

## E. HELPFUL DOCUMENTS

Copies of studies exploring potential export opportunities for Canadian manufacturers as well as pocket sized reference guides explaining the intricacies of selling in export markets are available from:

- "Info Export Hotline" tel: (800)267-8376
- or - Department of External Affairs tel: (613)995-6720  
Trade Publications - Distribution (SCS)  
Cultural and Public Information Bureau  
125 Sussex Drive  
Ottawa, Ontario K1A 0G2 Charge: Free

The single most helpful transportation directory for Atlantic Canada shippers is:

- Atlantic Provinces Transportation Directory, 1985-88-Charge: \$35.00  
  
Atlantic Provinces - Transportation Commission  
P.O. Box 577  
Moncton, N.B. E1C 8L9 tel: (506)857-2820

This directory is designed to assist firms doing business in the Atlantic Provinces with information covering highway, rail and water. It includes: a highway carrier routing guide and a section on small parcel services; a listing of the general freight carrier licenses; a listing of specific commodity and contract motor carrier licenses; information on sufferance warehouses, customs brokers, pool car/freight forwarder services and claims procedures; a highway size and weight chart; and, a highway distance table. Information on highway overhead clearances, dangerous goods regulations, ports and harbours, and ferry and coastal shipping services is also provided.

Other publications of interest include:

- Agriculture Canada, A Handbook to Facilitate the Distribution of Agricultural Products to International Markets, Food Processing and Distribution Division, Market Development Directorate, Marketing and Economics Branch, Ottawa, Ontario, undated.
- Directory of Ocean Containership Services - Charge: Free  
  
Atlantic Provinces Transportation Commission  
P.O. Box 577  
Moncton, New Brunswick E1C 8L9 tel: (506)857-2820

Revised approximately every 18 months, this free publication lists all ocean containership and conventional steamship services available between the ports of Saint John-Halifax and world ports including service to U.S. eastern, gulf and west coast ports.