

TRADE TRACKING SYSTEM

10/05/12

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1988

REGION : UNITED STATES

		UNITED STATES	NUMBER	% OFFICER-TIME	TOTAL-TIME
				CANADA	LOC-ENG PERSON-QUIR
A. EXPORT/TRADE/POLICY INQUIRIES	FROM CANADA	: 8453		13.14	33.53
	FROM TERRITORIES	: 8108		9.85	18.58
B. VISITS TO CLIENTS IN TERRITORY		: 1284		8.57	2.37
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	FAIRS	: 196		4.55	11.03
	MISSIONS	: 145		3.48	8.88
	UTE CONFERENCE SEMINARS	: 97	UTE	3.12	1.81
	OTHER	: 274		2.74	7.24
D. COMMERCIAL & ECONOMIC	ATLANTA	NO REQUESTED	CHICAGO	3.08	1.75
	BOSTON	POST INITIATED	CLEVELAND	3.44	1.47
	BUFFALO		DETROIT		
E. COMMUNICATIONS ACTIVITY	DALLAS		LOS ANGELES	2.02	0.72
	NEW YORK		MINNEAPOLIS		
F. INVESTMENT INQUIRIES	WASHINGTON	FROM CANADA	SAN FRANCISCO	0.91	0.12
		FROM TERRITORIES	SEATTLE	3.10	0.55
G. TECHNOLOGY INFLOW PROGRAM	ENGR'S FRM CANADA	: 42		0.42	0.51
	CONNECTIONS ARRANGED	: 14		0.08	0.14
H. PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST				7.08	3.74
I. SERVICE REQUESTS FRM GOV'T SOURCES	NCO	: 166		0.46	0.47
	POST GOVERNMENT	: 61		0.34	0.36
	OTHER DEPARTMENT	: 367		2.37	1.28
	PROVINCES/MUNICIPALITIES	: 868		2.45	2.47
J. ADMINISTRATION:	PROGRAM MANAGEMENT & ADMIN.			17.51	3.32
	LEAVE, PROFESSIONAL DEVELOP.			5.16	8.50
K. SERVICE TO OTHER MISSION PROGRAMS				5.54	0.57
***** TOTALS *****				52.85	52.85
				108.00	

NUMBER OF BUSINESS VISITORS FROM CANADA : 2581

FROM TERRIT : 2534

NUMBER OF SEND APPLICATIONS COMPLETED ON: 363

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 47

- LOCALLY-ENGAGED : 51