

**FANCY GOODS AND STATIONERY**—Continued  
The business in sleighs, and in board games like crokinole, has been extra large this season, and dealers who require an extra supply should order at once.

Several little novelties in stationery, and every live dealer takes care to be stocked with even the smallest articles, are noted this month. At The Copp, Clark Co.'s warehouse were noticed the ejecting holders, which, by pressure on one end, eject the pen nib easily. The paper pencils, which retail at 5c., are now sold with rubber tips and are shown both in black and natural handles. A new pad, retailing at 5c., is the Rosegay, the design bearing out the name exactly. All sizes of pocket diaries for 1900 are now in stock and can be had.

The Copp, Clark Co. have always carried a line of French purses, and this season are showing some remarkably good values in cheap goods. The fashionable combination of purse and card case for ladies' use is shown in a variety of styles, with an excellent appearance, at prices ranging from 25c., 35c., 50c., to \$1. The same firm are selling a cheap line of receipts. Each book contains 50 receipts, and can be retailed at 5 or 10c., as the dealer pleases.

In games, the Copp, Clark Co. are no whit behind former seasons, and the range of cribbage boards, bezique counters, and whist markers contains all the new lines. The new board game of bobolinks is having a large sale. The firm are showing a popular line of duplicate whist trays, the ends fitting into openings, instead of under elastic strings. They are to be had in 8 and 12 trays. A line of celluloid return balls are prettily decorated in vivid colorings, and, as they are filled with shot, can be used as rattles.

The game of chalet building blocks has come to the front as the best and most scientific, because the most accurate, game of blocks. The blocks being numbered, and their sizes being in proportion to one another, the result is the erection of real buildings. There are nine different plans described on the plate of instructions, while many more can be constructed when the player has become familiar with the blocks. These being non breakable and without paint, are a safe and permanent source of amusement. The Copp, Clark Co. handle this game.

The Wernicke Elastic Book Case Co. have joined forces with the Globe Co., of Cincinnati and New York. An immense factory is being erected in Cincinnati for the requirements of the Globe Wernicke Book

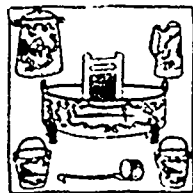
Case department alone. The William Drysdale Co. represent this company in Montreal, R. Duncan & Co. in Hamilton and Grand & Toy in Toronto. These book-cases fill such a universally felt need that it is not surprising that the trade should increase by leaps and bounds.

The H. A. Nelson & Sons Co., Limited, are showing a completely renewed line of cups and saucers in fine German manufac-



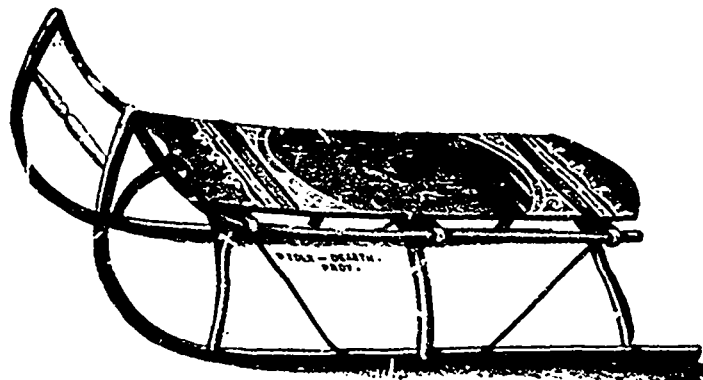
ture, their notable 24-series of numbers, one line of which we illustrate. This line only arrived on November 2. The designs are rich and novel, and, although samples were carried by their travelers this Fall and the goods were illustrated in their catalogue, they have only arrived now, owing to this manufacturer's extraordinary demand for his goods.

This firm also show an excellent 25c. article in tin toys, being a complete wash



set as illustrated, each one put up in a separate box, neat and attractive; it is a hummer for the price. The H. A. Nelson & Sons Co., Limited, say this is their second lot of this article this year, and, although the first order was large, it had to be duplicated, in order to satisfy disappointed customers whose orders came too late.

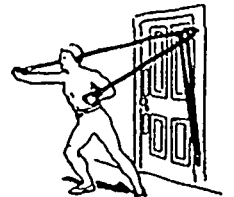
One can never get enough of a good thing, and The H. A. Nelson & Sons Co., Limited, are once more urging upon their friends the great necessity of placing their orders now for sleighs, so as to get them in



before the stock runs too low to complete all lines, and in order to take advantage of Winter freight rates, which go into force in a few days. The firm say they have this year been able to successfully uphold their assertion that they carry the largest and best assorted, as well as most attractive, line of sleighs in the Canadian market. Their

delivery of these goods last month was larger than in any previous year. Send for their catalogue and be satisfied, if you have not already had their lines. Their ball-bearing bobsleds are marvels of beauty and novelty. They show a girl's cutter at \$12 per doz., made of second-growth stock, braced with six tinned knee-braces and four runner-braces, shaped top and beautifully decorated; the entire sled is finished in the natural wood.

In sporting goods, such as hockey requirements, they show a better line of hockey sticks, leg-guards and pucks than ever, and at no higher figures. Their English edition of The Whiteley Exerciser is stronger, neater, and cheaper than the American edition. This exerciser can be used by an entire family without any need of putting on different weights to suit children or adults. Very light or very heavy exercisers can be had for abnormally strong or abnormally weak people, and the exerciser can be adjusted in a moment to any door frame by means



of the hooks which come with each exerciser. A book of instruction comes with each machine, so users can see at a glance which particular exercise is needed for their own individual use.

The H. A. Nelson & Sons Co., Limited, report the new parlor and home game of "Triangleo" increasing in sales, the great trouble being to get them fast enough from the factory to supply orders.

If any readers of BOOKSELLER AND STATIONER who are in the trade wish to have the most complete holiday and Winter catalogue from which to make up a Christmas order, they have only to drop a post card to The H. A. Nelson & Sons Co., Limited, Montreal, Que., and they will promptly receive one by return mail.

The Joseph Dixon Crucible Co., Jersey City, N.J., have issued a pamphlet dealing with the use of Dixon's

Ticonderoga flake graphite for cylinders and valves. This pamphlet has been prepared for those who are specially interested in lubricating cylinders and valves, and the facts relate to the lubrication of valves and cylinders with graphite.

Talking of new goods for the stationery