



MR. E. T. MILLER, for some years in the employ of Messrs. A. C. Anderson & Co., of this city, has gone to Chicago to take a situation in the establishment of Benjamin Allen & Co., one of the largest wholesale jewelry firms in the United States. Mr. Miller was deservedly popular with every member of the trade with whom he came in contact, and we are sure they will join with us in wishing him every prosperity in his new sphere of labor. We are sorry to lose him, and in his case Canada's loss is Uncle Sam's gain.

A SMUGGLER CAUGHT.—The most surprised man on earth was seen at the Union Station one night last month. When the train from the west came in Customs Officer John Trowbridge boarded it at Queen's Wharf. He had been keeping a look out for this man, who is a pedlar and who had gone to Buffalo a few days before. The officer searched his valise and found ten dozen pairs of spectacles which had not passed through a customs house. He was charged the full value of the spectacles as a fine and was then allowed to go.

A NEW METAL.—Mr. Francois L. Sperry, chemist to the Canadian Copper Co., of Sudbury, Ont., has discovered what has been pronounced as a new metal by the Mineralogical Laboratory of the Sheffield, England, Scientific School. Thorough tests show it to be essentially an arsenide of platinum, and consequently of great interest since platinum has not been found before, at least as an important constituent in any minerals except the alloys with other minerals of the platinum group. In honor of the discoverer the new metal has been named Sperrylite.

THE DUEBER-HAMPDEN WATCH CO. have just added a full line, representing four grades of 16 size hunting movements to their already large series. They have also made a very important change in their 7 jewel, 18 size O.F. and Htg movements. These have been discontinued and in their place the Company are substituting the same thing with 9 instead of 7 jewels, without any increase in the price. W. A. Young, the Company's Canadian general agent says that the run on Hampden movements has been something phenomenal this fall.

MR. W. E. BOYD, the genial representative of Levy Brothers, tore himself away from the mountain city last Saturday, in order to see his fellow Hamiltonians polish off the representatives of "Queen's" in the final for the Rugby championship of Ontario. Mr. Boyd says his firm are as busy as ever, and fully expects that this year will be high water mark with their business. Their stock of clocks, watches, and jewelry is very complete, their Mr. Levy having visited the American factories only recently in order to secure the latest novelties for the Xmas trade.

WE HAD Mr. G. H. Levetus drop in on us (of course this is speaking metaphorically, because Mr. L. weighs something less than 250 pounds) the other day, looking as happy and genial as usual. Being asked "what was new," he said "nothing except that trade was very good indeed, and things ahead looked well. By the way," he said "you might just say to the readers of *THE TRADER* that we are now manufacturing our gold spectacles and eye-glasses in Canada, and can give them a splendid article for less money than formerly." As this is in line with the National Policy, we are happy to do so.

LEVEL-HEADED—Speaking of the insane desire that people, who don't know anything about the manufacture of watches, have for the establishment of watch factories in their respective cities, our level-headed contemporary *The Keystone* very pertinently says: "Despite the failure of the Aurora Company, the trials and failures of other factories, and the fact that the watch factory recently built at Wichita, Kansas, is now used as a coffin manufactory (rather suggestive to follow a defunct enterprise), Denver, Col., and Salt Lake City, Utah, are reaching out for watch factories."

DIDN'T HOLD HIM LONG ENOUGH.—Mr. C. Moody, the Hamilton, Ont., jeweler, one evening not long ago thought he heard some person going quietly out of his store and at once gave chase and captured a man who surrendered a watch which he had taken from his show case. After recovering his watch Mr. Moody let the thief go, thinking it was all he had taken, but was considerably surprised on his return to find that he had also taken another and more valuable watch which he had kept. A description of the fellow was immediately furnished to the police, who have been on the look out for him ever since.

THE Canadian Manufacturer, Toronto, announces that its subscription price will hereafter be one dollar per year instead of two dollars as heretofore. The size of the pages and the number of them will remain unchanged, and it will be issued twice a month as it has been ever since its establishment in 1882. It is devoted to the manufacturing interests of Canada, and is a staunch and clear-sighted supporter of the National Policy. The *Manufacturer* is first-class value at two dollars per annum, and at its present price is so cheap that every manufacturer and business man in Canada ought to take it.

MR. GEORGE H. GRUNDY, who for the past eight years has been traveling for the Toronto Silver Plate Co., has commenced business at 41 Wellington Street East in this city, on his own account, as a manufacturers' agent. Amongst the firms represented by him are some of the principal fancy leather manufacturers of England and the United States. He is also Canadian agent for the International type writing machine, one of the best in the market. Mr. Grundy has made a lot of friends in the trade during his service with the Toronto Silver Plate Co., and these will be interested in knowing his location and what he is driving at.

THE FIRST WATCH.—Elsewhere in this issue will be found an illustration and letter press account of the first watch movement manufactured at the Horological Institute in this city. We are informed by some of the leading men in the craft that this is the *first* watch which has ever really been manufactured in Canada; be this as it may, the job is a creditable one to the young man who made, and to Mr. Playtner who designed it and superintended the work. All of which goes to show that our own horological school is quite capable of turn-out first-class watchmakers if they only get the right class of material to work on.

A WATCH SNATCHER—On the 1st November a young man named James Horn went into the jewelry store of A. Mundel, of Hamilton, Ont., and asked to see some watches. While they were being shown him he suddenly snatched three or four of them and took to his heels. The hue and cry was raised and the thief chased until he was captured by a teamster, who on obtaining one watch from him let him go, foolishly thinking that he had disgorged the whole of the goods. Later on he was again captured and the rest of the watches found in his possession. He was convicted before the police magistrate, and will have ample time in the Central Prison to reflect upon his misconduct.

WE CAN AFFORD IT.—It is reported that Hon. Geo. E. Foster, Minister of Finance, who is now on a visit to the West India Islands, has been empowered to offer exceptional advantages as regards reduction of duties with a view to securing the Islands' trade. This is a step in the right direction, and we see no reason why, if proper concessions are made by this country, these islands should not practically become our "Southern States." These are the countries that Canada should strive to have "commercial union" with, because their products are so entirely different from our own that we can never become competitors. Common sense would say that the best people to trade with are those who grow just what we want and who want just what we grow.

C. & J. ALLEN, formerly of Toronto, are now selling jewelry and silverware by auction in Vancouver, B.C., and the local jewelers of that city are considerably exercised over the matter. Either the old stock of this firm has been disposed of long ago, or else it is like the widow's cruse spoken of in Holy Writ, and has a patent replenishing attachment. One thing is certain, if they are selling new goods they must either be of a special quality or else the public are not getting such tremendous bargains as they imagine, for auctioneers, like all other merchants, must sell at a profit in order to keep their business running. No matter which way it is, such a competition is a bad thing for the local jeweler of the towns they sell in.

THE HOLLOWNESS of the *New York World's* pretence that they were selling watches at cost to the general public in order to break down the watch monopoly is made manifest by the fact that they are now selling clocks in the same way. There is no combination whatever on clocks either amongst the manufacturers or jobbers, so that the *World* will have to find out some other reason than it formerly gave for this latest violation of business usage and fair play. Perhaps its best plan would