



PELOUZE POSTAL SCALES

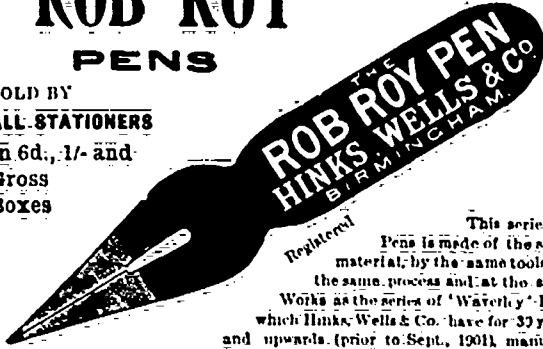
Invaluable to the Office, Store and Home
They tell instantly the exact cost of postage in cents on all mail matter. Warranted Accurate.
Several sizes.
NATIONAL, 4 lbs. - \$3.75 STAR, 1 lb. - \$2.00
UNION, 2 1/2 lbs. - 3.00 CRESCENT, 1 lb. - 1.50
COLUMBIAN, 2 lbs. - 2.50

Buy through your Jobber.

PELOUZE SCALE & MFG. CO. - Chicago

"ROB ROY" PENS

SOLD BY
ALL STATIONERS
in 6d., 1/- and
Gross
Boxes



Registered
This series of Pens is made of the same material, by the same tools, by the same process and at the same Works as the series of 'Waverley' Pens which Hinks, Wells & Co. have for 32 years and upwards (prior to Sept., 1901) manufactured for and supplied to the Proprietors thereof.
HINKS, WELLS & Co., Birmingham, Eng.

Writing and Selling
Better Than Ever

WAVERLEY PENS

EVERY PEN SELECTED

Sold by the Leading Wholesale Houses

Sample cards and trade price lists sent
per return mail.

Macniven & Cameron, Ltd., Waverley Works, Edinburgh.

The most popular pens are

ESTERBROOK'S

MADE IN ALL STYLES



Fine Points, A1, 128, 333.

Business, 048, 14, 130.

Broad Points, 312, 313, 314.

Turned-up Points, 477, 531, 1876.

CANADIAN AGENTS:

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TORONTO.

SPENCERIAN STEEL PENS.

The Standard Brand in United States for
over fifty years, among expert and careful
writers, and recognized by accountants
and correspondents as

THE BEST

Works: BIRMINGHAM, ENGLAND

Imported by all the leading stationers in
Canada.

Proprietors: Spencerian Pen Co., New York

JOHN HEATH'S PENS

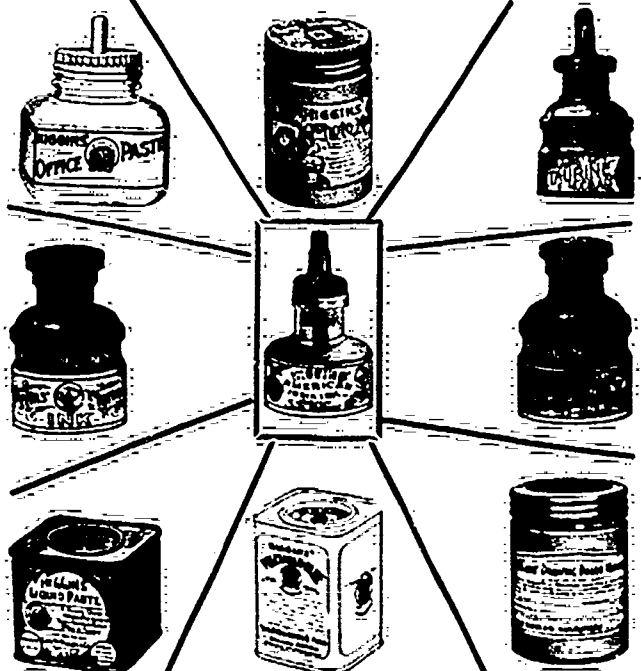
A good pen is a good servant, and
John Heath's Pens are made to serve!
ALWAYS READY AND ALWAYS WILLING.

They were first 15 years ago, and are still
leading the way. British made of British
steel. Write for samples.

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The Higgins' Inks and Adhesives are in a class by themselves. They are the best goods that original thought, conscientious workmanship and sustained high ideals can produce. They are largely limited but never equalled. They give unvarying satisfaction to consumers and dealers, and every unit is backed by our absolute guarantee. PRICE LISTS AND DISCOUNTS ON REQUEST.

CHAS. M. HIGGINS & CO., - New York - Chicago - London

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