

The New Era Pattern



AS the year 1893 marks a new era in the Glass Trade, with its improved facilities for producing better and cheaper goods than heretofore, and being always on the alert studying the requirements of our customers and the growing demand for cheaper, yet serviceable goods, we have much pleasure in offering our patrons

= THE NEW ERA GLASS =

at prices that speak for themselves the best value in the market.

For the convenience of ordering a sample lot, thus avoiding over-stocking, we have had "THE NEW ERA GLASS" put up in small assorted cases (no extra charge for package) containing thirty-nine pieces as follows:

- 1 Doz. Large Table Sets (Sugar, Butter, Cream and Spoon-Holder).
- 1 " Half-Gallon Pitchers.
- 3 " Fruit Bowls, High Foot.
- 1 " Covered Bowls, High Foot.
- 1 " Cake Stands.

Each of these articles *can be sold retail at 25 cents*, and is an honest bargain at this figure.

Your customers want these goods and you cannot do without them if you want to keep abreast with the times, so don't let your neighbors get ahead of you but order at once, the goods will sell themselves. If you cannot order ten cases now, *send for a sample package*: we know you will soon want more.

JAMES A. SKINNER & CO.,

TORONTO:
54-56 Wellington St. W.

IMPORTERS

VANCOUVER, B.C.:
Hastings St.

New Goods constantly arriving. All enquiries and mail orders promptly attended to.

TELEPHONE 2898.