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To Our Customers and Bee-Keepers Generally:

Owing to the increased demand for Bee-keepers' Supplies, we have deemed it advisable to issue a Catalog and Price List of the various articles we manufacture and deal in. We wish to thank our many customers for the liberal orders with which they have favored us in the past, and assure them that we shall always endeavor to treat each and every customer in a fair and business-like manner, and that in buying from us they will receive only the best goods and at the lowest prices.

Having been engaged in bee-keeping for the past twenty years (we have at the present time 170 colonies), all the time considering suggested improvements, and having access to the opinions and experience of the best informed bee-keepers throughout the country, we are in a position to know the requirements of the trade. Having also the experience in the manufacture of supplies, we have come to appreciate the necessity of close measurements and accurate workmanship, and have learned how to avoid the mistakes almost inevitable with amateurs.

St. Thomas is far-famed as the "Railway City" of Canada, being on the lines of the Michigan Central, Canadian Pacific, Wabash, Grand Trunk and Lake Erie & Detroit River Railways, and as the Dominion, Canadian and American Express Companies have offices here, we get better rates and more prompt shipments than those not so well located.

If you do not find what you want in this Catalog, write to us and we will give you special prices. We can furnish all kinds of bee-keepers' supplies, whether we make them or not, at lowest prices. We respectfully solicit your custom and wish you a prosperous year and a good honey-flow.

Address, **R. H. SMITH,**

Box 804, St. Thomas, Ontario, Canada.