

of its activity located in Ontario and Quebec, although there are significant producers in all provinces except Prince Edward Island. The industry is considered a high-technology sector.

c) Recent Canadian Marketing Activity

In general, Canadian companies have not been active on an ongoing basis in the Australian market. Several companies have bid on specific contracts nonetheless. Combustion Engineering of Canada, in conjunction with International Combustion Australia Limited, has designed and built six thermal boilers in N.S.W. In addition, Trench Electric has sold transmission line equipment to both the N.S.W. and Victorian systems.

As a result of the purchase of Combustion Engineering boilers, the N.S.W. Electricity Commission has established contacts with the Ontario Hydro-Electric Commission, which uses similarly designed boilers. Although contact has been limited thus far to exchange of technical information, there may be opportunities in the future for more structured and long-term exchanges of personnel. The State Electricity Commission of Victoria also has informal links with the Ontario Hydro-Electric Commission.

d) Canadian Success Stories

Combustion Engineering of Canada has succeeded in supplying coal-fired boilers to the Electric Commission of N.S.W. Four 250 mW boilers for the Liddell Power Station and two 660 mW boilers for the Vales Point Power Station were supplied in a joint venture with International Combustion Australia Limited. The actual equipment supplied from Canada included the coal pulverizers as well as the headers and burners. In addition, all design work was done in Canada. The total Canadian content was approximately 20 per cent of the value of the contract. Combustion Engineering is working with the Electric Commission and is expected to bid on the upcoming 2 x 660 mW station that is as yet unnamed.

Trench Electric has benefited from the increased activity in the construction of transmission lines and substations. The company has successfully sold reactors, line traps and capacitor voltage transformers to the N.S.W., Victoria and Queensland electricity commissions. Sales in the year ending June 1981 will reach \$2.0 million. The company is the first to supply Australia with 500 kV line traps and capacitor voltage transformers (cvt). The company's success is due to its reputation for