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S. DAVIS & SONS
Montreal and Toronto.
DOMINION BANK.
NOTICE
Is hereby given that a dividend of five per cent. upon the capital stock of this institution has been this day declared for the current half-year, and that the same will be payable at the Banking House, in this city, on and after Saturday, the first day of November next.
The transfer books will be closed from the 16th to the 31st of October next, both days inclusive.
By order of the Board.
3 R. H. BETHUNE, Cashier.
THE LADIES OF TORONTO
Will please take notice of the Grand Opening for the Fall Season at the
MONTREAL MILLINERY SHOW ROOMS,
At 158 Yonge, corner Richmond street, on Wednesday, Thursday and Friday, 1, 2 and 3 of October.
MRS. ALLAN, Manager.
THOS. F. PERKINS,
PHOTOGRAPHER!
Will in future finish all Cabinet Photos fine Chocolate tinted mounts with gilt edge This along with his
NEW SCENERY
makes the prettiest finished picture in the city of Toronto.
STUDIO, 293 YONGE ST.
JAMES PAPE,
FLORIST,
Yonge Street Arcade, Toronto.
Bouquets, as presents for Weddings, and Floral Decorations for Funerals, a Specialty. Orders, personally or by mail, promptly attended to.
The Old Established Butcher,
A. J. WALSH,
ALWAYS ON HAND
BEEF, second to none. LAMB, fresh grass. MUTTON, fine fat. VEAL, fat, young.
Reliable Tender Corned Beef.-Tongues and Hams, Poultry and Sausages. All Vegetables in Season. Note the Address—
453 YONGE ST.
Lowest Market Prices. 6
Shorthand taught free, by mail, write enclosing stamp. Ontario Shorthand Society, Toronto 62
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SCROLL SAWS & LATHES
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Hardware and Iron Merchants,
52 & 54 King St. E., Toronto.

The Toronto World.

FIFTH YEAR. WEDNESDAY MORNING, OCTOBER 1, 1884. PRICE ONE CENT.

LIGHTNING MATRIMONY.

YESTERDAY'S RECORD OF IMPETUOUS LOVERS.

The Montreal Romance—Boston Heard From—Gone With a Gipsy—A Child's Folly.

MONTREAL, Sept. 30.—Mr. Globensky, seigneur of St. Eustache, is so much broken up over his daughter's recent marriage with young McDonald that he will sell his estates and go to Europe.

ST. LOUIS, Sept. 29.—Miss Clara L. Hutchison of Boston, who eloped with W. F. T. McIntyre, a married man of that city, is stopping at the Southern hotel in this city, with McIntyre. They registered as "Murdoch and wife." Detective McLaughlin found them here and will take them back to Boston.

MOUNT KISCO, Sept. 30.—Georgina Seymour, aged 14, has eloped with and married John Sprague, laborer, aged 35.

MT. VERNON, N.Y., Sept. 30.—Roma Sickles and young Meade of South Manchester, Conn., were re-married in the Roman catholic church yesterday. A grand reception followed.

WINCHESTER, Md., Sept. 30.—George Griggs, who was engaged to marry a young lady here, has eloped with a pretty gipsy.

The Irrepressible Burglar.

BRANTFORD, Sept. 30.—A gentleman named McIntyre, a stranger here, while crossing the Lorne bridge last evening, was attacked by two men and knocked down, one holding a knife over him and threatening his life if he made any noise, while the other searched his pockets, securing between $40 and $50. After getting this money, the two men made off and have not yet been found.

The residence of J. R. Mackintosh was entered yesterday by a burglar, who searched the house, but nothing of value is missing.

Burglars at Brockville.

BROCKVILLE, Sept. 30.—Sunday morning C. Richards of Irish Creek, near Brockville, was wakened by three burglars, trying to enter his store. The men fled, and when daylight came Richards got a handcar and pursued them down the track. At Jelly's crossing he met three men sitting on a fence and asked them where they were going. One of them replied "to Brockville," at the same time drawing a revolver, firing it at his questioner. The ball passed through Richards' jaw, nearly severing his tongue. The men have not yet been arrested.

Hamilton's Solitary News Item.

HAMILTON, Sept. 30.—A scheme is on foot to establish a school for trained nurses in the Hamilton hospital.

Not Yet.

OTTAWA, Sept. 30.—It is denied here that Masson has yet been appointed lieutenant-governor of Quebec.

DOMINION DASHES.

A fire at Lachine Monday caused a loss of from $28,000 to $30,000.

Judgment in the Lynam case will be given at Montreal on Saturday.

Mrs. P. Cattan of Sandwich east, is 104 years of age, and is supposed to be the oldest woman in Canada.

The Brantford city council and board of trade met last night to discuss the ways and means by which the Grand Trunk railway car-shops could be secured for that place.

Norman J. Snyder shot himself at Winnipeg Saturday. He was well-known in this city, being senior partner in the old grocery firm of Snyder & Armstrong. An unsuccessful love affair and money losses are said to have unsettled his mind.

The jury which investigated the death of James Currell, the London bell-boy, who was found killed by a gun shot in the Grigg house have returned a verdict that the wound was inflicted by his own hand. The boy had been reading Jesse James' novels.

It is understood that the late Mr. John Stewart of London, left property to the amount of $160,000. This is divided among his brothers and sisters, with the exception of $2000 left to St. Andrew's presbyterian church, $1000 to the Y.M.C.A. and $1000 to the protestant orphans' home.

Exhibition openings yesterday: There were 2500 entries for the exhibition of the South Grenville agricultural society at Prescott. The fifth annual exhibition of the Southern counties' opened at St. Thomas yesterday. The entries were larger than ever before. The great Northern exhibition opened at Collingwood. Bad weather prevented a big attendance.

Twenty-five Cent Pins as Prizes.

The boys who succeeded in winning the tug of war at the recent games of the collegiate institute are higly indignant at the prizes they received. They expect to get something worthy of preserving as a memento of their prowess and something worthy of the munificence of a city father. Instead, they were presented with pins, which they rather loudly declare they will never be seen wearing. A Yonge street jeweler offers to make a number of the same pins for 25 cents each. He explained that the design was simply a silver wire coiled in the form of a rope.

May They all be Happy.

This afternoon, at the Bloor street methodist church, Miss Phœbe Blight will be united in marriage with D. A. McLaughlin, a dashing young dry goods man of Toronto. Miss Blight has been an active member of the church choir, and as she has lots of friends, slippers and rice should be plentiful.

In Toronto yesterday Dr. McPhatter of Guelph led to the matrimonial altar Miss Maudie Graham. The groom was attended by Ald. Hogg as best man. Quite a number of Guelph people were at the ceremony.

Parties Here and There.

EDITOR WORLD: What parties here are the same as the democrats and republicans across the lines? AN AMERICAN.

The resemblance is rather indistinct. The reformers here go in for provincial rights and are opposed to protection, just as the democrats favor state rights and tariff reform. The conservatives and republicans are alike in opposing both of these planks. The republicans and conservatives are federalists and protectionists, the reformers and democrats are anti-federalists and free traders.

Comfort Allen of Davisville, N.Y., found J. H. Torney in bed with his wife last night, and promptly shot him dead.

ST. JOHN ACCEPTS.

Cold Water the Only Remedy for the Existing Depression in American Affairs.

CHICAGO, Sept. 30.—The secretary of the national prohibition party furnishes an official letter of acceptance from Governor St. John. It says: "Never was there a time when the people could better afford to, and when it was more important that they should stop and think than now, with manufactories shutting down, banks breaking, merchants failing, securities unsettled, western wheat selling at the home market for forty cents, and hundreds of thousands of industrious laboring men who can get nothing to do." He asserts there is no possibility of relief through a discussion of the tariff question while ignoring matters relating to the moral welfare of the people. After condemning the liquor traffic and endorsing the platform of the national convention, the letter concludes: "The country needs an administration that will rise above mere partizan considerations, and in the selection of public officials make honesty, sobriety and efficiency—not service to the party—the test, and it should be conducted in the interest of the whole people."

THE CATHOLIC COUNCIL.

Divorce Laws, Religious Education and Church Fairs Under Discussion.

BALTIMORE, Sept. 30.—A committee of catholic theologians, which has been holding sessions for the past four weeks in this city, expect to finish their work assigned to them in a few weeks and submit the result of their labors to the presiding officer of the plenary council. They have devoted their attention strictly to questions of church discipline in the United States. The main heads of subject matter prepared by them are understood to refer to the marriage tie and the evils of the divorce system; the education for catholic youth; the relation of the clergy to the pope as regards financial matters and the education of the priesthood. It is understood that church fairs, picnics, excursions and societies directly or indirectly connected with church and other matters on which there is a diversity of practice have been assigned their proper place.

TWO WEEKS IN A DUNGEON.

Prison Authorities Can't Manage an Obstinate Chinaman.

PHILADELPHIA, Sept. 30.—Yung Lung, the Chinaman who was sent to the house of correction about three weeks ago, has been discharged. When he first entered the institution he was given a cell the same as other inmates, and next morning was put to work in the kitchen. He worked for about half an hour and then stopped, and all the persuasions and threatenings did not affect him. He positively refused to work any more, and the officers found it necessary to confine him in the dungeon. He was in the latter place for nearly two weeks, and still refused to go to work, but on Monday last his defiant spirit gave way and he was at once put to work in the quarry. He worked there until a day or two ago, when he was discharged, not because his time was out, but because he was "no earthly use" at the institution. He is terribly emaciated from his long confinement in the dungeon, and looks as though he would not live long.

The Chicago Corn Markets.

CHICAGO, Sept. 30.—Billy McHenry, who acted as spokesman for the corn bulls in the September squeeze, offered 90 cents for a million bushels just before the close of business to-day. The scene on the floor approached a pandemonium. A short trader offered to sell one carload at 57 cents, which was taken. This was a ruse to prevent the manipulators from enforcing too high a settling price. The settling price is expected to be from 83 to 85 cents. Wheat is stronger still. In reality there were very few trades during the closing hour, but prices rose steadily until 86 was touched, when McHenry offered to buy lots of a quarter, half and an entire million, until the figure 90 was reached.

A Cyclone's Sunday Work.

EASTON, Pa., Sept. 30.—A destructive cyclone a quarter of a mile wide coming from the west passed over a lonely portion of the Lehigh Valley road near Towanda Sunday night, damaging or wrecking everything in its course. Trees were uprooted and carried away, buildings overturned and shattered to pieces and several cattle killed. Five persons were injured.

John McCullough's Health.

CHICAGO, Sept. 30.—McCullough's managers state that the real trouble is the physical break down of the tragedian. Any intimation that physical excesses have caused his collapse are declared to be untrue. They believe that with rest and quiet he may again regain his former vigor. The company has disbanded.

A Heavy Reduction.

WILKESBARRE, Pa., Sept. 30.—The Vulcan iron works company, manufacturers of locomotives and mining machinery, announced this morning a reduction of 10 per cent. in wages, to take effect to-morrow. There are 400 persons employed. The men express no intention of resisting the reduction.

Did the Right Thing for Once.

SYRACUSE, N.Y., Sept. 30.—Dr. Abram Babcock, the notorious abortionist, committed suicide by morphine in a cell of the courthouse last night. He was found dying at 6 a.m. He was arrested yesterday by order of the district attorney.

Kolb is Retained.

PHILADELPHIA, Sept. 30.—Some 200 striking employees of Sellers & Co., shoe manufacturers, who left work Saturday morning because the firm discharged Nicholas Kolb for remaining home during illness, will return to work to-morrow. Kolb is retained.

Mr. Cobb's Scoop.

LINCOLN, Neb., Sept. 30.—Benj. F. Cobb, a prominent young business man, has disappeared. Embezzlement of $30,000 and other crimes are charged against him. He leaves a wife.

Talk From Tien Tsin.

TIEN TSIN, Sept. 30.—An imperial edict has been issued to the viceroy of Crnton ordering him to issue a proclamation urging the Chinese people to resist the French viceroy. They are also instructed to forbid any attempt at poisoning the food of their enemies, and to refrain from unduly exciting the populace.

SPORTS AND PASTIMES.

THE DOUBLE SCULL RACE FOR THE CHAMPIONSHIP

To Be Rowed Again To-Day—A Seven Mile Hunt—A Sprinting Row—Horse Racing at Various Places—Other Notes.

One hundred competent sporting men could swear they never saw smoother water on Toronto bay than from 3 p.m. yesterday until nightfall. Yet the O'Connor-Enright — Lang Humphrey double-scull race, which has been on the cards so long, although actually rowed, stands among the large number of disagreements which take place in aquatic events. During the hours named the water was almost rippleless, in fact it was almost unprecedentedly smooth for September 30. That the race was not decided on its merits and to the satisfaction of all concerned, was owing to the unlimited amount of "monkeying" displayed by the managers of the race. Tommy Louden was chosen referee, the judge for O'Connor and Enright was Joe Rogers, for the other party James Douglass, while Capt. Dillon was made finishing judge. The steamer D. C. West left the Toronto rowing club house at 3.45 with the referee and about 100 on board. She steamed down to the distillery, where half an hour was spent in taking the oarsmen on board. The judges then decided to have the race rowed on the Island side of the bay and the West put over to the wharf in front of Bill Ward's Sand Point hotel, where half the party got off. It was agreed to lay out the course from this wharf along to a point off the Hotel Hanlan wharf. The West left Ward's for this purpose at 4.15 and did not return till 15 minutes to 6. It was rapidly growing dark. The whole party who accompanied the judges and referee were clamoring for the men to be got off. At five minutes to 6 Lang and Humphrey pushed off in their shell and five minutes later the other two followed. At exactly 6.05 the word was given and both boats shot away. The referee's boat could not make even the faintest attempt to follow them. In a few minutes the oarsmen nearly disappeared from view in the fast gathering darkness. The referee, judges and spectators strained their eyes to place the men, but could not do so with any accuracy. However O'Connor and Enright seemed to have a good lead. Both crews steered a wild course, and in time crossed the line. But everything was in confusion at the finish. Captain Dillon, the finishing judge, said positively that he saw neither crew cross. O'Connor and his mate claimed the race by eight lengths; their opponents also claimed it. Captain Dillon still positively asserted that he saw neither crew cross.

The steam launch Rosamond, with M. McConnell, John Cosgrove, J. H. Mackie, James Edwards, Dick Tinning, Gus Kerr, Fred Striker and several others on board, followed the scullers on pretty even terms. The Rosamond started a quarter of a mile ahead of the men, and thus those on board had a good idea of how they finished. All of these gentlemen agree that O'Connor and Enright won. Mr. Edwards says he would make an affidavit that they won by not less than eight lengths. So will three or four others.

However, as Captain Dillon could not say who won, the referee was justified in reserving his judgment, as he himself could see nothing.

The race will be called this afternoon at 3 o'clock by the referee.

'Cycling—The Torontos' Tour.

After four unfavorable days out of the week six of the Toronto club returned yesterday from their Ottawa tour after encountering rainstorms without number. Fourteen of the members attended the races at the provincial exhibition, at which Messrs. Ryrie and Anderson succeeded in carrying off two prizes of the three events. On Thursday last Brockville was reached at noon and Gananoque in the evening. On the following day the ten remaining men pushed on to Napanee. Saturday being unfavorable for wheeling a train was taken to Belleville, where an early start was made on Monday and seventy miles covered before night. Yesterday the distance from Newcastle to Toronto was ridden by the remaining six, who were not discouraged by the rain and bad condition of the roads. All members report a most pleasant time while under way.

Seven Miles With the Hounds.

Upwards of thirty members of the Toronto hunt club participated in the run yesterday afternoon, besides two ladies, Mrs. Carruthers and Miss Hamilton. The meet was at Col. Baldwin's farm, Deer Park. Across Mr. Dewes' farm the hounds went with a rush, and then unto Mr. Moore's meadows, where they experienced a check. They were then taken up a sideline to Mr. Jackes' farm, where they were again thrown off, and cleared over to Mr. Ward's farm. Here a painful accident happened to Capt. Andros. The veteran foxhunter was tumbled out of the saddle while his horse was taking a stiff rail fence. His collar bone was broken, and he sustained other severe injuries. The hunt was continued across Mr. Beatty's farm to Yonge street, and finished about a mile above Eglinton. Mr. Donaldson was in first, the master, Dr. Smith, second, and Mrs. Carruthers third.

A Sprinting Race Ends in a Row.

HAMILTON, Sept. 30.—The 120 yard foot race here to-day between Quirk of Brantford and Stone of New York ended in a quarrel. At about 100 yards Quirk was slightly ahead but was running over into Stone's track. Stone put out his hand to pull Quirk back, when Quirk struck him with his elbow and the men finished close on each other, although Quirk was ahead a foot. The referee gave the race to Stone on the foul and then a row commenced, Quirk and Stone abusing each other like pickpockets.

If Quirk is not satisfied with the result Stone's backers will accommodate him with a race for the same distance any time after three days notice for $1000.

Providence October Meeting.

PROVIDENCE, Sept. 30.—The October meeting of the Narragansett association opened to-day. The most interesting event was the breaking of the stallion record, 2.13¾, by Cohnfield's Maxey Cobb in 2.13¼. Almont Eagle was first in the 3-minute and Lizzie M. in the 2.23 class.

J. Mack Challenges Chas. Beaverton.

EDITOR WORLD: Certain young men in the east end have been doing a good deal of talking lately about a boat race on the bay Aug. 21st, between John Mack and Chas. Beaverton, which resulted in Mack winning by three lengths. Beaverton's friends being dissatisfied with his defeat are trying to make arrangements for another match, but it being rather late in the season, I do not care much about rowing, but to satisfy him and his friends I will row him next Saturday week and give him three boat lengths of a start in two miles and turn, for the same amount. The sooner the better. J. MACK.

Toronto, Sept. 29.

False Information.

EDITOR WORLD: The information given to The World regarding the match, Whitings vs. St George's, is false. The Whitings were beaten by one wicket and two runs, the St. George's being two men short on the field. The result was not questioned at the conclusion of the match and not one word was said about a "draw game."

ST. GEORGE'S C. C.

Louisville Meeting.

LOUISVILLE, Ky., Sept. 30.—Ament won the three quarters of a mile, Bonanza the mile, Highflight the mile and one-sixth. Vanguard won the three mile race.

At Orangeville.

ORANGEVILLE, Sept. 30.—Leslie won the unfinished three minute trot. There were no other events owing to the heavy rain.

Jerome Park Races.

JEROME PARK, Sept. 30.—Aranza won the mile and an eighth, Eachus the three-quarters of a mile.

Notes.

R. C. Hulme has been elected president of the Bay of Quinte sporting club.

League games yesterday: Cleveland 3, Buffalo 0 runs; Detroit 1, Philadelphia 3 runs; New York 2, Chicago 17 runs.

The Maple Leafs of Guelph and the Baysides of Hamilton played their third game at the former city yesterday. The Baysides won by a score of 9 to 2.

The annual shooting match of the Toronto gun club commences at Woodbine park this afternoon, and will be continued to-morrow. Over a thousand pigeons will be sprung from the traps.

At a joint meeting of the Toronto and St. George's football clubs, held at the residence of Mr. Morse, Simcoe street, last night, the latter club was merged into the former. An effort will be made to secure the parliament house award for practice.

A new baseball club, to be known as the Hamiltons, was organized in the ambitious city Monday night. Following is the team: Reardon, p; O'Neil, c; Belan, 1b; Geo. Myers, 2b; Heath, 3b; Richardson, ss; and Flynn, Vint, Tafft and McLeod in the field.

THE CHOLERA COMMISSION.

What a Medical Analysis of the Blood of Cholera Patients Reveals.

MARSEILLES, Sept. 30.—The cholera commission has submitted a report stating that they followed the progress of the disease by hourly examining the blood of persons stricken with it. They found that in each case, at first few of the globules presented an unhealthy appearance, then one-third of them were effected, then one-half, then two-thirds, and finally death resulted. The important fact was developed that all the globules were not simultaneously affected.

ROME, Sept. 30.—421 new cases of cholera and 229 deaths in Italy during the past 24 hours. At Naples there were 122 cases and 57 deaths. At Genoa, 66 cases and 67 deaths.

MADRID, Sept. 30.—Six fresh cases of cholera and four deaths are reported in Spain.

Rather an Expensive Experiment.

LONDON, Sept. 30.—It is reported that the government has ordered the bombardment of Dover from the sea by a portion of the channel squadron in order to test its defences.

Affairs in Egypt.

CAIRO, Sept. 30.—General Stewart and staff, with 250 mounted infantry, have arrived at Dongola. Wolseley has arrived at Eiseneh, on the left bank of the Nile.

UNITED STATES NEWS.

The state treasury at Rome, N.Y., has been robbed of $300,000.

A monument to the late Col. Forney is to be erected in Philadelphia.

It is thought the reduction of the United States public debt in September will be over $13,000,000.

The Des Moines coal miners have gained the object of their strike, inaugurated a month ago.

Mary Barrows and Oscar Blaney have been sentenced to hang at Alfred, Me., for the murder of the former's husband.

Sharpers went through the Washington departments, taking down the names of all the clerks who would vote for reduced railroad fares, and charging them $ a piece for a certificate of registration.

Maurice Mertheimer of New York has sued the Cunard company for $100,000. He claims that the steward of the Servia gave him chlorate of zinc in mistake for soda water, and that the drug caused internal injuries which will disable him for life.

Mrs. Belva Lockwood is out with a suggestion. She thinks the various presidential candidates should meet at some point next month, and that each should sign an agreement to discountenance and use his or her influence against the publication of scandalous articles against other candidates.

At the Grand.

The Silver King for the remainder of the week, with matinee this afternoon and Saturday. F. C. Bangs, although inclined to be too tragic at times, gives a powerful portrayal of Wilfred Denver, and is fairly well supported. Miss Behrens would be more pleasing as the Silver King's wife if her pronunciation were less affected. Her presence is handsome and graceful. The play is one that everybody can profit by and enjoy.

The announcement of Henry Irving's appearance next week has already created a stir among theatre-goers. The sale of course tickets for the five performances begins at the box office Saturday forenoon. Seats for single performances can be obtained Monday.

The Yonge Street Avenue.

The sewer is done, the road bed has settled all it will and the residents of and travelers on this street think it is time work was begun on the block pavement from Yonge to McCaul street, for which some $14,000 was appropriated. There is at least six weeks of good weather left to do it in.

THE BOOK FIEND EXPOSED

HOW CANVASSERS ARE TRAINED FOR THEIR ATROCIOUS MISSION.

J. W. Lyon of Guelph Explains the Secrets of the Trade—Some Extraordinary Revelations—Ready-made Talk for Agents.

J. W. Lyon of Guelph, the publisher whose enterprise has just involved him in a serious mess with the customs officials, is a gentleman of literary talent as well as business energy. He employs a number of book canvassing agents throughout the country, who are characterized by a more than ordinary abundance of gall and a fluency of language which puts the average professional to the blush. This would seem to indicate that Mr. Lyon had a corner on the best lying talent of the country, but a couple of pamphlets just come to hand suggest another explanation of the matter. Mr. Lyon does not find successful canvassers; he creates them. His head office in Guelph is a nursery for budding book agents. There, it is said, candidates rehearse conciliatory scenes with stuffed bull dogs, try the power of the human eye upon the muzzle of a shot-gun, and in various other ways prepare themselves for the arduous duties of their calling.

To the fact that Mr. Lyon himself is an old canvasser the book agents of to-day are indebted for the publication of two choice little manuals on the successful pursuit of their profession. The manuals are not intended for public circulation, but they contain so much candid information and so many ingenious suggestions respecting the details of the book canvassing trade that they cannot fail to interest a larger circle of readers than that for which they were originally written.

Mr. Lyon opens his "instructions" in a vivacious style which must inspire confidence in the most retiring and bashful of his pupils. "Look cheerful," he says, "for everything may depend upon that." "Be a man of one idea," "Work yourself up to a kind of inspiration" is his advice to beginners who might otherwise be disposed to lightiness. But he does not linger long on the general aspect of the subject. This is the way he plunges into particular directions:

Introduce yourself by saying. This is Mr. ——, I believe. My name is ——: (shake hands heartily, if opportunity presents). I was recommended to call upon you by Mr. —— (The name you give should be a subscriber, and one he knows and respects). Get your customer seated, if possible, and, if in the house, endeavor to get all the family to look at the book. Be sure and notice the children. Take the prospectus from your pocket, holding it wrong-side up to yourself, but right side up to your customer. You have, of course, become so thoroughly acquainted with every word of the description that you can say it fluently, and in a natural tone, with a clear and distinct voice not loud or too fast. If you know it well enough people will not suspect it is a learned piece. If well said it will be almost sure to interest your customer so that he will listen to you and without becoming uneasy, give you a fair hearing.

But, in order to be introduced at all, the arch-conspirator points out that the agent must be careful not to scare his prey beforehand. He must approach him with all signs of his book and business concealed, and with his prospectus "in a pocket made for the purpose, in the skirt of his coat, in the left-hand side." Applying his intellectual corkscrew, he must learn the name of his intended victim, and all that is possible about his religion, politics, children, health of family, amount of sickness and doctor's bills, as well as the names of his neighbors. This accomplished, if the sufferer but remain quiescent and the dog be safely tied up, the agent reads to him what the publisher says of the book—a medical one, by the way. He remarks that $50,000 was paid for writing it, and that the authors got a royalty on each copy sold. He will then explain to his subject that this was the largest sum ever paid any authors, except to those of the bible and the encyclopædia Britannica. Next, he will run over the names of the diseases treated of, something in the following fashion:

BRAIN.—Splendid cuts of the brain. No. 540 shows its connection with the spinal marrow. You know worry or over-work of the brain often causes diseases of the spine.

I never knew whooping cough was a nervous disease before, did you, Mr. ——?

You know you sometimes eat a double meal, and then again nothing at all, and all you eat distresses you. Now just see how valuable this table is (turning to page 203.) These things are easy to digest, these moderately easy, these hard. Just see all these good things a person can eat, and if you have no appetite, you look over the list and see something you can eat.

Sterility. (Be sure that people who have no children get a glimpse of this.)

You can see, Mr. ——, this book is worth its weight in gold. No family can afford to be without it (turning again to poisons.) You see the cuts in their natural colors. Centipede, tarantilas, etc., may not be in this neighborhood, but if you want to know them and have your children know them, as they are much more dangerous than they look (turning to page 289).

But the successful agent must imitate the wisdom of the serpent as well as the artless cooing of the dove. Here is how Mr. Lyon advises him to introduce a medical work to a physician:

The object with a doctor being to make him think the book is made up of rules of health and hygienes and simple remedies, that the wife and mother can use in very simple cases. You will have the doctor against you if you dwell on how specific the book is, the great number of prescriptions, and that every family can become their own doctor. On the other hand, you want to talk and act right the other way with the public; dwell upon how specific the book is, how clear it makes the diagnosis, so you may with certainty know the disease.

If the victim shows fight, and gruffly asserts that he has a medical work on his shelves already, the well-posted agent will not be one whit abashed. In fact he ought to exclaim joyously, "Is that so? I am glad of that, as I hardly ever fail to sell to a man who has one of the old medical works, as he knows how very useful such a book is." After a while he may venture in the first feeler, "The doctors themselves have no way to tell themselves except such as are described in this book (just give me your name on this line, etc.)" If the subject be impertinent enough to ask what school of medicine the work belongs to, there are several ways of answering. If the agent knows him to be an allopathist, he must say that the authors are professors in the regular schools of medicine, and that there is no Quackery in the book. But if the inquirer is a believer in homeopathy or in the water cure, the agent should respond, "Well, I am glad you spoke of that, as it is another point I want to mention. The authors in this book used only the very best treatment, no matter what school it belonged to."

Here is another occasion in which the canvasser must display truly machiavellian subtlety:

A good agent will often get men so interested that they will offer to subscribe before he tells them the price. If they insist on knowing the price when you begin to canvass the following can be used to avoid telling them: (Well, what is the price of your book?) There are different prices, according to the binding. Keep right on canvassing, and if possible, bring up something to take their attention so they will forget it. (What did you say the price was?) Different prices according to binding, we will come to that in a moment. Keep on your canvass. (Well, what is the price of the cheapest one?) By this time you are obliged to pay some attention to their question. Say I will show you the binding and prices, but first I must show you the size of the book, so you can judge how cheap it is. It will be as long as this, as wide as this, and as thick as that, (shewing side and back of book), about 1200 pages and over 100 engravings, fifteen general classes of disease and their treatment, or fifteen books all bound in one volume—turning and go on explaining, and then go right on canvassing: they will very seldom ask you again about the price until you are ready to show it to them; if they ask you you will have to tell them.

And yet another:

N.B.—Four seventy-five sounds less and attracts less attention that four dollars and seventy-five cents.

If a man, after the torturer has exhausted all his persuasive powers, still refuses to subscribe, the agent should call on his wife when he is away from home, and the following dialogue should occur:

(She says, "it is a very nice book, but I never buy anything when my husband is away.") Mrs. ——, I am very sorry your husband is not here, as I wanted to see him very much. I have heard a number speak of his intelligence, and that he would be sure to appreciate a book of this kind, but it is just like this: suppose I was to call to sell you a bible, and your husband was away from home, you had no bible in the world, and you knew I was the only person you could procure one from, and if you failed to get it at that particular time you would never have another opportunity. You would get it, even if your husband was away, would you not? (Oh, yes; but that would be a different thing.) Yes, of course, this is not a bible, but it is a good book, next to the bible, etc., etc.

One of the strongest arguments that can be used, says Mr. Lyon, is flattery. The agent should tell a man of his influence, what he has heard of his farm stock, and how all the neighborhood is talking about his children's cleverness or the prizes he took at the late exhibition. A man living on four corners or at a crossing is quite an important man to get. Never talk to your man in a wind. Get him seated on a log or flat on the ground, or on a fence corner. Avoid men in groups as you would poison. It is a grand scheme for an agent to "hire" some well-known and highly respected citizen to go around with him and introduce him. A deacon or some other elderly man, who has a horse and buggy, and will let the agent use it, is a splendid investment. Don't meet objections when you can help it; rather turn the talk to the book.

These are only a few plums out of Mr. Lyon's pudding, but they will serve as a sample of the whole. With a kindly interest for the personal welfare of the agent, he advises him to carry very little baggage. Thus if circumstances cause a postponement of the consideration of his board bill, he will lose but little. However, he must brush his teeth and polish his boots genteelly.

From all of which it may be inferred that according to Mr. Lyon's conception the successful book-agent must rival Uriah Heep in the matter of sincerity, John Ross Robertson in the abundance of gall and the Mudir of Dongola in unremitting and enthusiastic devotion to the science of lying.

The Bucham Estee.

The principal creditors of A. O. Bucham of Guelph, who made an assignment Thursday last, held a meeting at the Queen's hotel, yesterday. Mr. Bucham was present and said he had been badly used by the newspapers and by Mr. Akers, solicitor for Brayley & Co., Toronto. He said when he took stock on September 1 last he had a surplus of nearly $9000.

Mr. Akers denied he had said anything about Mr. Bucham of a deprecatory character. Mr. Brayley said Mr. Akers had full power to act in the matter for him, and that his firm was ready to stand by anything Mr. Akers had said or done. He proposed that John Smith, the present assignee, should hand over the estate to E. R. C. Clarkson to be wound up by him in the usual way, and he would withdraw the sheriff from possession, and the creditors would share pro rata. He had nothing to say against Mr. Smith, except that he did not want the estate to be in the hands of a Guelph man.

Mr. Smith then offered to hand over the estate to Mr. Clarkson, if the creditors wished it. A motion was passed to this effect, and Mr. Smith was given a bond indemnifying him against the claim of any creditor.

An interpleader application to see who has the prior claim, the sheriff or Mr. Clarkson, is to be heard at Osgoode hall this morning. Following is a list of the principal creditors: James Brayley & Co., $11,400; McKinnon, Proctor & Co., $2556 53; White, Joselin & Co., $1545; Tait, Burch & Co., $1819.22; E. Peter & Co., $533.36; Barber, Warner & Co., $879.92 open account, $940.44; Bell, Perry & Co., $202; D. McCall & Co., $400.

The Scott Act Campaign.

A licensed victualler was in town yesterday down from Simcoe. He said that the local trade of that county was going to fight the Scott act even if they got no assistance from the brewers' and distillers' protective association. But they had received promise of aid from the latter, who were beginning to get over their beating in Halton.

Did you hear how much the fight in Halton cost them, said the reporter.

About $12,000, and they do not think they got value for the outlay.

Who will conduct the fight in Simcoe? was asked.

That is not yet settled, said he.

Determined to Have Order.

A gang of young ruffians nightly congregate at the Grand opera house doors, and as Manager Sheppard is determined to maintain order around his house, he had Joe Britton, a colored lad, who was running in and out of the lobby Monday night arrested. Britton was brought before the magistrate yesterday, and as Mr. Sheppard did not press the charge against him, but only had him arrested as a warning to the rest of the gang he was discharged.

The First of the Season.

The young people of the Richmond street methodist church have reorganized their society for the year with the following officers: President, George J. Blackwell; 1st vice-president, Mrs. Darlington; 2nd vice-president, Wm. Meadows; secretary, Richard Whittaker; assistant, Miss Lizzie Westman; treasurer Miss Tasker; honorary presidents, the pastor, Rev. T. Cullen, and W. H. Pearson, superintendent of the Sunday school.

Skating on Wheels.

Adelaide street skating rink was crowded last night and the night before. The place is tastefully fitted up and lighted with Chinese lanterns. The rink is open from 10 a.m. to 10 p.m., during which time an excellent orchestra is in attendance. It is sure to be a popular amusement resort during the winter months.

THE CITY'S ASSESSMENT.

A TOTAL OF NEARLY SEVENTY MILLION DOLLARS.

Increase of Over Three and a Half Millions—Exempted Property Almost One-Sixth of the Whole—Population by Wards.

The assessors have finished their work for the year 1885, and to day Mr. Maughan will hand the rolls over to the city clerk. The totals as figured up by Mr. Forman, the commissioner's able assistant, show that the city is making a gratifying progress in wealth and population. Her aggregate assessment amounts to no less than $69,231,007, an increase of $3,545,610 over this year's figures. A million and a half of this increase is due to the annexation of Brockton and Riverside, and the balance of two millions consists principally of new buildings and a higher valuation of lands on Queen street. The building operations and improvements were largely confined to the outlying wards. Exempted property is steadily on the increase, and now represents over one-seventh of the total assessment. The population is returned as 104,276. Read the figures:

ASSESSMENT.

Ward.	1885.	1884.
St. Andrew's	$ 6,932,634	$ 6,887,579
St. David's	4,071,540	3 684,861
St. George's	10,180,9 7	9,879,829
St. James	11,109,405	10,910,931
St. John's	5,277,895	4,946,99
St. Lawrence	10,1 8,796	10,154,819
St. Mark's	667,141	417,037
St. Matthew's	747,159	541,750
St. Patrick's	7,135,926	6,774,242
St. Paul's	3 088 693	3,091,021
St. Stephen's	3,957,499	3,713,767
St. Thomas'	5,873,358	5,73 ,059
Total	$69,231,007	$65,685,397
Increase, 1885	3,545,610	

RECAPITULATION.

Real property	$57,551,009	$54,156,109
Income	4,103,712	4,076 315
Personal property	7,574,886	7 4 2,980
	$69 231,007	$65,685,397

EXEMPTIONS.

St. Andrew's	$1,646,582	$1,275,779
St. David's	487,610	476,032
St. George's	2,550,064	2,535,078
St. James	1,797,918	1,788,009
St. John's	1,435,848	1,435,3 2
St. Lawrence	225,7 0	230,687
St. Mark's	47,016	.....
St. Matthew's	157 506	.....
St. Patrick's	1,270,920	1,277,163
St. Paul's	185,003	208,860
St. Stephen's	414,898	354,448
St. Thomas'	568,346	557,646
Total	$10,787,510	$10,139,124
Increase, 1885	648,416	

POPULATION.

St. Andrew's	12,028	11,997
St. David's	12,982	12,719
St. George's	4,385	4,574
St. James'	10,385	10,418
St. John's	12 851	12,727
St. Lawrence	3,912	4,639
St. Mark's	1,083	745
St. Matthew's	3,338	2,936
St. Patrick's	17,312	16,461
St. Paul's	5,767	5,469
St. Stephen's	10,314	8,753
St. Thomas	9,838	8,63
Total	104,276	99,131
Increase, 1885	5,145	

IS THE DEPARTMENT CROOKED?

Judge Boyd Opens the Long-Delayed Investigation—Again Set Back.

There is said to be irregularities in the city waterworks department, and an investigation into them was opened before Judge Boyd yesterday. This investigation is but a supplement to the exploded pumping engine bribery business. The evidence taken yesterday was to prove or disprove the statements that Engineer Vennables had a pecuniary interest in the pumping engine tender going to Inglis & Hunter.

The witnesses examined were Thomas Warswick of Guelph, Mr. Morris (secretary of the water department), Ald. Millich