Trade Action Plan - Continued from page 4

other sectors will continue to receive support on a responsive basis as resources permit.

The most promising sectors are: Advanced technology products and services (telecommunications, space, computers and software); Agriculture and food, fish and seafood products; Business, professional and educational services (management consulting, education and training; security services; architecture, design and engineering services); Construction products and services: Consumer products; Cultural industries; Environment; Financial services; Forestry; Medical and health care products; Mining, metals and minerals; Oil and gas; Power; and Transport (surface, aviation).

DFAIT will continue to collaborate with Team Canada partners in planning incoming/outgoing trade missions, trade shows, market or technology seminars and other trade promotion activities. Limited resources will focus on events in sectors that most effectively promote matchmaking and the acquisition of market intelligence. Of invaluable use will be the Canadian International Business Strategy (CIBS) Compendium, an up-todate list of current international business development activities accessible on the Internet at: http://www.dfait-maeci.gc.ca

Contacts

Copies of the *China and Hong Kong Trade Action Plan* may be obtained from the Department of Foreign Affairs and International Trade's InfoCentre: 1-800-267 8376 or 613-944 4000; internet: http://www.dfait-maeci.gc.ca; FaxLink: 613-944-4500.

A questionnaire is provided for

user input. The *China and Hong Kong Trade Action Plan* will be revised and re-issued annually, to ensure that the needs of Canadian companies are met,

by reflecting the evolution of the market and incorporating corresponding adjustments to the trade development strategy.

REE Program – Continued from page 1

donor is the former Yugoslavia, where costs to reconstruct the country to pre-war levels are estimated to exceed \$25 billion. Basic reconstruction priorities in Bosnia and Herzegovina alone are estimated to cost \$5 billion over the next three years.

The REE special facility for the reconstruction of the former Yugoslavia, is a two-year program that will support the role of Canadian building technology — specifically in Bosnia and Herzegovina and Croatia.

This special non-profit facility will assist Canadian firms, on a shared cost basis, to build/repair housing and public institutions (such as damaged schools) in Bosnia and Herzegovina and Croatia. The REE will match a Canadian firm's costs up to a maximum of \$100,000.

Most of the traditional REE criteria — company eligibility, the cost sharing principle, the maximum contribution — remain unchanged.

However, in addition to addressing the regular REE proposal guidelines, proposals under the new facility should describe: any linkages between the project and the refugee housing needs in the region; and include a provision for the disposition of any profits arising from participation in the project.

As well, REE support would

not normally be available where the firm or project is eligible for *Program for Export Market Development (PEMD)* support.

Extended Activities

Activities eligible for REE support are also extended to include: government-initiated business missions to the territory; workshops/seminars in Canada; incoming missions from the territory; pre-feasibility studies in preparation of non-international financial institution (IFI)-financed reconstruction projects; and preparation of non-IFI-financed projects.

Contacts

Contact Hans Himmelsbach, Renaissance Eastern Europe Program, Canadian International Development Agency, & Eastern Europe Division (REE), Department of Foreign Affairs and International Trade, 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-6652; Fax: (613) 995-1277; or the International Trade Centres (ITCs) in Industry Canada offices across Canada.

More information on PEMD may be obtained from the Department of Foreign Affairs and International Trade's Info-Centre, Ottawa, Tel.: 1-800-267-8376 (Ottawa-Hull region: 944-4000) or the ITCs.

5