



## You don't use a sailor's needle for fine embroidery

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All you have to do is to tell us in two or three lines of typewriting what special results you wish to obtain. If certain figures and characters cause trouble, use them in your letter so we can see just what your difficulty is. Also give your dealer's name. Make the usual number of carbon copies. Send us the original together with copies and sheets of carbon paper, all in regular place, and we will prescribe the *correct degree* of ink finish, weight and manifolding

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Avail yourself of this Free MultiKopy Individual Advisory Service today. With the prescription we will also send you free a **SAMPLE SHEET** of the carbon paper you ought to use.

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Light  
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Billing

**3 Weights**  
Light  
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Billing

Regular  
Finish

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Finish

Manifold  
Hard  
Finish

Extra  
Hard  
Finish