

MANIFEST TO ARRIVE.

British bark Chile, 678 tons, D. McKen zie, captain, sailed from London May 27 for Victoria, Turner, Beeton & Co. consignees.

FOR VICTORIA.

13 cks saltpetre, order; 16 cs spirits, Fell & Co; 100 cs beer, 1 cs, A B Gray & Co; 30 bbls J H Pleace, Nanaimo; 11 bbls, 3 do, order; 10 bbls, 5 bbls, order; 8 cs chicory, J H Todd & Son; 30 cs wine, 10 cs do, Fell & Co, 3 qr cks wine, 2 cs B Gordon, 8 cs wine, H Saunders; 2 butts wine, 8 qr cks wine, Hudson Bay Co; 15 qr cks wine, order, 18 bales, M W Waitt & Co, 25 cs gin, order; 1 pkg 1 N Hibben & Co; 16 cable chains, P McQuade & Son, 30 cs brandy, Boucherat & Co; 8 qr cks Geneva, 250 cs, Boucherat & Co, 6 bbls, 6 qresks, 50 octaves, 10 half octaves, 300 cs, 10 cs, Hudson Bay Co, 2 qr cks Geneva, 50 cs, Fell & Co, 50 cs, B Gordon, 250 cs spirits, 300 cs Geneva, Boucherat & Co, 150 tons pig iron, 20 1/2 tons coke, 500 bbls, 30 cks, 100 cs bottled beer, 5 cks, 3 cks 1 crate, 8 crates, 2 bales, 10 oaks, 7 bales, order, 150 cs whiskey, Hudson Bay Co; 30 cs Fell & Co, 15 cs bottled beer, 15 cs, 15 cs, 15 cs, H Saunders; 10 qr cks brandy, 5 octaves do, 5 octaves do, Turner Beeton & Co; 18 pkgs, W F Topping; 1 cs order, 2 drums, 20 kegs, 1 cs, 1 csk, 1 cs, Com. E P Jones, "Warspite"; 4 cks, order; 55 cs bottled beer, B Gordon; 1 pipe wine, 10 qr cks do, 2 pipes do, 5 qr cks do, Hudson Bay Co; 4 qr cks wine, 1 cs, B Gordon, 12 cs wine, Boucherat & Co; 3 cs Heisterman & Co, 3 cs gunpowder, Chas E Tisdale, of Vancouver; 30 cs, 1 cs, Fell & Co, 10 qr cks brandy, 25 cs do, 10 cs do, 1 cs, Boucherat & Co; 5 vats brandy, 2 cs, Hudson Bay Co; 10 qr cks spirits, 30 cs, Turner Beeton & Co; 50 cs whiskey, 10 cs brandy, 1 cs whiskey samples, A B Gray & Co, 67 bbls, 3 cks, Fredk Norris; 100 cs Geneva, 50 cs do, 10 cs cordials, 10 octaves Geneva, A B Gray & Co; 10,000 fine bricks, Turner Beeton & Co; 100 cs, 1 crate, 2 crates, 1 csk, 1 pkg, 5 bales, 1 cs, 1 crate, 1 csk, 1 crate, order; 50 pkgs, 22 cs, 16 pkgs, 107 pkgs, 1 bale, order; 42 cs, Cowan & Wilson, 6 cs, 1 csk, L Dickinson, 5 cs, 1 csk, 1 crate, 3 cs, 1 roll, 19 cs, 20 cs wine, order; 25 cs wine, H Saunders; 65 cs whiskey, A B Gray & Co; 61 cs, order; 51 cs, 1 keg, 5 cs, 1 csk, Dixi H Ross & Co, 10 cs, 1 csk 20 cs, order; 20 cs brandy, 1 qr cks, 10 pkgs, A B Gray & Co; 3 cs, 1 crate, Mr Clarke, 150 cs, 100 cs, Turner, Beeton & Co; 12 cs, 10 cs, 70 cs, 16 cs, S Leiser, 10 bxs, order, 1 trunk, Mrs Peacock; 5 cs, Langley & Co; 279 bxs, order, 3 bbls secondhand machinery, 2 pcs do, 1 frame do; 5 pcs do, 1 cs do, 1 pc do, 6 rolls do, 1 fra ne do, 1 cs do, 1 bx do, 1 pcs do, order, 85 cs, 4 cks, 35 cs, 5 cks, 35 cs, 7 cks, 50 cs, 1 csk, 5 cs 2 cks, 7 cs, 40 cs, 1 csk, 5 cs, 1 cs, 1 csk, 2 cks, 3 cs, 35 cs, Hudson's Bay Co, Vancouver; 12 cs, 26 cks, Hudson's Bay Co, 2,246 bars iron, 15 bars do, 28 steel sheets, 10 bbls do, 1 crate, Albion Iron Works Co; 30 cks, 1 cs, T. S. Fletcher, 1 bale, order, 1,500 pkgs gunpowder, 135 pkgs do, Robt Ward & Co, Ltd; 4 cks, 35 bxs, 10 cs, 25 bales, E G Prior & Co; 110 cks, 18 anvils, 38 do, 30 bbls, 1 do, 1 cs, 24 camp ovens, 24 covers, 126 grindstones, 124 bbls, 588 bars

iron, 21 bbls bar iron, 2,750 sashweights, 5 bags do, E G Prior & Co; 25 cs, Baker Bros & Co, Ltd; 1 cs, Mr Brooke.

FOR ESQUIMAULT.

6,000 fire bricks, naval storekeeper.

FOR VANCOUVER.

Five cs bottled beer, 5 cs do, 6 kilderkins ale, 6 do, MacIver Campbell; 1 cs tobacco, Baker Bros & Co, Ltd; 1,131 cks, H Abbott; 25 cs gin, 10 cs bitters, order; 21 cs wine, Hudson's Bay Co; 60 cs, Holmes & Grace; 20 cs whiskey, Hudson's Bay Co; 115 ingots, order; 35 cs bottled beer, Baker Bros & Co, Ltd; 25 cs spirits, 12 cs cordials, order; 2 bxs, Miss Orchard; 20 cs beer, Holmes & Grace; 30 kegs, 110 cs, Baker Bros & Co, Ltd; 50 cs, Baker Bros & Co, Ltd; 5 bbls, 4 cks, Baker Bros & Co, Ltd.

Victoria Consignors—Turner, Beeton and Co; Hudson's Bay Co; Boucherat and Co, A B Gray and Co; Fell and Co; B Gordon, H. Saunders, M W Waitt and Co, T N Hibben and Co, W F Topping; Com E P Jones, Warspite, Heisterman and Co, Frederick Norris, Cowan and Wilson, L Dickinson; Dixi H Ross and Co, Mr Clark, S Leiser; Mrs Peacock; Langley and Co; T S Fletcher; Robert Ward and Co, Ltd; E G Prior and Co; Baker Bros and Co, Ltd, Mr Brooke; Naval storekeeper, J H Todd and Son; Geo Powell and Co, Vancouver Coal Mining and Land Co, Chas Russell, McDonald and Co, Albion Iron Works Co; Robt Lettice; J D Rae, New Westminster, Mrs Rennie; J H Pleace, of Nanaimo; P McQuade and Son; A Keating; M T Johnson; J Sears.

Vancouver Consignors—Hudson's Bay Co; Baker Bros and Co, Ltd; H Abbott; Holmes and Grace; M I Campbell; Miss Orchard; Chas E Tisdale.

MISDIRECTED ENERGY.

As a general rule, all great instances of success in business enterprise have been the result of what is commonly called vim or push; and, while it is true that these qualities are essential in carrying on business where competition is keen, or where the public must be brought to a sensible knowledge of its needs in a new direction, yet due regard must be paid to the conditions existing or liable to be encountered.

Energy, in its abstract sense, or in its application to business, generally implies a commendable trait as in contradistinction to slothfulness or laziness, but in some cases, persons endowed with the latter quality come out relatively better than their lively colleagues who happen to be on the wrong track.

A man once planted a large tract of ground with potatoes and produced a most bountiful crop. The location was remote from any market, too far from any possible conveyance. He dug his potatoes, piled them up in a large, long ridge and let them lie and rot. His bodily energy and means would have produced better results in some other locality. The power to comprehend business conditions is just as important as the proper combination of mechanical movements or elements in a successful machine.

Brantford's population is placed by the assessors at 15,238.

WHOM TO TRUST.

In a most interesting paper recently given to the public, Mr. Kimball, the "credit man" of the big firm of Marshall, Field & Co., Chicago, very aptly explains the reason why some men are worthy of credit while others are not. He shows conclusively why ability and honesty are of more importance in commercial enterprise than capital. At the outset, he takes the ground that commerce and credit are inseparable. When a dealer sells a bill of goods, he sells for either cash or on credit, and sometimes what are frequently looked upon as cash transactions are in reality credit transactions. In no country in the world is credit so generally as lavishly given as in the United States, and therefore every large wholesale establishment employs a person whose special work is to look after the credits of that house. According to Mr. Kimball, the very first point that the credit man wishes to settle in his own mind is that the person applying for credit is honest. That "an honest man is the noblest work of God" is just as true to-day as when those words were first uttered. A dishonest man believes this, although he may not be able to speak from experience, but he learns it by observation. Perhaps the most convincing proof of the correctness of this statement was a remark made by an old merchant to a young man just entering a business career. Said he: "My young friend, honesty is the best policy. I've tried both ways, and I know what I am talking about." The president of the First National Bank of Chicago in a recent address laid down the following axiom: "All good men love the approval of the good, and all bad men are held in check in fear of a good man's reproach." Integrity is the rock on which the vast commercial interests of this world are resting. Unless we have faith and confidence in each other's honesty, there can be no credit, and without credit there can be but little business. A man's ability to conduct successfully the kind of business in which he is engaged is also of very great importance. Ability in the abstract is one thing; ability in the special line of our undertakings is another. Statistics show that out of every 100 men engaged in business less than ten are successful throughout their whole lives, and this is convincing proof that something is radically wrong some where.

"I think," Mr. Kimball says, "that the trouble is that there are so many 'misfits' in business. I have known a good farmer to sell his farm and invest the proceeds in a store, and then make a miserable failure as a merchant, simply because he knew nothing of mercantile life. In order to be a success in any department of life, a person should choose that profession or vocation which is suited to his particular ability. Mercantile life is often entered into by people without any preparatory schooling, and with no reference to fitness. A man with a few dollars can become a merchant. How, then, can it be expected that these men will succeed when they are incompetent? The law of the 'survival of the fittest' dooms most of them to failure."