



Barrodale Computing Services Ltd.

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Contact: Dr. Ian Barrodale, President

Barrodale Computing Services Ltd. was incorporated in 1978 to provide an R&D service to scientists and engineers requiring specialized computer software. The main applications areas serviced to date are defence, science (signal processing, beamforming, and simulation methods), seismic processing (deconvolution techniques), hydrographic mapping and astrophysical calculations. Typically, our customized software is designed for use on minicomputers (sometimes with an attached array processor), although some recent projects have involved extensive use of microcomputers.

Revenues have increased annually, and we currently have twelve employees. Most of our staff have degrees in computer science and some have advanced degrees in specialized areas. Our in-house facilities include minicomputers and computer graphics hardware.

Our primary markets are highly technical industries, laboratories and research institutes, and we would welcome the opportunity to provide services in other geographical areas.

Batteries Included Inc.

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Batteries Included commenced operations in 1978. In a few short years, Batteries Included has become one of the leading producers of productivity software for home computers in North America. Three products, the PAPERCLIP wordprocessor, the HOMEPAK integrated program and the CONSULTANT database manager have been among the best selling software programs in North America during the last few years and have been consistently on Billboard Magazine's Top Ten Best Selling list in the United States.

In the past year, Batteries Included has expanded its product line to include productivity software products for more sophisticated business applications,

including time and billing management and stock portfolio management, for IBM PC MS DOS and compatible hardware. Our products are now available in formats for IBM PC, Apple II, Apple Macintosh, Commodore 64/128, Amiga, Atari 130, and Atari ST.

In 1985, Batteries Included established distribution of its products in the United Kingdom, France, West Germany, Holland, Switzerland, Belgium, Mexico, Australia and Argentina. Local translations of our products will be introduced in 1986.

In 1986, Batteries Included will also be seeking to expand its activities in other growth centres for high technology.