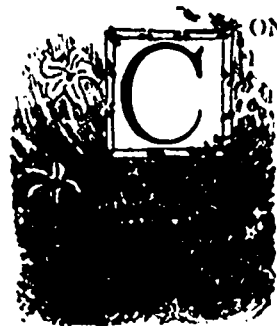


## SPECIAL MONTREAL NEWS.



CONSIDERING that the end of June and the beginning of July is usually a quiet time with the wholesale dry goods trade the volume of business in summer goods has been more satisfactory since our last than most people expected. Sorting orders for prints, colored cottons, gingham, etc., have continued good until very recently. Now, however, business has ruled rather duller, but travelers, who are now all out on their placing trips on fall account, are still getting quite a few orders for summer goods. This is notably the case in light ground prints, for which the demand since the spell of hot weather set in has been unusually brisk. City retail trade has not been specially active.

There has been a fair enquiry for Nottingham and other laces, in fact, fancy goods have had their fair share of activity.

No important change is to note in values since our last, and the general tendency of the market has been steady on the whole.

Payments are rather slow, but it may be remarked as an encouraging feature that several of the big general houses report returns on the 4th of July much better than last year at the same date, one or two of the houses stating that the improvement in their particular case was fully 2 per cent. Even the houses that do complain agree that their returns if not better than last year were equal to it.

The case of the General Bazaar Co. is still pending. Details regarding the present stage of its affairs will be found elsewhere. They are decidedly interesting.

A problem that is bothering the trade here is that insolvent estates in Ontario when wound up invariably pay better than those in Quebec. A leading wholesaler informed our correspondent that Western insolvents frequently paid as high as 33 1/3 per cent. better than insolvent traders in the East. He was at a loss to understand it and would like THE REVIEW to take the subject up and furnish a solution if possible.

A wholesaler states that his advices from the West are to the effect that the large retailers who import direct are buying very lightly this fall. He expects, therefore, that there will be a good change later on in the season for the wholesaler.

It is expected that there will be a big run on velveteens this fall. S. Greenshields, Son & Co. have made ample provision in anticipation of this event and show a line of goods that it would be hard to surpass. In dress goods their plain cashmeres, plain satin cloths, etc., are well worthy of inspection. The firm expects that this class of plain goods will be leaders this fall.

S. D. Fraser, of S. Greenshields, Son & Co., has just returned from the trip through Ontario and the West.

Brophy, Cains & Co. got in the other week, ex ss. Monte Videau, a large shipment of fall dress goods, silks, laces, etc.

M. Fitzgibbon, of Thourer, Fitzgibbon & Co., sailed last week from New York on his regular fall visit to the various European markets.

Some handsome dress goods were being received the other week by Wm. Agnew & Co. Among the striking lines were "mother of pearl" moire effects of Austrian design, "Oudule,"

"Arlesienne," etc. A leading line of dress goods with this house this fall will be effects in black and white, some of which are of very rich appearance. "Pied de Poulet" is one of the notable examples of this description of goods in a multitude of designs and effects. These patterns are all-wool double-fold goods, and are now all the fashion in France for ladies' wear.

Black "confection" suitings are new and handsome goods to be had only from Brophy, Cains & Co. It would be hard to imagine anything handsomer for ladies' suitings than these goods.

How are they made for the money? Why, the wool alone costs that. Where did you get them? Are they made in Montreal? These are the remarks buyers make when being shown some low lines of ladies' and misses' underwear that Brophy, Cains & Co. have.

Hodgson, Sumner & Co. are showing some very attractive lines of new "Wave" braids at prices from 85c. to \$1.00 a gross, which should prove good selling stock. Their range of fancy garter elastics at from 40 cents per doz. and up is very tempting also.

"Try-me Soie" is one of Brophy, Cains & Co.'s new silks for summer and fall of '94. This firm are now showing some very pretty and new designs in pirate caps and "tams," their misses' caps in the latter in navy and other colors with gold centres are very active.

The demand for satin and moire ribbons experienced by Jas. Johnston & Co. this summer has been an unusually large one. This firm are now receiving their usual fall supplies. Their assortment of laces, etc., and other descriptions of trimmings is as usual with them most complete in its character.

A well known characteristic of Brophy, Cains & Co. is the highest class of black dress goods for gentlewomen. They are showing some beautiful new styles for the incoming season, designs shown exclusively by them. Ladies' and misses' combination suits is another feature with them.

S. Greenshields, Son & Co.'s fall stock of trimmings, etc., is an unusually large one. Braids and laces are very fashionable, a striking line of goods in the latter being the new "beurre" effect of the fashionable butter color. These goods are now coming in, also the staple line of Priestly's dress goods and cravenettes.

Dress goods that promise to sell more largely are wavy effects of a serge on a bold twill in mixed colors. Wm. Agnew & Co. have a wide range of these, such as "en boule," "Vigoureux," etc. "Covert coating," an effect in a Venetian twill, is another leader with this house. Box cloths which they expect will be largely sold for high priced goods is also another large line with them.

There is a regular rush for light ground prints at present, and, at the time of writing, S. Greenshields, Son & Co. can hardly get their orders for them out fast enough to suit their customers. It may be interesting to note that the general expectation among the trade in regard to these goods early in the spring was that they would be poor sellers. This firm's fall goods are now commencing to come in, and they note with satisfaction that their six months' trade is ahead of the aggregate for the corresponding period in 1893.

Thourer, Fitzgibbon & Co. report, regarding the coming shades for fall gloves, that it is evident that medium tans and browns will again obtain the preference, though for high class