

Q. You mean they are going to be completely scrapped?—A. No. We are at the moment negotiating for the sale of them at a very good return as they sit.

Q. Are you negotiating with the manufacturer?—A. Partially with the manufacturer and partially with outside interests. These are trucks which are not very well suited to the domestic market. They are the four by four military type of machine.

Q. Then there really is no domestic market for them as is?—A. No.

By Mr. Stewart:

Q. When trucks are sold to manufacturers, am I correct in assuming that the manufacturer sells them to the federal government and makes a profit and the federal government sells them back to the manufacturer, who will in turn sell them to someone else, and the manufacturer will make another profit? Is that right? In other words, does the manufacturer make two profits out of this material that is turned back to him?—A. It is quite likely he will make that.

Q. That is a profitable business—A. The second profit would be relatively using him as a release of our own war assets, getting rid of them.

Q. But he would still make a profit out of the second deal?—A. Quite possibly.

Mr. BENEDICKSON: I think Mr. Berry told the Veterans Affairs committee that there was an arrangement by which the manufacturers got the new trucks back again, but I do not think we had any terms of sale. What are the terms of sale of new trucks, unused trucks? We heard at the last session the terms of sale of used trucks, what were the terms of sale of the unused trucks?

The WITNESS: I am not prepared to answer. I haven't got that detail. I will be glad to prepare an answer. I will tell you that it will vary from case to case.

Mr. BRADETTE: I would like to bring to your attention the case of farmers and other people up in my district who are anxious to get trucks of this type. I understand that some 1,200 trucks were returned to the Chrysler Corporation for distribution through their dealer organization, but so far the farmers up in our district have not been able to get a single one of them. I am not sure at the moment whether they were Chrysler made trucks or whether they were Chevrolet trucks. There was considerable criticism over the matter, the general feeling being that if a farmer or veteran is located at a considerable distance from a dealer point he just can't get them. I wonder if Mr. Berry could tell us what happened in connection with that particular group of 1,200 trucks to which I have referred? I understand that they were turned back to the Chrysler Corporation for distribution.

The WITNESS: In the case of those particular trucks, I think you are right, there were twelve hundred of them, they were all manufactured by Chrysler.

By Mr. Bradette:

Q. They were all manufactured by Chrysler?—A. Yes.

Q. They were sent back to the Chrysler people for resale and distribution.—
A. That is correct.

Q. Would the matter of location or distance be a handicap to farmers, for instance, in obtaining those trucks?—A. I do not think so.

Q. One of the reasons I am asking that question is that up in my section we are some considerable distance from Toronto and there are no Chrysler dealers.—A. I believe the Chrysler Corporation circularized all their dealers and asked them how many of these trucks they would like to buy. As to how many replies they got, I do not know.