Chapter 10 provides an analysis of the techniques required for successful participation in bids. This also discusses strategies to be considered by intending Canadian companies.

Chapter 11 lists conclusion and recommendation of the study.

The Report also contains the following Annexures

Annexure 1 -Alphabetical list of Telecom-Product (Product Index) as are being used in the Telecommunication Sector of Bangladesh.

Annexure 2 - Bibliography

Annexure 3 - List of Organizations contacted in connection with the study.