

FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.



GOWANS, KENT & CO.

TORONTO

BOOKS FOR THE RETAILER

Full of good practical hints on five subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of book-keeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above* mailed for . . . **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs. **15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man. **\$1.50.**

Address:

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.

Address.

List of agencies now held.

References.

Address replies to _____

THE CANADIAN GROCER

Montreal or Toronto

GROCERS!! CLERKS!!

You can well afford to push the sales of

KNOX'S...

GELATINE

It always pleases consumers because it is the best produced. In order to more thoroughly interest you we will give high grade

CAMERAS AND DELIVERY WAGONS

Absolutely **FREE**

Write for particulars.

C. B. KNOX, Mfr.

AGENTS

JOHNSTOWN,

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

N. Y.



CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Proprietors.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL