

LAUNDERED WAISTS.

THE laundered waist season has opened in earnest, and in more salesrooms than ever before are shown lines that excel in variety those of any previous season. In fact, the indications are that the sales of the spring of 1895 will have been vastly exceeded before the vernal season of 1896 shall have given way to the succeeding fall. Both laundered and soft waists are now shown in profusion, and an attempt to enumerate even the shapes, the patterns of the materials or the materials themselves would be a useless task, so wide is the latitude within which the manufacturers have labored in the production of their lines.

Percale, madras, lawn, batiste, dimity, and, in fact, all materials in any way adapted to the purpose, have been utilized. Printed lawns are a favorite fabric; the demand for percales is extraordinarily strong, and printed dimities are also "right in it." In the printed materials staple stripes are among the favorites, while small designs in delicate shades seem to be more favored than grotesque and highly-colored patterns. What the ultimate demand will be is, of course, problematical, as it is yet too early to accurately forecast the preferences of the buyers for retail departments, with whom, of course, largely rests the fate of any special class of fabrics or designs.—Clerand's Cloak Journal.

ON A CASH BASIS.

It is announced that one more Canadian merchant has joined the ranks of dealers who do business for cash only. The name of this wise man is G. H. Falconer, and since 1883 he has carried on a general store on a mixed cash and credit basis at Streetsville, Ont. He proposes now to buy and sell for cash, and on January 2 all books and accounts will be closed. In a proclamation to his customers Mr. Falconer calls attention to the fact that as he will buy for cash and take no chances on losing through bad debts, he can give his customers better value and lower prices than ever before.

THE SUCCESS OF CANADIAN TWEEDS.

FROM THE TORONTO MAIL AND EMPIRE.

Our woolen mills now turn out handsome, serviceable and low-priced fabrics, which Canadians are proud to wear. And not only Canadians. THE DRY GOODS REVIEW notes with becoming satisfaction that Canadian tweeds have made a favorable impression in more than one foreign market. It mentions as "a well-known fact that these goods are shipped to all parts of the United States," and reports a recent sale to an Amsterdam house by a Nova Scotia firm. These are pleasing signs of the welfare of this important industry.

METALLIC MOHAIRS.

The very latest novelty for blouses placed on the London, Eng., market, is metallic printed mohairs, black ground printed, absolutely fast, in gold, silver, copper, helio, moss and sky. Brophy, Cains & Co. claim that these metallic printed mohairs are confined to them for the coming season, and can be had from no other house in Canada.

CANADIAN OIL-CLOTH.

Canadian oil-cloths are in great demand this year, and spring orders have been good. The new designs seem to be capturing the trade this year, and the excellence of the cloths both in floor and table goods is having its effect.

CHARLES H. RICHES

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