

**W.A.T.E.R. RESEARCH ASSOCIATES LIMITED**

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**Keywords:** Personal protective clothing, personnel rescue systems.

**History:** W.A.T.E.R. Research Associates has been designing and manufacturing personnel protective clothing, equipment and rescue systems for 15 years. Previously most key personnel and design staff were involved in field operations for a minimum of 10 years.

**Capability:** Specialize in protective clothing, equipment, and rescue systems for use in marine and aviation activities and multi-threat environments. Emphasis is on a systems approach with strong human engineering involvement to incorporate the best protective parameters in co-ordination with the individual's operational equipment, job task and working environment. The company's most comprehensive capability is project specific development, working with the client to produce designs that will either extend his operational capabilities, or permit expansion into totally new areas of endeavours, especially in multi-threat environments.

**Experience:** Produce a range of products to provide personnel protection for too hot, too cold, flotation, underwater, extraction, insertion, transportation and rescue.

**Plant Size:** 4,000 square meters

**Average Work Force:** 15

**Gross Sales:** \$1.8 M

**Export Sales:** \$600,000

**Export Markets:** Have successfully marketed in United States, Brazil, Argentina, China, UK, Holland, Norway, Australia and Singapore.

**Ratio Commercial/Defence:** 45/20, Agencies 35

**Date of this profile:** February 14, 1992