

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST :348-KUWAIT

KUWAIT

QUARTER: 1

001-AGRI & FOOD PRODUCTS & SERVICE
MISSION FROM ONTARIO MINISTRY OF AGRICULTURE AND
FOOD TO ABU DHABI, DUBAI, FUJAIRAH, RAS AL KHAIMA.

MISS. HELD. CO. MADE USEFUL HIGH LEVEL CONTACTS.
OFFICIALS IN UAE BRIEFED ON CDN CAPABILITIES. SI-
GNIFICANT EXPOSURE GAINED FOR CDA. ONE FIRM MAY
REALIZE UP TO \$5 MILLION SALES. GOOD PROMO FOR
DUBAI FAIR PARTICIPATION.

011-OIL & GAS EQUIPMENT, SERVICES
INTERCAN '87, EDMONTON, ALBERTA.

RECRUITED HIGH LEVEL INVITEES FM ADNOC, ABU DHABI
, MIN. OF PETROLEUM, OMAN & QATAR NAT'L PETROLEUM
CORP. KUWAIT INVITEES HAD TO CANCEL AT LAST MO-
MEN-REPORTS PREPARED ON OPPORTUNITIES IN BAHRAIN
AND KUWAIT.

011-OIL & GAS EQUIPMENT, SERVICES
CANADIAN ENERGY RESEARCH INSTITUTE CONFERENCE.

MET WITH & RECRUITED MR. HANI A. HUSSAIN, EXECUTIVE
ASSISTANT MANAGING DIRECTOR, MARKETING, KUWAIT PE-
TROLEUM CORP. TO SPEAK AT CANADIAN ENERGY
RESEARCH INSTITUTE CONFERENCE.

001-AGRI & FOOD PRODUCTS & SERVICE
WESTERN CANADA FARM PROGRESS SHOW, REGINA.

ASSISTANT DEPUTY MINISTER, MINISTRY OF AGRICUL-
TURE UAE, INVITED AND ATTENDED.

014-EDUCATION, MEDICAL, HEALTH PROD
MET WITH UNDERSECRETARY OF HEALTH, KUWAIT.

UNDERSECRETARY OF HEALTH TO VISIT CANADA IN
OCTOBER TO SEE CAPABILITIES, SERVICES ETC. AND
MEET GOVERNMENT OFFICIALS.