

## GEORGE TANGUAY.

Mr. George Tanguay was born in Quebec 22 June, 1857, and married in 1884 Miss Corinne Boudreau, daughter of the late Dr. E. Boudreau of Baie St. Paul. He succeeded his father, the late George Tanguay, wholesale flour, grain, fish and general provision merchant, in 1886, which business he still carries on in the same building, the office being at 48 St. Paul street, and the warehouses 33 & 35, 34 & 36 St. Andrew street.

Mr. Tanguay was elected an Alderman for Palace Ward in 1894, Chairman of the Finance Committee the same year, and re-elected in both capacities and acted up to the time of the Hon. Mr. Parent's resignation in 1905, when he was elected Mayor. He has also served two terms as President of the Quebec Board of Trade.

At present Mr. Tanguay is a member of the Quebec Harbor Commission the third time; he represents the county of Lake St. John in the Provincial Government, being elected in 1900, and re-elected in 1904. In addition to these important offices, Mr. Tanguay is a Director of the Quebec Auditorium and a Director of the Quebec and Lake St. John Railway.

## JOSEPH PICARD.

Mr. Joseph Picard, grocer, flour and provision merchant, 32 Henderson St., Quebec, was born at St. Pierre, Montmagny, and began business in Quebec in 1861.

Knowing the value of a good country trade, Mr. Picard was not slow in cultivating the same, and it has been the basis of his financial success which is considerable.

The large premises occupied by him, extending from Henderson street to Ramsay street, in the Lower town, and facing the Canadian Pacific Station, is the rendezvous for country traders and buyers, a class to whom Mr. Picard has devoted his best interests. Increased prosperity has enabled Mr. Picard to purchase the property indicated as well as additional territory.

Mr. Picard is a member of the Board of Trade and president of the Quebec Navigation Company, besides being interested in other matters connected with the development of the city.

## THEOPHILE MATTE.

Mr. Theophile Matte, manufacturer of oiled clothing, Nos. 129-135 St. Dominique street, Quebec, began business in 1875 as the successor of Mr. L. Parent. This business originated in 1845, and as a manufactory of oiled clothing is quite alone. Its foundation was laid in days when shipping interests controlled the old capital of Canada, and it has continued to survive under the able management of its present head.

Mr. Matte, who is a native of this Province, is a member of the Canadian Manufacturers' Association.

The large factory of this exceptional business is a part of the real estate owned by its owner, who is one of the well-known business men of Quebec's manufacturing district.

## MR. ERNEST CARON.

The Shoe Machinery Manufacturing and the Shoe Trade.

As a result of a trial of three weeks duration in the Superior Court, Quebec, the verdict resulted in favour of Brunet et al, shoe manufacturers, conducted by Mr. Ernest Caron, managing director of the Canadian Shoe Machinery Co., Limited, of Quebec. This was a legal victory of the first order. The facts of the case are of the greatest interest to Canadians. There exists in Canada a branch of the mighty American trust "The United Machinery Company" of Boston, said company manufacturing shoe machines which are leased to Canadian manufacturers on condition that they buy from the "United Shoe Machinery Co." nails, eyelets—in fact, everything required for the manufacturing of shoes, save the leather. It is to be noted that besides other conditions contained in the contract, there is an agreement whereby for twenty years the lessees of these American machines cannot buy any other machine or materials than those supplied by said company. These clauses are absolutely tyrannical, unjust and detrimental to the Canadian industry which also manufactures shoe machinery. As the manufactory of shoes of Mr. Michel Brunet of Quebec bought the machines of the Canadian Shoe Machinery Company, of which Mr. Ernest Caron is the managing director, the purchase being made while Mr. Brunet was engaged by contract with the United Shoe Machinery Co. of Boston, the latter went to law against Messrs. Brunet and others. Of this action referred to above which was tried before a jury with the Hon. Mr. Justice Cimon as presiding judge.

Mr. Ernest Caron in the course of his evidence, upheld the case of the defendants, which was terminated in their favour. This, as will be understood, is the end of the "United Shoe Machinery Co." in Canada. We have every reason to rejoice in this decision, as it redounds to the welfare of Canadian shoe manufacturers, and reflects the highest credit on Mr. Ernest Caron, whose zeal, intelligence and self-sacrifice were freely given in the cause of the Canadian shoe manufacturing industry.

In this connection it has to be stated that Mr. Ernest Caron, managing director of the Canadian Shoe Machinery Co., Limited, vanquished the American trust power in Canada, and it is a victory of which he is justly proud.

## W. M. DOBELL.

Mr. W. M. Dobell, of Messrs. Dobell, Beckett & Company, was born in Quebec, and is one of the representative members of the commercial life of the old city.

Mr. Dobell received his education in England, and spends a part of his time in Europe, but has ever retained the warmest interest in Canadian affairs and especially the commercial interests of his native city of whose present advancement and expansion he is an earnest advocate.

## MR. E. ERNEST ROSS.

Mr. E. Ernest Ross, President and manager of the Parisian Corset Manufacturing Company, Limited, was born in Quebec in 1864. In October, 1887, he entered the employ of Messrs. P. Garneau, Fils & Co., wholesale merchants, and after being in their employ for close on 18 years, of which 14 was spent as a traveller, resigned his position to take a partnership in the Parisian Corset Manufacturing Co., Ltd. On entering the Company he took charge of the sales department, at same time devoting considerable attention to the road, doing "missionary" work for the famous "Parisian" corset in and over all parts of the Dominion; introducing this famous article from Newfound-land to Victoria, B.C. For the last two years Mr. Ross has devoted most of his time to the factory, giving same his attention.

Mr. Ross, in addition to being a member of the Board of Trade, is vice-president and director of the Royal Paper Box Company and member of various social organizations.

## ELZEAR TURCOTTE.

This exceptionally progressive business man whose extensive premises are situated at the corner of Desrosiers and Grant streets, has earned the title of being the most up-to-date retail grocer in the Ancient Capital. Mr. Turcotte began some fifteen years ago in a humble way but has managed, through judicious foresight and the adoption of modern methods, to build up a remarkable trade, and at the same time make his place of business a model one. The spacious premises occupy four buildings with a frontage of 250 feet on the public sidewalk and all the departments are ideal in their order and completeness with a vast floor space. Five delivery vans are now in use to meet the requirements of this flourishing business, employing 26 hands and doing a retail business well over the hundred thousands.

Mr. Turcotte is a member of the Board of Trade and a representative citizen.

## HONORABLE JOHN C. KATNE.

This gentleman was born in Quebec in 1854 and received his education here. As a business man Mr. Katne is not only one of the best known, but one of the most popular.

Beginning in 1879 his business career as a steamboat owner and forwarder, he has been exceptionally successful. He has represented Quebec West in the Local House since 1904, and was appointed Minister in 1905.

Of the many public offices held by Mr. Katne we enumerate a few: Councillor of the Board of Trade, Member for Quebec West and Minister of the Quebec Legislature. He is President of the Katne & Bird Transportation Co., Ltd., one of the largest exporters of timber, and whose highway of industry is the great Lakes. He is largely interested in the mill at Bergeron, Saguenay, and head of the well-known firm of Katne & Bird, who do a large export business, and constitute one of the most progressive firms in Quebec.