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EX-S.S. VENUS,

Best American  
ANTHRACITE COAL.

Nut size .....	\$25.50
Stove size .....	\$27.00
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Sent home while discharging.

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Ex Schrs. EXCELDA &amp; SALADIN,

Best Screened  
North Sydney Coal.

sent home while discharging,

\$18.00.

M. MOREY &amp; CO., Limited.

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R. O.B. JOYFUL, M.D.  
For Your Happiest  
Vacation Model Columbia  
Grafonola  
Newest Dance Record  
Stageland's Star Hits  
Novelty Records  
Opera Favorites  
Take whenever threatened  
with a dull moment  
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"Record!" Prescriptions carefully filled  
and mailed promptly to any address

U. S. PICTURE & PORTRAIT CO.,  
Grafonola Department.

A Suit or Overcoat at  
Maunder's, selected from  
a splendid variety of  
British Woollens, cut by  
an up-to-date system  
from the latest fashions,  
moulded and made to  
your shape by expert  
workers, costs you no  
more than the ordinary  
hand-me-down. We al-  
ways keep our stocks  
complete and you are  
assured a good selection.  
Samples and style sheets  
sent to any address.

John Maunder,

Tailor and Clothier, 281-283 Duckworth Street

Forty-Two Years in the Public  
Service The Evening Telegram.A Profit-Sharing  
Business.

That the establishment which ad-  
mits the employees into partnership  
and into a reasonable share of con-  
trol can stand the test of adverse  
business conditions, is demonstrated  
in the case of the Louisville Varnish  
Co., of which Colonel P. H. Callahan  
is President. The profit-sharing plan  
on which this company operates rises  
superior and almost runs counter to  
the accepted and dominant practices  
in the industrial sphere.

After all expenses, and all wages  
and salaries, have been paid, but  
before any dividends are given to  
capital, the gross profits are divided  
into two equal parts. One of these  
goes to the stock-holders as interest  
and profits on their investment, and  
the other to the employees as a sup-  
plement to their wages and salaries.  
The share of labour is subdivided into  
three equal parts, which go respec-  
tively to the factory workers, the of-  
fice force, and the salesmen. Each  
individual participates in the share  
of his class in proportion to his wage  
or salary. For example, the forty-  
dollar-a-week man receives one-  
seventh more than the man whose  
wage is thirty dollars, on the theory  
that if the former earns a higher  
wage than the latter, he also deserves  
a larger share of the profits.

Supposing that the profits are small  
and that business is poor, what then?  
Under the heading of "Profit-Sharing  
in Hard Times," in the current num-  
ber of the Fortnightly Review, of St.  
Louis, Colonel Callahan himself dis-  
cusses this question as follows:

"The principle of profit-sharing  
and partnership for a great many  
years have had not only my close  
study, but with one change after an-  
other have been put into practice and  
operation in my own business.

"Often in reading papers and giv-  
ing addresses on this very interesting  
subject and inviting questions, there  
comes up the inquiry as to what  
would be done when the company ex-  
periences a loss. The depression  
which has been existing in our busi-  
ness since October gives me an oppor-  
tunity to answer this question more  
correctly than heretofore. I can  
truthfully say now, from experience,  
that the principle of partnership has  
the greatest value during times like  
these, for everyone connected with  
the concern not only feels in a ma-  
terial way the adversity of the times,  
but they also relieve me by bearing  
part of the burden of worry and  
planning which, under ordinary cir-  
cumstances, the employer has all to  
himself, at night as well as day.

"During times of prosperity our  
employees shared equally with the  
capital invested, in the ratio of their  
monthly and weekly wages, the pro-  
fits which the company produced, and  
before the end of the year, when they  
were advised of the actual condition  
of affairs and given details in figures  
of the loss which was being encoun-  
tered, they were asked to make sug-  
gestions and recommendations as to  
what could be done to meet the ex-  
traordinary conditions existing. We  
found them making recommendations for  
the curtailment of the number of  
employees. Later, when there was  
no improvement after the first of the  
year, they suggested that, inasmuch  
as the company had shared with them  
its profits during prosperity they ex-  
pected to share its losses as much as  
possible during the times of adver-  
sity, to the end that they accepted  
cheerfully a reduction in wages of 10  
per cent, with the assurance that  
everybody connected with this firm in  
any capacity would make the same  
concession.

"Such curtailment of the force in  
numbers and reduction of expenses,  
under ordinary circumstances, creates  
disappointment and dissatisfaction  
and affects the morale of the whole  
concern. None of this resulted in our  
case, inasmuch as we were acting  
on the initiative of our employees,  
who were fully advised of actual con-  
ditions. We were able in another  
month to bring down all of our oper-  
ating expenses of all kinds to a rea-  
sonable basis of percentage of our re-  
stricted business.—Ex.

## Still Islands of Mystery.

Scattered over the Pacific, between  
limits set roughly by the tropics of  
Cancer and Capricorn, and the 180  
parallel, east and west, lie the is-  
lands of the South Seas.

Some of them are mapped, but  
many of them are so small, in the  
vastness of the ocean, that they can-  
not be designated on maps, even by  
a pinpoint.

Like the stars reflected in the still  
lagoons of their atolls, the South Sea  
Islands have never been counted.  
Geographers estimated their number  
at some twenty-six hundred. But  
mariners blown off the usual routes  
still come upon uncharted islets.  
Many islands, discovered only to be  
lost again, lie in the desert spaces of  
the Pacific—or perhaps they are mir-  
ages that have never taken form save  
in the beaky struck eyes of the sea-  
men who charted them.

For there are islands of mystery—  
these islands of the South Seas—of  
mystery and beauty. Some of them  
are rugged volcanic masses, with  
towering mountains and cliff-girded  
slopes. Darwin saw in these islands  
the peaks of a submerged continent

or land bridge by which, once ago,  
men and animals crossed from hemi-  
sphere to hemisphere. The people of  
the island bear out this theory.

They are fit settings for romance  
and adventure; these lovely and ter-  
rific islands, and from the time of  
the great navigators of the sixteenth  
and seventeenth centuries, who were  
the first of the western world to  
anchor in their coral-locked harbors,  
they have spelled romance and ad-  
venture to Westerners.

Tied to the routine of an industrial  
world many a man sends his mind to  
wander among the beautiful savages  
of Polynesia, who live still, so the  
fable goes, in that golden age in  
which all desires are good and toil is  
yet unknown; among the man-eating,  
head-hunting blacks of Melanesia, as  
terrible and grotesque and as unreal  
as the demons of the Middle Ages;  
among the shades of the white man  
who have come and gone over the  
brilliant sea.

Call up a Host of Spirits.

The very names on the map call up  
a host of spirits—explorers, adven-  
turers of good and ill repute, many a  
missionary to whom a tablet on a  
shore now safe tears witness of  
martyrdom, and many an artist, adven-  
turing after beauty, who has sought  
to make immortal the dying people  
of the islands.

For they all seem marked for death.  
The islands were happily populous

Fashion  
Plates.A "TRIM" AND SIMPLE HOUSE OR  
WORK DRESS.

Pattern 3617 is here attractively il-  
lustrated. It is cut in 2 Sizes: 34, 36,  
38, 40, 42 and 44 inch bust measure.  
A 34 inch size will require 6½ yards  
of 27 inch material.

Figured percale with banding, gip-  
sing or folds of a plain contrasting  
color would be pleasing for this.  
Gingham, chambray, lawn, saten,  
moiré, tulle and poplin are service-  
able and appropriate. The width of  
the skirt at the foot is about 2 yards.  
A pattern of this illustration mail-  
ed to any address on receipt of 15c. in  
silver or stamps.

A STYLISH ONE-PIECE DRESS.



Pattern 3618 was employed for this  
design. It is cut in 3 Sizes: 16, 18 and  
20 years. An 18 year size will require  
3½ yards of 54 inch material.

Celadine, crepe, moiré, duvetyn,  
ponge, linen, saten, foulard and  
tulle, will be attractive for this  
model. The dress may be finished with  
a fitted sleeve or one short and flow-  
ing. The width of the skirt at the foot,  
with plaits extended, is 3 yards.

A pattern of this illustration mail-  
ed to any address on receipt of 15c.  
in silver or stamps.

No. ....

Name .....

Address in full—

Size .....

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White  
Footwear for WomenWhite Footwear at  
Moderate Prices.

We're showing the finest and best White Boots in  
town—the exclusive and better styles.

WOMEN'S WHITE BUCK LACED BOOTS

At \$4.00 the pair.

WOMEN'S WHITE EGYPTIAN CLOTH BOOTS—High  
cut, laced, medium heel with Goodyear welt sole.

Only \$3.00 the pair.

Same style in Women's

White Canvas  
Laced Boots,

Solid leather soles, Louis heels,

Only \$3.00 the pr.

NEW STOCKS AT NEW PRICES.



Also a few pairs of Ladies'  
White Canvas  
Button Boots,  
with solid leather soles and heels; not all sizes  
in this lot, at  
\$1.85 the pair.

Sizes 3, 3½, 4, 6.

Parker & Monroe, Ltd.  
THE SHOE MEN.

June 29, 1921

## STOVES

of all kinds at

BEST PRICES.

See Our Assortment  
and be convinced of  
the values we are now  
offering.

JOHN CLOUSTON,

140-2 Duckworth Street,

P. O. Box 1243.

Feb 10, 1921

Phone 406.

## Gasoline and Motor Oils.

Having installed a Tank on our premises we are now pre-  
pared to supply motor boats and motor cars with Gasoline in  
any quantity required at lowest current prices.

HENRY J. STABB &amp; CO.

May 31, 1921

Forty-Two Years in the Public  
Service—The Evening Telegram.