

#### 4. Import Mechanism

Since Greece's accession to EEC (January 1981), all grain imports have been made by the KYDEP Cooperative State Agency. In compliance with the EEC policy of free trade in grains, Greece must permit private grain dealers to participate in this trade, but this has not yet happened. Greece is self-sufficient in grains with the exception of corn and occasionally barley, and KYDEP regularly announces international calls for tenders for corn. 1984 corn import requirements are estimated at 350 thousand tonnes.

#### 5. Grain Industry Infrastructure

Grain handling pooling and imports continue to be controlled by KYDEP (Home Products Handling Cooperative Organization), while grain exports from outstanding grain stocks remain the responsibility of the Ministry of Commerce, which calls for offers on an international tender basis. Flour millers and feed producers continue to purchase directly from growers or Ministry Commerce State grain stocks.

#### 6. Government Policies Affecting Grain and Agriculture

Greece's grain and agricultural policies must be gradually aligned to the EC/CAP. Greece is self-sufficient in grains except for corn which continues to be imported from the USA and France in reduced quantities as domestic production increases. Greece is self-sufficient in soft wheat and durum with limited imports of barley from EC supplies. KYDEP is still interested in exploring possibility of importing corn from Canada (Ontario) against Greek products (offsets). Meat consumption and imports are on the increase. Greek government wishes to promote cattle breeding, but it is difficult to compete against EEC lower priced beef/veal. Import levies make it prohibitive to import either beef/veal or breeder cattle from Canada and difficult for Canadian poultry meat.

#### 7. Canadian Grain Marketing Prospects

Projections to 1985 or 1990 of national grain import needs: None, but corn imports will gradually be reduced/eliminated, once anticipated production increases materialize.

Canadian marketing initiatives: No sales prospects for wheat, durum or barley. Feed corn opportunities, but Canadian (Ontario) crop is usually committed to traditional customers and no interest has been shown to date by Canadian corn exporters in offering to Greece.

Marketing possibilities for Canadian special crops: When domestic production of lentils and beans are insufficient, imports are permitted through the private trade. Once a year, Canadian producers/exporters are regularly informed of requirements.