

WORKLOAD AND OFFICER SURVEY ACTIVITY REPORT
FOR QUARTER 2 OF FISCAL YEAR 1994

| REGION | UNITED STATES | UNITED STATES | % OFFICER-TIME | TOTAL-TIME |
|-------------------------------------------------|---------------------------------|---------------|----------------|-------------|
| | | | CANADA | PERSON-TIME |
| EXPORT/TRADE/POLICY ENQUIRIES | FROM CANADA : 7607 | 13.65 | 23.65 | 37.30 |
| | FROM TERRITORIES : 5145 | 9.08 | 13.60 | 22.68 |
| VISITS TO CLIENTS IN TERRITORY | | 1411 | 7.15 | 6.31 |
| EXPORT/TRADE/POLICY PROJECTS AND EVENTS | | | | |
| | UTO | | UTI | |
| | ATLANTA | | CHICAGO | |
| | BOSTON | | DALLAS | |
| | BUFFALO | | LOS ANGELES | |
| | DETROIT | | MINNEAPOLIS | |
| | * NEW YORK | | SEATTLE | |
| | WASHINGTON | | | |
| COMMERCIAL ECONOMIC ACTIVITIES | | 389 | 1.98 | 1.43 |
| INVESTMENT ENQUIRIES | FROM CANADA : 354 | 1.13 | 1.74 | 2.87 |
| | FROM TERRITORIES : 246 | 1.15 | 2.16 | 3.31 |
| TECHNOLOGY INFLOW PROGRAM LEADS FOR CANADA | 82 | 0.79 | 0.58 | 1.37 |
| | CONNECTIONS ARRANGED : 67 | 0.39 | 0.68 | 1.07 |
| PARTICIPATION IN TRADE-FIEL EVENTS OUTSIDE POST | | | 1.75 | 1.40 |
| SERVICE REQUESTS IN GOV'T SOURCES | GOV : 65 | 0.59 | 0.37 | 0.96 |
| | HOBY GOVERNMENT : 100 | 1.00 | 0.51 | 1.51 |
| | OTHER DEPARTMENT : 118 | 1.72 | 0.96 | 2.68 |
| | PROVINCES/TERRITORIES : 245 | 2.69 | 2.13 | 4.82 |
| ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN. | | 23.63 | 4.13 | 9.95 |
| | LEAVE, PROFESSIONAL DEVELOPMENT | 11.27 | 2.75 | 14.02 |
| SERVICE TO OTHER MISSION PROGRAMS | | | 5.84 | 0.38 |
| TOURISM PROGRAM ACTIVITIES | | | 0.53 | 15.30 |
| TOTALS | | 82.82 | 99.13 | 181.95 |

| | | |
|----------------------------------------------|-------------------|------|
| NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR) | FROM CANADA : | 321 |
| | FROM TERRITORY : | 219 |
| NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR) | FROM CANADA : | 1380 |
| | FROM TERRITORY : | 1014 |
| NUMBER OF PENDING APPLICATIONS COMMENTED ON | | 1282 |
| NUMBER OF OCCUPIED OFFICER POSITIONS | CANADA-BASED : | 33 |
| | LOCALLY ENGAGED : | 60 |

* Quarterly reports for these posts were not available.