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Northstar Trade Finance Inc.: www.northstar.ca/ Owned by the Bank of Montreal, the British Columbia Trade Development Corporation, the Ontario Ministry of Economic Development and Trade, and the Dalhousie Financial Corporation, Northstar offers export financing for small to medium-sized Canadian companies looking to expand sales into international markets.

Export Development Corporation (EDC): www.edc.ca/

EDC is a Crown corporation that operates as a commercial financial institution providing risk management services to small and medium-sized exporters.

Royal Bank of Canada Trade Services: www.royalbank.com/english/trade/index.html
The Royal Bank offers a catalogue of trade products and services, including letters of credit, export documentary collections, and advance payment guarantees.

Scotiabank Foreign Exchange/Trade Services: www.scotiabank.ca/

The Scotiabank provides a range of banking services and assistance for new and experienced exporters.

Other useful sites

U.S. Trade Center: ustradecenter.com/
Designed to offer trade assistance to Canadian companies exporting to the United States, this site, sponsored by the U.S. Trade Center in Buffalo, includes information on U.S. Customs, law, taxes, immigration, banking, freight forwarding, and market advice services.

International Center for Canadian-American Trade (ICCAT):

members.aol.com/intlcenter/icpr.htm

With four major components — a training centre, a research centre, the North American Trade Center, and a 21st century resource centre — the ICCAT site provides trade services to small and medium-sized businesses on both sides of the border.

Canadian Exporters' Catalogue: www.worldexport.com/cecd.html

Thomas Register of American Manufacturers: www.thomasregister.com

U.S. Fedworld (one-stop shopping to U.S. government information): www.fedworld.gov/

U.S. Customs: www.customs.ustreas.gov/

U.S. Food and Drug Administration: www.fda.gov/

U.S. Immigration and Naturalization Service: www.ins.usdoj.gov/

NAFTA regulations

Everything and anything you ever needed or wanted to know about cross-border shipping.

Department of Foreign Affairs-NAFTA:
www.dfait-maeci.gc/english/trade
NAFTAnet: www.nafta.net/
NAFTA Resources Directory:
www.hiline.net/hiline/gate/nafta.shtml
Guide to North American Free Trade Agreement:
www.tradingfloor.com/nafta.htm
NAFTAConnect: www.naftaconnect.com/

Other information sources

Newsletters for Canadian businesses on U.S. market opportunities

Newsletters, supported by the United States Business Development Program and catering to the North American business market, focus on individual industry sectors and encourage Canadian businesses to seek new markets in the United States. Among the newsletters are InfoTech News, New Directions, ServExport, U.S. Environmental Market, U.S. Transportation Market, and Washington Notes (see the September 15, 1997 issue of CanadExport for descriptions). These newsletters will soon be available on the Internet. Δ