and have also received some new and choice lines from the same house which are sure to command a large sale. They consist of silvered pens called "Silver Pheasant," "Stork," jay and quill pens, also some very handsome penholders, porcupine, agate and pearl handles.

At the extensive warerooms of this firm the trade will find a fine assortment of pocket inkstands, dressing cases, leather desks, paper weights, damping wells and brushes, which have just been opened out. And every stationery and notion house in Canada should have a supply.

In paper fasteners, this house claims to lead the trade in these goods, besides controlling the market as regards the Best and



The Brown Bros., Limited.

Middleton fasteners. They have secured the agency for the Niagara clip, which has made a great hit, being used in nearly all offices.

They have just received a full line of Higgins' celebrated mucilage, and all colors of their famous waterproof ink, and the trade can now rely on getting anything wanted. They have also received the photo. paste, which is acknowledged to be the best ever put on the market.



The Brown Bros., Limited.

The Brown Bros., Limited, have also opened out a good assortment of sponges suitable for office use, and they can supply water-wells and sponge-cups.

CURTAINED BOOK SHELVES.

For a set of oak book shelves, curtains in pongee produce a very pleasing effect. In this may be put all the red bound books