#### TOMMY ATKINS' GRIN.

(Frederic William Wile, in New York

I am in tonight from a day in the trenches. It rained all the time. The trenches were gluey and sticky, and the "duck-boards" along which we traveled were afloat a good share of the day. But the only people who used really strong language about having to eat, sleep and paying the in such sorge, territory was our language about having to eat, sleep and mayigate in such soggy territory was our party of civilian tenderfoots. The cavedwellers in khaki whom we encountered in endless numbers were as happy as school children on a picnic. Clay-spattered from head to foot, their clothes often wringing wet, they looked up from whatever happened to be their tasks and grinned as we passed.

grinned as we passed.

Our chief and always dominating im pression was of their grins and smiled more broadly than usual soldiers who can laugh in such weather cannot be overcome by anything, not even the Prussian military machine. Perhaps Tommy smiled more broadly than usual today at our expense, for during our today at our expense, for during our hike from a certain quarry to a certain front line "Fritz" sent over whiz-bangs which caused us armchair warriors from home to duck and dodge in the most un-Napoleonic fashion, even though our gyrations were in obedience to nature's first law—self-preservation.

Yes, it is the invincible grin of Tommy Atkins in abominable atmospheric surroundings and in the omni-

Tommy Atkins in abominable atmospheric surroundings and in the omnipresent shadow of death that has photographed itself most indelibly on my memory today. But next to that I am struck by his amazing good health as mirrored by his ruddy cheeks and bright eyes. Certainly the strapping young fellows whom I have seen are a vastly finer, sturdier lot, physically viewed, than any set of men now running around the streets of London in citizens' clothes. It is manifestly "the life," this endless sojourn of theirs on the edge of No Man's Land, with the enemy a rifle-shot away.

ways.

You ask their officers what explains this hygienic phenomenon—this ability to keep at the top note of "fitness" amid privations almost unimaginable. You will be told that it ithe remorselessly "regular life" the men lead for one thing, and the liberal supply of fresh air, for another. Then it is the simple food they eat and the never-ending exercise they get for their legs and arms and muscles. They sleep when and where they can, in their clothes for weeks on end, never saying "How-do-you-do?" to a bath-tub sometimes for many days, though they shave each morning with religious punctuality, even in the midst of a mighty "push." Cleanliness of physiognomy is as much of a passion with Mr. Atkins as his daily ablutions are to a pious Turk. You will go far before you will find a cleaneraway. will go far before you will find a cleaner-faced aggregation of young men than the British army in the field.

"Just so we keep on livin'—that's all we ask," was the sententious observa-

Have your Tathephone delivered for Christmas Eve!

ACT NOW, and there is time for this to be arranged. See any Pathe' Agent to-day—select the model that will harmonize with your home (for there is a Pathephone to suit every surrounding)—or that one which comes within the cost you have planned (for there is a Pathephone to meet every purse)—and he will see to it that the instrument is delivered in time for the greatest musical festival of the year—Christmas!

# Let All the Family Unite in This Gift for All the Home

Let each share in its giving as they will share in its possession; for what better gift could one desire to make or to receive than this—a source of joy and entertainment not only for Christmas Day, but for all the year round, and for many years to come?

# The Pathephone has Advantages Possessed by No Other Instrument

-for, besides containing all the most desirable features found in other machines, it combines with these exclusive advantages found in no other—because it is the culmination of twenty years of scientific effort by the famous Pathe' Freres and the best Canadian manufacturing abilities.

## A Pathephone on Easy Terms

Almost any dealer will gladly plan with you the easiest way in which to place a Pathephone in your home, by arranging attractive terms, should you so desire—or he will make you a liberal allowance on an old machine of other make. Note once more the distinctive advantages of the Pathephone, and decide NoW that you will have this supreme achievement in musical instruments delivered to your home for Christmas Eve.

### Exclusive Cabinet Designs

No Needles to Change

The Pathephone plays with a highly-polished genuine Sapphire Ball— instead of the old-fashioned digging, scratching needle that destroys records. The Pathe' Sapphire Ball

never wears out, never requires changing. It reproduces the music in richer, more natural tones, for it

completely fills the grooves and gathers the music from a greater surface of contact.

Pathe' Cabinets are designed by men with life-long experience in producing high-class furniture. In the new "Period" Designs exquisite examples of furniture periods most famous in history have been selected as models. You will surely appreciate the beauteous appearance of the Pathephone.

### Supreme Pathe Records

Pathe is Universal

There is a Pathephone to suit every home and to meet every purse. The

home and to meet every purse. The Pathephone plays every make of disc record besides the supreme Pathe' Records themselves. The Pathe' repertoire is all-embracing—from the greatest classics to the latest "hit." And everywhere are Pathe' Agents ready to demonstrate and to give information concerning both the Pathephone and Pathe' Records.

Pathe' Records are the world's best music—best in the wonderful quality of the music reproduced—best in their extent of repertoire. The number of great singers and musical artists famous in all lands is most extensive and complete. There is actual, audible proof of the statement "Pathe' Records are Supreme."

THE PATHÉ FRERES PHONOGRAPH COMPANY OF CANADA, LIMITED

Maritime Province Distributors, H. L. Hewson & Son, Amherst, N. S.





SEE AND HEAR -

AT ANY OF THESE PATHE DEALERS IN ST. JOHN

Amland Bros. Hoyt Bros.

tion of a mud-clotted Yorkshireman who backed against the slimy wall of a trench to let us pass. His answer was lumistable typical of the spirit which dominates the whole army. The men are not happy to be there. They long for the war to end. They done there there there was in their time in the slush and rain cheer type, and singing. They hanker for the war to end. They done may be a slightly." They want to go home. But most sufficiently and the country may be a following:

Since April of this year wheat and by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled by the Bureau of Foreign and Domestic flour during these nine months totaled the sun of optimism and confidence is always shining in the British army's fearly comerce of which 227,898 bush-less of wheat imported wheat flour have been imported wheat flour the sun of optimism and confidence is always shining in the British army's fearly comerce of which 227,898 bush-less of whe

# The MARITIME SALVAGE CO.

Have Received Definite Instructions to Sell The Entire \$10,000 Stock of Men's Wear

Contained in Store at Corner of Charlotte Street and King Square

WANTED We require the services of 25 Salespeople for a few days to assist at this great sale. Apply Friday morning, 9 a. m., ready to start work.

Our instructions are imperative and we are authorized to close out this stock of merchandise for what it will bring. Our time is limited, therefore we place no restrictions or reserve of any kind on anything-its simply a question of selling the goods and getting what we can. We fully realize that this can only be done by marking the goods at the most outrageous sacrifice prices. Read on.

WAITED FOR! Heavy Black Duck Work Shirts..... For 39c. each Striped Duck Work Shirts, special re-inforced. Reg. value 85c., Salvage Co's Price, 58c.

NOW, YOU MEN, WHO EARN YOUR DOLLARS BY THE SWEAT

OF YOUR BROW, HERE'S THE CHANCE YOU'VE

Heavy Dark Tweed Work Shirts-Sold everywhere for \$1.75, Salvage Co's Price, 98c. Heavy Black Duck Overalls-Reg. \$1.25,... Salvage Co's Price, 68c. Extra Quality Heavy Blue Duck Overalls...... Going for 89c. Union Overalls-Extra heavy duck, with bibs and stout elastic

Salvage Co's Price, 48c. pair Leather Gloves-Gauntlet style, very durable

Wool Knit Mitts-Extra heavy and strong..... Going for 39c. pair

NEARLY A THOUSAND PAIRS MEN'S PANTS The first 100 men here Friday can buy a pair of Strong, Serviceable Working Pants, dark tweed effects. Worth \$2.00, at Salvage

Co's Price of \$1.19 pair. We want to give every working man a chance at these, so shall only sell one pair to each customer. Another lot of 170 pairs, Durable Tweed Pants. Worth \$2.25,

To Go for \$1.39 pair Men's Fine Pants, dark tweeds and black cheviots, specially well made and tailored, all sizes. Reg. values, \$4.00 and \$5.00, Your Unrestricted Choice for \$2.68 Sale Begins Friday Dec., 14th, 10 a.m.

EXTRA! To stimulate interest in this great event, we shall sell opening day, Friday, Dec. 7, 100 Men's Dress Shirts-100, for 25c. each. These shirts are actually worth \$1.50 to \$2.00 each, and will be sold to the First Hundred Customers whose purchases amount to \$2 -

REMEMBER! DOORS OPEN 10 A.M. SHARP Fleece-lined Undervests for Men-Reg. 85c..... Going for 59c. Wool Drawers-Heavy Elastic Rib, small sizes only. Reg. value, 

Salvage Co's Price, 69c. Men's Khaki Military Pants-Guaranteed for one year's wear. Worth \$3.00..... LADIES, GET THESE!

Winter Undervests—Fine Rib Knit, long sleeves..... For 39c.
Ladies' Black Cashmere Finish Hosiery—Extra spliced heels and
toes ...... Salvage Co's Price, 27c. pair Two Hundred Latest Style Ladies' Hats, Velvets and Felts-Reg. Children's Woollen Gaiters..... For 48c. pair Huckaback Towels-Fringed ends..... For 11c. each FURS-Muffs or Stoles-Mostly black. Worth two or three times the Come, Take Your Choice for \$1.98 each

Rain or shine. Prices have been shattered to such an extent that we have no hesitation in saying you get \$2 to \$3 worth for every dollar you spend.

COME

SAVINGS SUCH AS THESE ARE LIKE BUYING GOLD DOLLARS FOR 50c. A PIECE Don't be satisfied with ine or two, but buy all you can, for, de-

Men's Heavy Grey Wool Socks—Reg. 35c...... For 26c. pair Police Suspender—Heavy Elastic Web...... For 19c. pair Large, White, Hemstitched Handkerchiefs..... For 4c. each Boys' Bloomer Pants-Heavy Dark Cottonade, very strong and serviceable. Worth 85c...... Salvage Co's Price, 59c. pair Boys' Extra Heavy Khaki Bloomers—Well made and very durable,

Salvage Co's Price, 78c. pair Boys' Stout Tweed Bloomers-Dark Patterns. Reg. \$1.50, Salvage Co's Price, 78c. pair

Hose. Reg. 50c. and 60c.......... Salvage Co's Price, 35c. pair Children's Black Stockings—5 1-2, 6, 6 1-2 and 7...... For 23c. pair

A TREMENDOUS SLAUGHTER OF MEN'S SHIRTS Seventy-nine dozen Fine Percale Shirts, in neat stripe effects, coat

style, all sizes, 14 to 17; can't be bought for less than \$1.50, Salvage Co's Price, 69c. each Another lot of 65 dozen fine Dress Shirts, splendid patterns, all sizes, too. Worth to \$2.00..... Salvage Co's Price, 89c. Boys' Heavy Duck Overalls. . . . . . . . . . . For 49c.

HATS! HATS! HATS! Twenty dozen Men's Stylish Soft Felt Hats, a good assortment of up-to-date shapes and colors; instead of the regular prices of \$2.50 and \$3.00...... Salvage Co. Will Sell for \$1.48 each

A BIG CHANCE FOR DEALERS

Out of town merchants and dealers can buy at this sale at actually less than manufacturers cost. The prices advertised here

Now in Full Charge of and Selling Stock

AT CORNER CHARLOTTE STREET AND KING SQUARE

DON'T FORGET!

This merchandise must be sold. it is a positive FORCED SALE. That's why such sacrifice prices