



Figure A2: Detection probability function $d_i(q)$, when $r > 1$

If $r \leq 1$ then $d_i(q) = rq$ as before. If $r > 1$, then $d_i(q) = rq$ if $0 < q < 1/r$ and $d_i(q) = 1$ if $1/r < q < 1$. The iteration equation (A1) becomes

$$V_{n,k} = p [d_i(q)(-K) + (1-d_i(q))q] + V_{n-1,k-1} + (1-p)[q + V_{n-1,k}] \quad (A4)$$

As in the Theorem, the optimal cheating level $q = q^*$ must make the partial derivative of $V_{n,k}$ with respect to p vanish. But the partial derivative of $V_{n,k}$ with respect to p is

$$V_{n-1,k-1} - V_{n-1,k} - (K+q)d_i(q)$$

It follows that $q^* < 1$ if

$$\frac{V_{n-1,k-1} - V_{n-1,k}}{K + 1/r} < 1,$$

which is certainly true if $V_{n-1,k-1} - V_{n-1,k} < K$. In practice, this sufficient condition was found to be adequate; as long as the value of K was large enough that for all n and k , the expected value difference $V_{n-1,k-1} - V_{n-1,k}$ did not exceed K , then any value of r could be allowed without altering the interpretation of the model, because $q^* < 1/r$. It should be noted that this sufficient condition reflects that intuition that, for E to cheat at a level that makes detection certain (if there is inspection), the gain to E in seeing R use up an inspection must be very large.

As noted in the text, the basic model embodied in (A1) can be modified to include a variable, w , representing concealment effort. Concealment effort refers to activities of the inspectee, E , which reduce the detectability of violations but also reduce the value. Suppose that $w = 1$ is the standard level of concealment effort, and a value $w > 0$ is actually chosen by E , changing detectability from r to $r = r/w$. Let $\alpha > 0$ be a parameter measuring the ratio of the relative rate of change (with respect to w) of the value q of undetected cheating at level q to the relative rate of change of r with respect to w . It follows that $q = q/w^\alpha$. Denoting E 's expected payoff by V when concealment effort is included in the model, the recursion equation (A1) must be replaced by

$$V_{n,k} = p[rq(-K) + (1 - rq)q + V_{n-1,k-1}] + (1-p)[q + V_{n-1,k}] \quad (A5)$$

To see how (A5) can be solved recursively, multiply each term by w^α to obtain

$$w^\alpha V_{n,k} = p[rq(-Kw^\alpha) + (1-rq)q + w^\alpha V_{n-1,k-1}] + (1-p)[q + w^\alpha V_{n-1,k}] \quad (A6)$$