

Bell Helicopter sells more airships through CCC

Bell Helicopter Textron and the Canadian Commercial Corporation (CCC) have worked together for over 15 years to facilitate the sale of more than 50 helicopters worldwide, worth almost \$500 million. The latest contract was signed on May 4, 2004, in Mirabel, Quebec, where Bell's assembly facility for all its commercial helicopters is located. Jacques St-Laurent, President of Bell Helicopter Textron Canada Ltd., and CCC President Hugh O'Donnell, signed the \$31.5 million contract for the delivery of two helicopters.

Roy Macrae, Bell's Director of Canadian International Business, says the company values working with the CCC because of the transparency and profile that go with having the Government of Canada at the table in deals with foreign governments.

When the CCC acts as prime contractor, foreign buyers receive a government-backed guarantee of contract performance. The CCC opens foreign markets for Canadian exports and provides specialized contracting services.

Through its government-to-government contracting role, the CCC helps Canadian exporters sell in public-sector markets in more than 30 countries each year. ★



From left: Jacques St-Laurent, President, Bell Helicopter Textron Canada Limited; Renato Tavares, Director, Special Projects, CCC; Alan Curleigh, Chair of CCC Board; Matti Edwards, CCC Project Manager; Roy Macrae, Director, Canadian International Business, Bell Helicopter Textron Canada Ltd.; and Hugh O'Donnell, CCC President.

Convenient Carnet service comes to Southwestern Ontario

Exporting goods temporarily from Canada just got more convenient, with the addition of an ATA (Admission temporaire/Temporary Admission) Carnet office in Kitchener, Ontario. Next to your passport, an ATA Carnet is the most important document a business traveller can carry: it can help make border crossings easier and more efficient and save time and money.

Often called a "merchandise passport," an ATA Carnet is an internationally recognized trade document that allows companies to import goods temporarily, free of duty and taxes. The ATA Carnet enables exporters and business travellers to take important sales items, such as trade show/exhibition booths, commercial samples and professional equipment, into 59 countries without unnecessary delays.

The benefits of obtaining an ATA Carnet include elimination of paying duties and taxes when entering a country and claiming refunds when leaving. As well, the Carnet holder uses a single document for customs transactions and completes the paperwork before leaving Canada. The traveller avoids hassles with extra costs, language

barriers, foreign currencies and forms. The ATA Carnet allows the traveller to make an unlimited number of trips within a one-year period.

The Greater Kitchener-Waterloo Chamber of Commerce office has been authorized by the Canadian Chamber to issue ATA Carnets. Previously, ATA Carnets were issued only in Ottawa, Montreal, Toronto and Vancouver. For more information, contact Kathryn McEwin, tel.: (519) 576-5000, e-mail: carnetkitchener@chamber.ca. ★

10th World Congress on Anaerobic Digestion 2004

MONTREAL — August 29-September 2, 2004 — The National Research Council of Canada is organizing the **10th World Congress on Anaerobic Digestion (AD10-2004)** under the auspices of the International Water Association.

AD10-2004 will focus on new developments in decontamination, treatment and anaerobic digestion processes to deal with wastewater, contaminated soil and organic solid waste. Special attention will be given to the role of anaerobic digestion in an economy concerned with greenhouse gas

continued on page 7 — Anaerobic digestion

Oil and gas: Opportunities abound in Chad

Now one of the major oil producers in Africa, Chad is entering a new commercial era. On October 13 and 14, 2004, in N'Djamena, the country will host the **International Oil & Gas Conference**, the country's first event of this size in this sector.

During the event, experts from around the world will discuss Africa's many investment opportunities in the oil, gas and finance sectors. Under the auspices of Idriss Déby, President of Chad, the conference will promote the business opportunities, investment conditions and enormous potential of Chad and central Africa in these sectors. Other topics of discussion will be exploration, production, petroleum investments, transportation of petroleum products, new fields being developed,

sustainable development in the oil industry and technology transfer.

The event will be attended by current players in the oil sector in Chad, including Chevron, Esso, EnCana, ExxonMobil, Petronas and Texaco. Canadian companies are invited to take advantage of this conference to check out business opportunities in central Africa's oil sector. A Chadian delegation took part in the Global Petroleum Show 2004, held in Calgary in early June.

Beyond the region of Doba, where oil wells have been exploited since July 2003 via a pipeline (approximately 200,000 barrels per day), many other regions of Chad are home to rich oil reserves. The main area of interest is the Sédigui oilfields in the Lake Chad basin, with an estimated 150 million barrels.

The conference is being organized by Chad's Ministry of Petroleum and the ITE Group of London.

For more information, contact Youboussoum Nodjitoloum, Director of Petroleum Studies and Legislation, Ministry of Petroleum, Chad, tel.: (011-235) 52-23-21, fax: (011-235) 52-50-87 / (011-235) 52-25-65, e-mail: youbous2004@yahoo.fr, or Colins Tchanga, Manager (Africa), ITE Group, United Kingdom, tel.: (011-44-207) 596-5148, fax: (011-44-207) 596-5062 / (011-44-207) 596-5105, e-mail: colins.tchanga@ite-exhibitions.com, Web site: www.african-events.com, or contact Honoré Mondomobé, Senior Commercial Officer, Canadian High Commission in Yaoundé, tel.: (011-237) 223-2311, fax: (011-237) 222-1090, e-mail: honore.mondomobe@dfait-maeci.gc.ca, Web site: www.infoexport.gc.ca/m/index.htm. ★

Educ-Canada 2004 in the Middle East

LIBYA — September 25-26; EGYPT — September 28-30; UNITED ARAB EMIRATES — October 3 and 6; TUNISIA — October 4-5, 2004 — Once again, the Canadian missions in Tripoli, Cairo, Abu Dhabi, Tunis and Dubai are organizing a series of education fairs entitled **Educ-Canada 2004** to take advantage of the demand for Canadian education in the Middle East. Last year's event saw the participation of 27 Canadian educational institutions, together with the creation of a number of important partnerships with various Middle East establishments. Institutions interested in participating in the third annual **Middle East Education Caravan** should contact each of the missions directly no later than **August 15, 2004**.

For more information, contact Tripoli at david.viveash@dfait-maeci.gc.ca, Cairo at tarek.meguid@dfait-maeci.gc.ca, the U.A.E at margaret.hogan@dfait-maeci.gc.ca or Tunis at denys.laliberte@dfait-maeci.gc.ca. ★

Anaerobic digestion — continued from page 6

mitigation and sustainability, as well as to the cost-effectiveness of and environmental criteria for implementing anaerobic treatment systems. The aim of the AD10-2004 is to bring together researchers, industrial designers, contractors, users and government authorities to discuss the fundamentals, application and promotion of anaerobic bioconversion processes.

For more information, contact Marie Lanouette, National Research Council of Canada, tel.: (613) 993-0414, fax: (613) 993-7250, e-mail: ad10.2004@nrc-cnrc.gc.ca. ★

GITEX

DUBAI, UNITED ARAB EMIRATES — October 3-7, 2004 — Since its inauguration over 23 years ago, **GITEX** has reflected the importance and phenomenal growth of the information and communications technology industry in the Middle East and North Africa. Providing a gateway to this region, it serves as the leading event for over 2,000 exhibitors from more than 60 countries and over 70,000 trade visitors from across the globe.

For more information, contact Fouad Raymond Soueid, Senior Commercial Officer, Canadian Consulate in Dubai, tel.: (011-971-4) 314-5505, e-mail: fouad.soueid@dfait-maeci.gc.ca, Web site: www.infoexport.gc.ca/ae, or Venky Rao (organizer's representative), tel.: (905) 896-7815, Web site: www.GITEX.com. ★