Personal and Confidential

GC Jan. 11, 1934.

we shall lose our early spring selling season which would bring us considerable cash return. In fact our agents expect that from 15% to 19% of all sales will be cash.

I am sixty-six years old now and have worked hard all my life and am very anxious to get a square deal in retaining as much as possible of the balance from the sale of this property for my decining years. I should very much appreciate your advice and direction under these most serious circumstances. If you would care to do so, I would like you to submit this to Sir Thomas White who like yourself, has always shown a kindly interest. Please let me hear from you as soon as possible. Perhaps you know Phipps and can interest him. All I want is a square deal and an apportunity, after twenty years of public service, to get my two feet firmly set. If we are going to get the Bank's money out ot this, our selling arrangements must be made as elastic as possible.

While I fully recognize the Bank's rights in this connection, after all the fact that I hold the major rights in the property must not be overlooked. If you are unable to do aything with Phipps, please let me have your advice. You might wire me anything confidential by Slater code using (150.

I shall very deeply appreciate any advice you may

Thanking you and with kindest regards, I am, Yours faithfully,

S. S. Vouris

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