

REPORT #5
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
FORECAST OF KEY INVESTMENT ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

606 - LOS ANGELES

UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN ANTICIPATED RESULTS

COMM. & INFORM. EQP. & SERV IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	ALL SUB-SECTORS	IDENTIFY INTEREST IN INVESTING IN CANADA.
DEFENCE PROGRAMS, PRODUCTS, SERV IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	ALL SUB-SECTORS	IDENTIFY INTEREST IN INVESTING IN CANADA.
ELECTRONICS EQUIP. & SERV IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	ALL SUB-SECTORS	IDENTIFY INTEREST IN INVESTING IN CANADA.
EDUCATION, MEDICAL, HEALTH PROD IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	ALL SUB-SECTORS	IDENTIFY INTEREST IN INVESTING IN CANADA.
INDUSTRIAL MACHIN, PLANTS, SERV. IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	MANUFACT & MATERIAL PLANT, EQP.	IDENTIFY INTEREST IN INVESTING IN CANADA.
PETROCHEM & CHEM PROD, EQP, SERV IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	PLASTICS PRODUCTS, EQUIP, SERVIC	IDENTIFY INTEREST IN INVESTING IN CANADA.
NON SECTORALLY ORIENTED ACTIVITIES		
TAX REFORM - BRIEFING OF INVESTMENT INTERMEDIARIES AT TIME OF LEGISLATION.		BETTER APPRECIATION BY PROSPECTIVE INVESTORS OF CDN BUSINESS CLIMATE.
VIP VISITS - E. G. HON. DONALD MACDONALD		BETTER APPRECIATION BY PROSPECTIVE INVESTORS OF CDN BUSINESS CLIMATE.