## **Charlottetown Metal Products Limited**

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## Marketing Profile

Charlettown Metal Products (CMP) is a well known and respected metal fabrication plant located in Atlantic Canada for the past 30 years. It traditionally has been involved in the fabrication of stainless steel products for various fish and food processing equipment applications and the manufacture of highway culverts. These products are sold to customers in the four Atlantic provinces. The company also provides products to the export market, primarily to the Caribbean area. In April of 1991, the operation was purchased by Maritime Steel and Foundries Limited of New Glasgow, Nova Scotia, and now operates as a division of Maritime Steel and Foundries Limited Since its takeover, Maritime Steel and Foundries Limited have made a major commitment to support CMP in becoming one of the leading designers and manufacturers of food processing equipment in North America.

Its operational structure consists of three divisions which classify the production of equipment and products as follows: Food Processing Equipment Division is the fastest growing division of the company, which has recently concluded a joint venture agreement with Superior B.V. of Holland, a leading manufacturer of food processing equipment in Europe; Fish Processing Equipment Division is involved with the design, engineering and production of various equipment as well as turnkey fish processing lines; Industrial Division has the responsibility for the manufacturing of culverts, highway signs, guard rails and grader blades as well as other miscellaneous structural steel products.

The plant, located in Milton, Prince Edward Island, was built nine years ago and consists of a single building of 20,000 square feet. It is a modern facility fully equipped with up-to-date metal fabrication equipment. The plant has its own engineering department, providing production support through a CAD/CAM design and engineering system equipment for the fish and food processing industries.

## **Products/Services Available for Export:**

Vibratory Equipment

Fish Processing Systems

Conveyors

Metal Highway Drainage Pipe

Automatic Filling and Packaging Machines

Multi Plate Archways

Sign Posts

**Guard Rails** 

Grader Blades