

HAY! HAY!

25 Tons
No. 1 HAY.

200 Bags P.E.I. BLACK OATS.
BRAN, CORN, CORN-MEAL,
ROMINY, MOLASSINE, MOLASQUIT.

T. J. EDENS,

DUCKWORTH ST and MILITARY RD.

NOTICE!

Owing to the duty being removed on Tea, below are our revised prices of our package Teas per pound:—

Singha30c. instead of 35c.
Tiger35c. instead of 40c.
Old Home (red)35c. instead of 40c.
Serendib40c. instead of 50c.
Old Home (blue)50c. instead of 60c.

Union Blend Red30c. instead of 35c.
Union Blend Blue35c. instead of 40c.
Union Blend Orange40c. instead of 50c.
Union Blend Purple50c. instead of 60c.

The Teas used in these grades are the best that money can buy, also the most satisfactory, being packed in lead-lined air-tight packages.

Give them a trial.

HARVEY & CO.

EVERY SHOPKEEPER

Interested in their Boy and Girl Customers Should Stock the Following Lines:

Surprise Packets, 1 gross in a box, sells at 1c. ea. h; \$1.05 gross.
Surprise Packets, 1/2 gross in a box, sells at 2c. ea. h; \$1.05 1/2 gross.
Surprise Packets, 1/4 gross in a box, sells at 4c. ea. h; \$1.10 1/4 gross.
Chewing Gum, Big Chief, 102 in a box, sells at 1c. ea. h; 70c. box.
Chewing Gum, 102 in a box, sells at 1c. ea. h; 70c. box.
Chewing Gum, Cherry, 40 boxes in a box, sells at 5c. ea. h; \$1.90 box.
Nut Milk Chocolate, 24 tablets in a box, sells at 5c. ea. h; \$1.00 box.
Caramels, 36 boxes in a box, sells at 5c. ea. h; \$1.50 box.

Remember that these goods sell a dreds of other profitable lines at Lo our stock.

GARLAND'S BOOKSTORE, 177 & 353 Water St.

Phone 679 | Bishop Sons & Co., Ltd. | Phone 679

Just arrived:
A large shipment of Can-
trel & Cochrane's

GINGER ALE
and
SODA WATER.

Banbury Cakes.

John Fleming's & Sons'

JAMS

and
MARMALADE.

Phone 679 | Bishop Sons & Co., Ltd. | Phone 679
GROCERY DEPT.

Neatives and Positives.

BY RUTH CAMERON.



"What have you in books about animals, for very small children?" The clerk turned a cold and inquiring eye upon me. "We haven't anything at all," she said. She added nothing further and there was a finality in her manner, which made me feel as if I had run up against a blank wall.

I went to another shop. A pleasant faced clerk came forward to greet me. I asked the same question. She seemed much interested, as if I had propounded a most absorbing problem to her. "Well, let me see," she said. "I don't know that we have anything in stock just appropriate, but I'm sure we can order something. Or perhaps I can find something else that will do. Let me bring you a catalogue." In a few minutes that clerk had deftly persuaded me that a book of fairy tales would do quite as well as the other book, and had sold me an expensive copy.

Now the first clerk was a negative; her suggestion was entirely negative. She told me what she didn't have but not what she did have.

The second clerk was a positive. She passed lightly over the negative

and at once began to radiate positive suggestion. And she got the sale which the other clerk might have just as well had.

The shops are an excellent place to study the positive and negative types, but clerks are by no means the only people who attract success by their positive suggestion or repel it by negative. That is what we are all doing each day.

For instance, two boys go hunting for a position. One of them approaches the prospective employer by saying, "I don't suppose you want a boy to do office work." The other says, "Can you use a bright, energetic boy around your place? I'm sure I could make good." You can imagine which gets a position.

The mother who is a negative is always telling her children what not to do. "Don't do this," and "Don't do that," she cries from morning until night. Like "Dorothy Don't," her children almost wonder if that dread word isn't part of their names.

On the other hand, the mother who is a positive uses the negative as little as possible. Instead she is full of positive suggestions. She knows that it is far better to distract the baby's attention by a harmless toy than to snatch the harmful one away from him, better to suggest a desirable play to the older children than the ban of the undesirable one.

In any club or society, it is the positives who scheme and plan and construct and create, and the negatives who simply exist.

Which are you, a negative or a positive?

Ruth Cameron

WOMEN TAKE NOTICE!

A man cannot understand the torture and suffering many women endure uncomplainingly. If the majority of men suffered as much pain and endured with patience the weakening sicknesses that most women do, they would ask for immediate sympathy and look for a quick cure.

Many women have been saved from a life of misery and suffering by turning to the right remedy—Dr. Pierce's Favorite Prescription—a remedy which is safe to take because containing no narcotics, alcohol or injurious ingredients. It is an extract of roots, made with pure glycerin, and first given to the public by that famous specialist in the diseases of women—Dr. R. V. Pierce, of the "Ladies' Hotel" and Surgical Institute of Buffalo, N. Y.



Mrs. Lizzie M. Henshaw, of Lincoln, Neb., 509 "C" St., says: "I send a testimonial with much pleasure to that some suffering woman may know the true worth of your remedies. I was a great sufferer from female troubles but after taking one bottle of Dr. Pierce's Favorite Prescription, which a friend advised me to take, I found myself very much improved. After taking three more bottles, and using two boxes of Dr. Pierce's Lozenges, I found myself on the road to recovery. I was in poor health for five years but now I am cured."

"I hope all women suffering from female weaknesses will give Dr. Pierce's Favorite Prescription a fair trial."

Doctor Pierce's Pleasant Pellets regulate and invigorate stomach, liver and bowels. Sugar-coated, tiny granules.

Fashions and Fads.

Chenille dotted effects are seen among the veillings.

Some of the new blouse suits have pleated petlums.

Black-and-white checks are still good for tailored styles.

A new silk crepe has embroidered sprigs of flowers upon it.

Small leghorn hats are being veiled with printed chiffon.

Handbags are like small hats and shoes in being as small as possible.

Pearl is one of the favored shades for suede gloves for spring.

Even on the coat suits now one may see the crushed girle.

Flowered coat linings are growing more and more important.

A few Roman-striped ribbons are being used on the new millinery.

Tub silks are in the greatest demand—they are cool and fresh.

Many of the novelty wraps and coats are made of Bedford cord.

The new separate tunics for gowns are now being draped.

Bulgarian embroidery on French stuff makes a delightful chemise.

The short straight Chinese coat is justly favored by young women.

The semi-military or Balkan styles are confined to tailored suits.

Browns from caramel to tobacco and seal browns, are greatly in favor.

Hats are trimmed with flowers and a little fruit, particularly apples.

No matter how the fashions change, the silhouette remains slender.

In footwear smart buttoned boots with kid or cloth tops are the favorites.

Vokes are seen on many blouses, with soft frills of lace for a finishing touch.

The smartest cutaways have a bolero effect in front and coat tails in back.

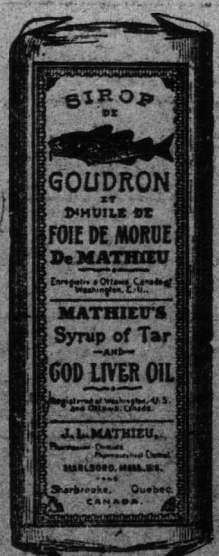
PERSISTENT COUGH.

Wherever soothing syrups fail to cure that persistent cough which exhausts you,

MATHEU'S SYRUP

of Tar and Cod Liver Oil and other medicinal extracts will rapidly and definitely rid you from it.

The merits of Matheu's Syrup are highly recognized and endorsed. Here are a few proofs:—



AGAINST HEADACHE there is no remedy so active as Matheu's Nerve Powders which contain no opium, morphine or chloral. 25 cents per box of 18 powders.

J. L. MATHEU CO., St. John's, Nfld.
THOR, McMurdo & Co., Wholesale Chemists and Druggists, St. John's, Nfld.

SOPER & MOORE

To Arrive

S. S. City of Sydney:

50 brls. Fresh Packed APPLES

Spices, Baldwins, etc.

10 bunches BANANAS.

50 brls. NEW CABBAGE.

10 crates GREEN CABBAGE.

50 bags TURNIPS.

20 bags PARSNIPS.

15 bags CARROTS.

25 sacks BLACK OATS.

5 brls. CRANBERRIES.

In stock:

30 cases Assorted ONIONS.

250 bags P. E. I. POTATOES.

Soper & Moore.

The new metal brocades are still being used in Paris for evening gowns.

The Medici collar and its modifications are favorites on the afternoon gowns.

Some of the most charming corsets for afternoon gowns have surprise lines.

Two colors, such as tan and blue, are now being seen in the new combination dresses.

Alencon, shadow and Lierre laces are much used with brocade velvet and silk gowns.

Evening shoes are of satin, matching the gown with a finish of rhinestone buckles.

Straight or "combed" ostrich plumes are very much in vogue. Often they are two-toned.

The Parcels Post.

BY H. L. RANN.

The parcels post is a recent invention which is designed to put a whole-souled crimp in the net earnings of the express companies. It is also designed to make the mail carrier look like an itinerant tinware peddler with a crockery side line.

The parcels post will carry anything up to eleven pounds which is not liable to break open and spill the contents of a brewery upon the mail carrier's uniform. Fresh eggs can be carried quite a distance by this method without losing anything but the flavor they left home with. After a case of eggs has been tossed to and fro by seventeen wide-bipped mail clerks and sat upon by some traveling man's trunk, they will be turned over to the addressee in the form of an omelette.

Fresh vegetables can be sent from Maine to California by parcels post, but they will age considerably en route. It is also permissible to ship the wild-eyed queen bee, providing her stinger is extracted and placed in the box in such a position that the railway mail clerk will not sit down upon it. The bumble bee cannot be sent by parcels post unless it is deposited in a fire-proof vault.

It is expected that before long the parcels post will be extended to include all kinds of farm produce. It will be an interesting and soul-stirring sight to see the rural mail carrier delivering a milch cow with one hand and a souvenir postcard with the other or cancelling stamps on the nose of a yearling colt. After a rural mail carrier has loaded a couple of dise harrows, three or four side-delivery hay rakes and a 16-foot binder into his grip, for delivery to opulent farmers, he will become discouraged with our form of government.

The parcels post would have come long ago if it had not been for the express companies, which rented several high-priced senators and congressmen and sent them to Washington to keep us from drifting into anarchy. As most of these have been retired by death and the Australian ballot, we now have a reform which promises to jolt the high cost of living in several of its vital parts.

In winter, when apples have lost much of their tartness, if a little salt is sprinkled over them before the crust is put on, the flavor of the pie will be much improved.

WINARD'S LINIMENT RELIEVES NEURALGIA.

COLUMBIA RECORDS,

By BILLY WILLIAMS,

The Famous English Comedian.

10 in. Double Discs, 75c

1564—Here We Are Again.
1565—When Father Papared the Parlor.
1566—I'm the Man That Buried Flanagan.
1567—I've Found Kelly.
1568—Let's Have a Song on the Gramophone.
1569—I'll Lend You My Best Girl.
1613—Where the Crowd Goes.
1614—Wake Up, John Bull.
1655—You're the One.
1656—Rosetta.
1657—Don't Go Out With Him To-Night.
1728—Why Can't We Have the Sea in London?
1761—My Lass From Glasgow Toon.
1761—I Don't Care.
1762—Let's All Go Mad.
1762—I Do Wish That I Was a Ladies' Man.
1853—Take Me Back to U. S. A.
1853—I Never Heard Father Laugh So Much Before.
1853—I Keep on Toddling Along.
1853—Cohen.
1978—All the Silver From Silvery Moon.
1978—Wait 'Till I'm as Old as Father.
1979—Where Does Daddy Go When He Goes Out?
1979—It's a Grand Old Song in Home, Sweet Home.
1980—The Kangaroo Hop.
1980—It's Mine, When You've Done With It.
1980—Molly McIntyre.

U. S. PICTURE & PORTRAIT CO.

GRAPHOPHONE DEPARTMENT.

The Canada Life.

In each of the past four years the Canada Life has earned a **LARGER SURPLUS** than ever before in its history.

Favorable mortality, and low expenses, the result of good management, have helped.

C. A. C. BRUCE, Manager,
St. John's.

We own and offer for sale in lots to suit purchasers, a block of

Harris Abattoir Company, Limited,

6 per cent. Bonds, due 1st February, 1928.

Interest is payable half yearly, 1st February and August. In denominations of \$100, \$500 and \$1,000.

The Bonds are secured by a first mortgage on all the property and other assets of the Company. These assets are valued by the Canadian Appraisal Company at nearly three times the amount of the bonds outstanding.

Net Profits over a term of five years average nearly four times the amount necessary to pay the bond interest.

Price 100 and accrued interest, yielding a full 6 p.c. on the money invested.

Circular giving full particulars will be sent upon application.

F. B. MCCURDY & CO.

MEMBERS MONTREAL STOCK EXCHANGE.

C. A. C. BRUCE Manager,

St. John's.

New Cabbage, Red Apples

Now due from New York.

50 crates New Green Cabbage.

50 brls. Choice Cabbage.

And recent shipment:

300 brls. Red Apples.

Fresh packed and good keep-ers. Book up quickly.

april 12, **EDWIN MURRAY.**

What it Means

To be burnt out none but the sufferers fully know! Why not fend off such a dreadful calamity by insurance—even for a portion of your property. Why not come where rates are low for this protection?

PERCIE JOHNSON,

Address Box 1182.

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