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covered), be distributed in equal percentage between members and non-members in proportion to the amount of honey they consigned to the company. But in the case of the non-members fifty per cent. of these profits could be retained by the company and placed to their credit as stock; the minimum amount of stock being placed at five shares.

By either of these schemes the non-member would be encouraged to place his honey with the company, and in time would become a full member.

A study of this problem will show that the co-operative idea is absolutely essential to its success.

We trust this matter will be carefully thought over by the bee-keepers of Ontario, and bee-keepers elsewhere, and that the committee to which this matter has been entrusted will receive every encouragement in organizing this co-operative movement. We would also like to hear from our readers on this matter, and have it thoroughly discussed and understood. We will be pleased to give any information upon this subject that lies in our power. This is a task that we must perform ourselves. We cannot look for assistance from the Government.

"Help one another," the snowflakes said,
As they cuddled down in their fleecy bed;
"One of us here would not be felt,
One of us here would quickly melt;
But I'll help you, and you help me,
And then what a big white drift we'll
see."

THE EDITOR.

FOREIGN MARKET.

A firm in London, England, would like to get the addresses of Canadian shippers of honey; also shippers of butter, eggs, poultry and canned fruit and fish. Address, Department of Trade and Commerce, Ottawa, Canada, and mention Weekly Report, No. 354—Enquiry No. 1676.

HONEY AND WAX AT SHOWS.

Indexe

Referring to our paragraph in last month's issue anent the live-bee demonstrations given by Mr. Pettit at the recent National Exhibition, Mr. Byer, says in A. B. J.: "Anything practical like the work done by Mr. Pettit at the Fair referred to, is sure to be of great advantage to bee-keeping from an advertising standpoint, and it is to be hoped that this work will be continued from year to year."

Our own experience teaches us that there is no feature so interesting to the ordinary visitor at Fairs as a series of bee demonstrations given by a properly qualified apiarist. The following incident is related by R. A. Nusbaum in Gleanings, November 15: "One of Maryland's 'most noted orators was just in the middle of a 'good-roads' speech, when the 'crowd caught sight of me unloading a 'colony of bees. Practically every one of them arose and made a rush for the 'bee-cage. The orator had to quit and 'nothing would satisfy the crowd but 'bees. The official told me to go ahead—that the speaker would finish later, and 'he did. The newspaper men put my 'name in 'scare-heads' as 'the Bee 'Charmer,' 'Bee Wizard,' etc. After the 'first demonstration the crowd nearly 'mobbed me.'"

* * *

The B. B. J. in reporting the Eighteenth International Exhibition of the Grocery and Allied Trades held in London, recently states as follows:

When one stands and views the enormous display of honey, it seems scarcely possible to realize that the season has been a failure; yet this is brought home very clearly by the number of applications for honey received during the show not only from traders but from bee-keepers who are unable to fill their usual orders from their own apiaries. This year the honey display is shown to much greater advantage, a better and more compact

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