

Dubien, Deric -EAI

From: Bastien, Louise -EBC on behalf of EXTOTT (CONSULT)
Sent: February 12, 2001 11:44 AM
To: Hey, Sabine -EBC; Dubien, Deric -EAI
Subject: TR: Letter Mr. Pierre Pettigrew / Free trade Central America

-----Message d'origine-----

De: Paul Tol [mailto:ptolboca@laker.net]
Date: 12 février, 2001 09:20
A: consultations@dfait-maeci.gc.ca
Cc: (1) Emmanuel Araya; (0) Marie Thorsen; dsinger@mccain.ca
Objet: Letter Mr. Pierre Pettigrew / Free trade Central America

Sir,

I received copy of your letter, requesting input from Canadian companies for business in Central America.

As McCain International Inc we are a major exporter to Central America from Canada, and a free trading agreement would definitely further increase our sales volumes of frozen potatoes, vegetables, desserts, pizzas etc.

McCain actually has a very strong business within the region, supported with 3 full time employees in Costa Rica/Guatemala. Remaining issue remains the high duties on certain products, especially frozen potatoes into Costa Rica, with 40% duty.

I have copied Dan Singer, our major contact from our Corporate offices in Toronto. He might want to add some information to you as well.

Sorry for the delay, but I just got my hand on this letter last week.

Sincerely,

McCain International Inc.

Paul Tol

Vice President Caribbean &
Western Latin America