

should prove to be a record now and that time, the to be a record-breaker. sent his National dues ted help at once, as his on his neighbor's apple neighbor with a revolver shoot trespassers. He ruined his apples, and from his onions! How es?

N. E. FRANCE.

PRICE NOW AS 20 ARS AGO.

ion the Remedy!

American Bee Journal).
tleman from Donovan,
find a home market for
If so, he does not pro-
crop as G. M. Doolittle.
assume that Mr. D. does
puts his honey on the
had the pleasure of ex-
y of either of the gentle-
wager that any of the
especially Mr. D., mar-
ney than he did 20 years
et more for his honey, or
ot, because it's a luxury
t was 20 years ago, and
e more reason why the
ance, for our laborers in-
more to-day than they
s ago.

t a food I would like to
any substitutes. There's
candle-grease substitute
ste was cultivated in the
m.

governed by the amount
in any right-minded stu-
s cry over-production in
er commodity, when half
go hungry and half

have sold for 40 or 50
May, but do now, and

did sell for 60 cents, hence Mr. Doolittle scores another mark. There are more than 5 bee-keepers to one 20 years ago. What's the result? Each ships his surplus to the commission man in the large cities; he makes the price because he has no trouble to get all the honey he wants at his price; while on the other hand, he gets what he asks from the small buyer, who cannot afford the time to get in touch with the producer, just as the producer cannot afford the time to get in touch with the consumer. We trust to the middle-man, who, like most human beings—power makes them selfish. To increase their profits they falsely state the product was not in No. 1 condition, or that it sold for less than it did, until "they kill the goose that laid the golden egg." This is the history of the fruit-growers of California; the Michigan grape-growers; and the growers of flowers in Long Island. What was their remedy? **Co-operation!**

Would it not look like waking up to have a National Honey-Producers' Association to make your market, and accept only properly cured, honestly packed honey—the association stamp to be the guaranty of quality.

An example of the honey-producers' question can be answered by the "dairy-men who furnish the Chicago milk and get 2½ cents per quart. The dealers' combine furnishes the selling organization, and gets 7 cents. Naturally dairy-men are beginning to ask themselves. Why don't we furnish the selling organization ourselves, since there is where the profit is?"

I scarcely feel it my privilege to enumerate the many successes of co-operation, and take up space in the American Bee Journal, but let the gentleman from Illinois read co-operation in the Michigan grape-belt, in the Saturday Evening Post of Feb. 19, 1910, or go to the nearest library and get the history and working of the citrus growers' selling organization, of California. These organizations do the

advertising, and are able to engage one gifted that way; advertising men are born—not created, and I think the ordinary bee-man would waste his money trying. Of course there are exceptions, and our friend from Illinois may be the exception.

All our magazines and daily papers are discussing the fact that the leading commodities have advanced 50 per cent., and attribute the advance in price to a 50 per cent. increase of money in circulation, claiming the two factors are intimately related, and commodities advance as money becomes more plentiful; but that does not feed our families nor clothe the children of the wage-earner, who is the first to suffer in a panic, and the last to benefit when prices advance. They wait for capital to be just, until they can stand it no longer, and it ends in riot. That is how co-operation is worked out in Philadelphia just now; but the man who works among the bees long loses all desire to be unjust, selfish or jealous, and I think could do as well as the California fruit-growers.

When one reads over the bee-literature he fails to find any guarding their knowledge or protecting an idea by a patent. How unlike any other profession or avocation! Can we not be proud when we read. "I cheerfully and freely give the principles in this system to all, hoping and believing that the same will prove as efficient in the hands of others as they have with me?"

White Plains, N. Y.

[We reproduce the above because it bears upon one of the most important features of apiculture. We have lately been studying the great Co-operative Movement in Great Britain, and we have been amazed at the wonderful development of the Movement. The retail grocery trade is almost in their hands, and this has given rise to the wholesale co-operative branch. The honey trade will never be in right condition until we create an organization to handle our output.—Ed.]