MATIONAL RESEARCH COUNCIL (NRC)

Canadian companies hoping to succeed in the Mexican marketplace may require additional technology to improve their competitiveness. The NRC works with Canadian firms of all sizes to develop and apply technology for economic benefit. The Council manages the Industrial Research Assistance Program (IRAP), a national network for the diffusion and transfer of technology.

The IRAP network supports the process of developing, accessing, acquiring, implanting and using technology throughout Canadian industry. IRAP has been in existence for 50 years and has acquired a reputation as one of the most flexible and effective federal programs.

IRAP takes advantage of an extensive network of more than 190 different locations within approximately 90 communities across Canada, including numerous provincial technology centres, the NRC's own laboratories and research institutes, federal government departments, and technology transfer offices in Canadian universities. For further information, contact:

Industrial Research Assistance Program

National Research Council Montreal Road Building M-55 Ottawa, ON K1A 0R6

Tel.: (613) 993-1770 Fax: (613) 952-1086

KEY CONTACTS IN CANADA

SPONSORING ORGANIZATIONS

BAKER & MCKENZIE

Baker & McKenzie is one of the largest international law firms with offices in 35 countries. They presently have four offices in Mexico, in the cities of Juárez, Mexico City, Monterrey and Tijuana. In addition to providing legal advice, the firm's offices in Canada and Mexico work to assist Canadian companies to find the right partner to enable them to establish or expand their activities in Mexico. For more information, contact:

Baker & McKenzie Barristers & Solicitors

BCE Place 181 Bay Street Suite 2100 Toronto, ON M5J 2T3 Tel.: (416) 865-6910/6903 Fax: (416) 863-6275

FEDERAL EXPRESS CANADA, LTD.

Federal Express Corporation serves 193 countries. Our operations around the world process nearly three million packages each day. With operations in Mexico's key markets (Mexico City, Guadalajara and Monterrey, to name a few), FedEx is working closely with Canadian customers to facilitate their export and import activities with Mexico.

Federal Express Canada, Ltd.

50 Burnhamthorpe Road, West Suite 1201 Mississauga, ON L5B 3C2 Tel.: (905) 897-1803 Fax: (905) 897-2296

BUSINESS AND PROFESSIONAL ASSOCIATIONS

Canadian Freight Forwarders Association (CFFA)

Box 929

Streetsville, ON L5M 2C5

Tel.: (905) 567-4633 Fax: (905) 542-2716

Canadian Society of Customs Brokers (CSCB)

111 York Street

Ottawa ON K1N 5T4 Tel.: (613) 562-3543 Fax: (613) 562-3548

The Canadian Trucking Association

130 Slater Street Suite 1025 Ottawa ON K1P 6E2 Tel.: (613) 236-9426

Canadian Council for the Americas

The Council is a non-profit organization formed in 1987 to promote business interests in Latin American as well as Caribbean countries. The CCA promotes events and programs targetted at expanding business and building networking contacts between Canada and the countries of the region.

The Canadian Council for the Americas

Executive Offices 145 Richmond Street West Third Floor Toronto, ON M5H 2L2 Tel.: (416) 367-4313

Fax: (416) 367-5460

