

- *Danish Technological Institute*
Largest approved technological service institute in Denmark. Institute is polytechnological in character and covers wide technical and industrial spectrum. Employs a total of 1,100 technical staff. Special department for innovations, patents and licensing of new technology. A special role in information supply is fulfilled by 15 regional Technological Information Centers (TICs) administered by the Institute. The Institute has close international relations and is involved in large number of EC projects. Has close connections to Canadian wood research.
- *Patent Directorate*
Responsible for patents, copy rights and trade marks. Of a total of 7,346 patent applications in 1988, 36% came from the remaining EC, 25% from the USA and Canada, and 16% from Denmark.

KEY SUPPORT PROGRAMS

Danish research and technology rely on wide international cooperation. About 5% of the national R&D resources are attributed to participation in international cooperation, including the EC R&D programs. Participation in Nordic research cooperation is of importance to Denmark.

Denmark participates in approximately 120 EC programs. Among the largest are BRITE/EURAM, COMETT, ECLAIR, ESPRIT, FAR, FLAIR, JOULE, MAST, MONITOR, RACE and SPRINT. The resources of the Danish national support programs include DKR 1.1 billion of which 50% is attributed to technological infrastructure (e.g. innovation services through European network). EUREKA: Danish firms currently participate in 35 projects.

CONDITIONS OF ACCESS

Danish companies and research institutes are open to collaboration with Canadian firms on equal terms and under normal commercial conditions. Foreign companies may participate as partners with Danish companies in government support programs (e.g. industrial network program). There are no restrictions in licensing of technology to Canadian companies except in cases where an invention has been financed wholly or in part by government funds. Only in such cases would a license be offered to Danish companies on a first refusal basis.

TECHNOLOGICAL OPPORTUNITIES FOR CANADIANS

Danish industry consists basically of SMEs well aware of essential need to export, and exports have been lead factor in the development of niche production to overcome foreign competition. Denmark's peculiar position as gateway between Scandinavia and the EC has furthered awareness of world market needs. Although a great part of the business community is oriented mainly towards the EC and the Nordic countries, Danish firms and research organizations would welcome bilateral collaboration with Canadian counterparts. Technological opportunities exist within the key technology areas already listed. Costs to Danish SMEs often prohibits satisfactory North American marketing efforts making them ideal candidates for technology transfer.

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