

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :603-CLEVELAND

016-INDUSTRIAL MACHIN,PLANTS,SERV.  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

GREAT LAKES INDUSTRIAL SHOW 11/89 (12 MONTHS).  
THREE CANADIAN EXHIBITORS SALES \$50,000 ON SITE \$2MILLION

PRECISION CASTING AND MACHINERY 11/89

POLLUTION CONTROL EQUIPMENT  
\$15 M (12 MONTHS)

SME FINISHING SHOW  
12 MONTHS PROJECTED SALES \$3 MILLION

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1
- A. Plastic Machinery Mission - Toronto
  - B. Great Lakes Industrial Show - Cleveland, OH
  - C. Casting Mission - PBURG, CLVND, DAYTN, CNATI
  - D. Finishing - '89

- A. Rescheduled for January 1990.
- B. Space for WIN demo booth allocated.
- C. ITC specialist has completed initial visit for cities which will be visited by mission in January 1990.
- D.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----