

A.T.S. Electro-Lube International Inc.

Export Contact	Equipment/Services
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Company/Product

A.T.S. Electro-Lube International Inc. is a manufacturing company based in Delta, British Columbia. A.T.S. manufactures the patented "Electro-Luber" lubricant dispensers for industrial bearings. "Electro-Luber" lubricant dispensers are completely self contained, fully automatic units which dispense lubricant at a rate which is specified by the end-user. "Electro-Luber" dispensers are a safe, cost effective method of dispensing lubricant to lubrication points.

The Electro-Luber dispensers are designed to work in temperatures ranging from - 40C to 55C. The Electro-Luber is available in two sizes, the 125cc Mini-Luber and the 475cc Jumbo-Luber. The unit is the ideal method of reaching hard to get at or dangerous places and provides continuous application of lubrication. Its continuous lubrication seals out contaminants and flushes away wear material and oxidized lubricant while providing a replenishing supply of fresh lubricant to protect moving parts.

The standards met by the product include:

Canada:	CIA, Intrinsically Safe, Hazardous Locations
USA:	UL, Hazardous Locations
European Std:	EN50 014 EN50 020
France:	INERIS, EEX IA I
Germany:	EEx ib I, Certificate of Conformity BVS
Australia:	MDA Exia, Explosion Protected, Intrinsically Safe

Since 1982 A.T.S. has developed an international network of distributors and commissioned sales personnel in over forty countries world-wide. A.T.S. is a rapidly expanding company with sales in excess of 6 million dollars in 1993. Export sales accounted for approximately 85% of this total revenue. A.T.S. Electro-Lube International Inc. would like to extend this network of customers, distributors and commissioned sales representatives. Any companies or individuals involved in plant maintenance or the lubrication of industrial bearings would be of interest.

Geographic Marketing Activity				Alliances/Contacts Sought
<u>Active</u>		<u>Interested</u>		
Caribbean Central America North America Pacific Southern Africa	South America South Asia South East Asia Western Europe	Abu Dhabi Bahrain Czech Republic Egypt Hungary	Iran Iraq Poland Russia Former Yugoslavia	Agents Distributers