

WAREHOUSE LOCATIONS? Philadelphia, Pennsylvania

COMMENTS?

"Price is important. Require samples of products."

CHILI'S, INC.
CHAIN RESTAURANT OPERATOR
6820 LBJ Freeway - #200
Dallas, Texas 75240

PHONE: 214-980-9917
CONTACT: Bob Hall

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE: No frozen fish or shellfish at present.

PURCHASE FROM? Not applicable

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Please contact this organization.

WAREHOUSE LOCATIONS? As directed.

COMMENTS?

"As of now, Chili's is going to be testing some seafood products - a frozen tuna in the near future. They would like to have information on the Canadian seafood in general. Please contact Mr. Hall direct." (They seemed anxious to speak with someone from Canada regarding seafood.)

C.I. SEAFOODS (JONAH BRAND), INC.
WHOLESALE/DISTRIBUTOR
9000 4th Avenue, Suite 2701A
Seattle, Washington 98164

PHONE: 206-622-8227
CONTACT: Jim Gonzalez

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish: Salmon - Whole fish

Frozen Shellfish: None

PURCHASE FROM? Canada, Alaska, Washington

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Seattle, Washington